

Salesforce.Sales-Cloud-Consultant.v2025-02-22.q231

□□□□:	Sales-Cloud-Consultant
□□□□:	Salesforce Certified Sales Cloud Consultant
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https://www.krdump.com/Salesforce.Sales-Cloud-Consultant.v2025-02-22.q231.html	

NEW QUESTION: 1

[illegible]

- A. □□ □□□□□ □ □□ □□□□ □□□□ □□□□□□ □□□□ □□□ □□□□.
- B. □□□□ □□□ □□□□ □□□□ □□/□□ □□□□ □□□□ □ □□ □□□□ □□□□ □□ □ □□
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- C. □□ □□□□□ □□ □□□□ □□□□ □□□□ □□□ □□□ □□□□□.
- D. □□ □□□□□ □□ □□□□ □□□□□□ □□ □□□□ □□□□□ □□□□□ □□□□.

Answer: B,D (LEAVE A REPLY)

NEW QUESTION: 2

[illegible]

- A.** □□□□ □□□ □□□ □□ □□□ □□□□.
- B.** □□□ □□ □□□ □□□□□.
- C.** □ □□ □□ □□ □□□□ □□□□□.
- D.** □□□ □□□ □□ □□□ □□ □□□ □□□□.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 3

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- A. □□□□ □□□ □□ □□□ □□□□ □□ □□□ □□□□ □□□ □ □□□ □□□□.

Answer: D (LEAVE A REPLY)

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Answer:

[illegible]

□□□□□ Sales Cloud□□ □□□□ □□□□□□□□ □□ Data Loader□ □□□□ □□ □□□□ □
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- Answer: (SHOW ANSWER)**

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Universal containers □□ □□ □□□ □□ □□ □□ □ □□□ □□ □□ □□□ □□ 1□□ □□ □□ □
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- Answer:**

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Cloud Kicks(CK) is a Salesforce Opportunity. CK is a Salesforce Opportunity.

CK, CK, CK, CK.

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- A.** □ □□□□ □□□ □□□ □□ □□ □□□□□.
- B.** □□ □□ □□□ □□ □□ □□ □□ □□□ □□□□□ □□□.
- C.** □ □□□□ □□ □□□ □□□ □ □□□□.
- D.** □□□ □□□□□ □□ □□□ □□□ □ □□ □□□ □□□□.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 12

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A. □

B. □□

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 13

Cloud Kicks□ □□ □□□□ □ □ □□□ □□□ □□□□ □□□. □□□□□ □ □□ □□□ □□□□
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B. □□□ □□□ □□ □□ □□□ □□□□□.

C. □□ □□□ □□□□ □□ A□ □□□ □□□ □□ B□ □□ □□□□□.

D. □□ □□□ □□□ □□ □□□ □□□□ □□□□□.

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 14

Universal Containers(UC)□ Salesforce□ □□□□ □ □□ □□□ □□□□□ □□ □□□ □□ □ □□
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B. Salesforce □□ □□□□ □□ □□□ □□□□ □□ □□□□□ □□□□□□□□□.

C. □□□□ □□□ □□ □□□ □□□ □□ □□□□□ UC Salesforce org□ □□□□□□□□□.

D. □□ Salesforce □□□ UC□ Salesforce □□□□ □□□□ □□ □□□□□ □□□□□□□□□.

Answer: A,C ([LEAVE A REPLY](#))

NEW QUESTION: 15

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Answer: A,C ([LEAVE A REPLY](#))

NEW QUESTION: 16

Cloud Kicks□ □□ □□□□ □□□ □□□ □□□ □□ □□ □□□ □□□□ □ □□□ □□□. □□□
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- A. □□ □□□ □□ □□ □□□ □□□□ □□□ □ □□□□.
- B. "□□□ □□□□ □□□ □□ □□"□ □□□□ □□ □□□□ □□ □□□ □□□□ □ □□□□.
- C. □□ □□□ □□ □□□ □□□ □□□□ □□□□ □□□.
- D. □□□□ □□ □□ □□□ □□□ □ □□□□.

Answer: ([SHOW ANSWER](#))

Sales-Cloud-Consultant □□ □□□ □□□□□ □□ DumpTop □□ □□□□ □□□ Sales-Cloud-Consultant □□! DumpTop □ □□ **Sales-Cloud-Consultant** □□ □□□ □□□□□□, DumpTop Sales-Cloud-Consultant □□ □□□ □□□□□□□□ □□□ □□□□□□□□. □□□□ □□□ □□ □□ □□ DumpTop Sales-Cloud-Consultant □□□ □□□□□.

<https://www.dumptop.com/Salesforce/Sales-Cloud-Consultant-dump.html> (192 Q&As Dumps, **30%OFF**

Special Discount: **KrDump**)

NEW QUESTION: 17

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- A. □□ + □□□ □□ + □□□□□
- B. □□ + □□
- C. □□ + □□ + □□□ □□
- D. □□

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 18

Universal Containers□ □□ □□□ □□□□□ □□□□. □□ □□ □□□□ □□□ □□□ □□□ □□ □□□ □□□□ □□□ □□ □□□ □□ □□ □□□ □□□□ □□□□ □□□□□.

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- A. □□□□ □□ □ □□□□ □□□□ □ □□□ □□□□ □□□□.
- B. □□ □ □□ □□□ □□□□ □□□ □□ □□ □□□□□.
- C. □□ □ □□ □□□ □□ □□□ □□ □□□□□ □□□□□.
- D. □□ □□□ □□□ □□□□□ □□ □□ □□□ □□□□□□□.

Answer: B ([LEAVE A REPLY](#))

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NEW QUESTION: 19

Cloud Kicks□ Opportunities□ □□□□ Shoe of the Month □□ □□□ □□□□ □□□□□ □□□. □ □□□ □□ □□□ □□□ □, □ □□ □□□□ □□□ □ □□□□.

Which of the following is a valid Salesforce URL?

- A. [https://www.salesforce.com/](#)
- B. [https://www.salesforce.com/](#)
- C. [https://www.salesforce.com/](#)
- D. [https://www.salesforce.com/](#)

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 20

Which of the following is a valid Salesforce URL?

- A. [https://www.salesforce.com/](#)
- B. [https://www.salesforce.com/](#)

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 21

Which of the following is a valid Salesforce URL?

- A. [https://www.salesforce.com/](#)
- B. [https://www.salesforce.com/](#)
- C. [https://www.salesforce.com/](#)
- D. [https://www.salesforce.com/](#)

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 22

Which of the following is a valid Salesforce URL?

- A. [https://www.salesforce.com/](#)
- B. [https://www.salesforce.com/](#)
- C. [https://www.salesforce.com/](#)
- D. [https://www.salesforce.com/](#)

Answer: C,D ([LEAVE A REPLY](#))

NEW QUESTION: 23

Universal Containers is a leading provider of cloud-based solutions for the financial services industry. The company has a strong presence in the market and is looking to expand its reach. The company is currently using a legacy system that is not scalable and is unable to handle the growing volume of data. The company is looking for a new system that can handle the growing volume of data and is looking for a system that can be integrated with the existing system. The company is looking for a system that can be integrated with the existing system and is looking for a system that can be integrated with the existing system.

Answer: D (LEAVE A REPLY)

NEW QUESTION: 26

Outlook ☐ Salesforce ☐ ☐☐☐☐☐ ☐☐ ☐☐☐ ☐☐☐☐☐.

- A.** Salesforce for Outlook □ □□□□ □□□□□□ □□□.
B. □□□ □ □□□□ Outlook □□□ □□□□□ □□□.
C. □□□□ □□□ □□ □□□ □□□□□ □□□□□ □□□.
D. Outlook □□□ □□□□ □□□.

Answer: A,B,C,D (LEAVE A REPLY)

NEW QUESTION: 27

Cloud Kicks □□□ □□□□ □□ □□□□□□ □□ □□□□ □□ □□□ □□ □□□□□□.

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- A.** □□ □□ □□□□ □□□ □□□ □□□□□.
- B.** □□ □□ □□ □□□ □□ □□ □□□ □□□ □ □□□□.
- C.** □□ □□□ □□ 10□□ □□□ □□□□□.
- D.** □□ □□ □□ □□□□ □□□□ □□□ □ □□□□.
- E.** □□ □□ □□ 200□□ □□□□ □□□ □ □□□□.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 28

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Answer:

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NEW QUESTION: 29

Universal containers □□□□ □ □□□ □□ □□□ □□□□ □□□□□. □□
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- A.** □□, □□ □□, □□□□ □□ □□ - □□ □□.
B. □□, □□, □□ □□, □□□□ □□ □□ - □□ □□.
C. □□, □□, □□, □□□□ □□ □□ - □□ □□.
D. □□, □□ □□, □□, □□□□ □□ □□ □□ □□.

Answer: A (LEAVE A REPLY)

NEW QUESTION: 30

[illegible]

- A. ☐

Answer: ([SHOW ANSWER](#))

Universal Containers ☐ ☐☐ ☐☐☐ ☐☐☐ ☐☐☐☐ ☐☐ Sales Cloud ☐ ☐☐☐ ☐☐☐☐.

Universal Containers ☐☐☐☐ ☐☐, ☐☐☐ ☐ ☐☐ ☐☐ ☐☐ ☐☐☐☐☐ ☐☐ ☐☐ ☐☐☐ ☐☐ ☐☐ ☐
☐☐☐☐.

A. □□ □□ □□ □□□ □□□ □□□ □□□ □□□ □□□□.

C. Salesforce Console for Sales

Answer: B (LEAVE A REPLY)

<https://www.dumptop.com/Salesforce/Sales-Cloud-Consultant-dump.html> (192 Q&As Dumps, **30%OFF**)

Special Discount: KrDump)

Chatter Free □ □□□ Salesforce.com □□□ □□□□ □□□□□ □□□ □□ □□□?

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NEW QUESTION: 33

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A. ☐ ☐ ☐ ☐

C. ☐ ☐ ☐

Answer: A,B (LEAVE A REPLY)

NEW QUESTION: 34

[illegible]

- A.** □□/□□ □□□ □□ □□□ □□ □□ □□□ □□□□ □□□ □□ □□ □□□□ □□□□.
- B.** □□ □□ □□□ □□ □□□□ □□ □□□□□ □□□□□.
- C.** □□□□ □□ □□□ □□□□. □□□□□ □□ □□ □□□□□ □□□□□.
- D.** □□ □□□ □□ □□□□ □□ □□□□□ □□□□□.
- E.** □□ □□□□ □□□□ □□□□ □□□□.

Answer: (SHOW ANSWER)

NEW QUESTION: 35

Cloud Kicks(CK) 8,000 Salesforce
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- A.** .dataloader.io
B. ☐☐☐ ☐☐☐☐ ☐☐☐
C. ☐☐☐ ☐☐
D. ☐☐☐ ☐☐

Answer: B,C (LEAVE A REPLY)

NEW QUESTION: 36

Northern Trail Outfitters □ □□□ □ □ □□ □□ □□□□ □□. □□□ □ □□ □□□,
□□ □ □□□ □□□□ □□ □□ □□□ □□□□ □□□?

- A.** □□ □□□ □□ □□□ □□ □□□
- B.** □□□ □□□ □□□□ □ □□ □□□ □□□□□.
- C.** □ □□ □□□ □□□ □□ □□□ □□□□ □□□□□.
- D.** □□□ □□ □□ □□□ □□□□ □□□□ □□ □□□ □□□□□.

Answer: A (LEAVE A REPLY)

NEW QUESTION: 37

[illegible]

- A.** □□□ □□ □□□ □□□□□□ □□□ □□□□□
- B.** □□ □□ □□□□ □□
- C.** data.com□□ □□ □□□ □□
- D.** □□ □□ □□□□ □□ □□□□□.

Answer: (SHOW ANSWER)

NEW QUESTION: 38

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Answer:

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NEW QUESTION: 39

□□□□□ Cloud Kicks□□ Sales Cloud□ □□□□□ □□□□□□□.

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A. □□□□□□ □□□ □□□□.

B. □□□□□ □□□□ □□□□□□.

C. □□□ □□□□□.

Answer: ([SHOW ANSWER](#))

Sales Cloud □□□ □□□□ □□□ □□□ □□ □□□□ □□□ □□ □□□□. □ □□□□ □□□ □
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NEW QUESTION: 40

Cloud Kicks □□ □□□ □ □□ □□□□□ □□□□ □□ □□□□ □□□□ □□□ □□□□. □□□□
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A. Salesforce Platform □□□□□□ □□□ □□□□□ □□ □□□ □□□□□ □□□□□.

B. □□ □□□ □□□□□ □□ □□□ □□□□□□ □□□□□.

C. Salesforce Platform □□□□□ □□ □□ □□ □□□□ □□□□□.

D. □ □□□ □□□ □□□ □□ □□□□□ □□ □□□ □□□□□□ □□□□□.

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 41

Northern Trail Outfitters(NTO)□ □□ □□□□ □□□ □□ □□□□ □□ □□□ □□ □□ □□ □□
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B. □□□-□□□ □□□ □□ □□

C. □□□ □□ □□□ □□ □□ □□□ □□□□.

D. □□□ □□ □□□ □□ □□ □□□

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 42

Universal Containers□ □□□□□ □□□□□ □ □□□□ "□□"□□□ □□□ □□ Visualforce □□□ □ □□□□□□.

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Lightning□□ □□□□□□□ □□□ Visualforce □□□□ □□ □□□□□ □□□ □□ □ □□□ □□□ □□□?

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A. Article RecordType □□□ □□ Apex □□ □□□ □□□□□.

B. Lightning Design System□ □□□□□ Visualforce □□□□ □□□□□.

C. ArticleType □□□ □□ Apex □□ □□□ □□□□□.

D. Visualforce □□□□ □□□ "Lightning Knowledge"□ □□□□□.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 43

Northern Trail Outfitters(NTO)□ □□ □□□□ □□□□ □□ □□□□ □□□ □□ □□□ □□□□ □□ □□□. □□□ □□□ □□□□ □□□□ □□□, □□ □□□ □□□□ □□ □□□□□□ □□□□□ □ □□□□□. □□□□□□ □□ □□□□ □□□ □□□□ □□□□ □□ □□ □□ □□□ □□□□ □□ □□? 2□□ □□□ □□□□□

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C. Data.com□ □□□□ □□ □□ □□□□ □□□□ □□ □□□ □□□□ □□□□□.

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Answer: B,C ([LEAVE A REPLY](#))

NEW QUESTION: 44

Northern Trail Outfitter□ □□□ □□□ □□ □□□ □□ □□□ □□□□□□. □□□ □□□ □□□ □ □□□ □□ □□□ □□□□ □□□□ □□□□□□□. □□□ □□□ □□□ □□ □□□□ □□ □□□ □ □□ □□□ □□ □□□ □□□□□□□. □□ □□□ □□ □□ □□ □□□□ □□ □□ □□□ □□ □□□ □ □□□ □□□.

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B. □□ □□ □□□ □□ □□□ □□/□□ □□□ □□□ □□□□ □□□ □□ □□ □□□ □□□□.

C. Apex □□ □□□ □□□□ □□ □□ □□□ □□ □□□ □□□□□ □□ □□□ □□□ □□□□ □ □□ □□□□ □□□□□.

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Answer: ([SHOW ANSWER](#))

NEW QUESTION: 45

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- A. □□□ □□□□□ □□□ □□□□ □□ □□ □□□□ □□□□□.
- B. □□ □□ □□□□□ □□□□ □□ □□□ □□□□ □□□ □□□□□.
- C. □□□ □□□□ □□□ □□ □□□□ □□□□ □□ □□ □□ □□ □□□ □□□□□.
- D. □□ □□□□ □□□ □□□ □□□□□.

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 46

Cloud Kicks□ □□□ □ □□□ □□ □□□ □□ □□□□ □□□. □□□ □□□□ □□□□ □□□ □ □□ □□□ □□ □□ □□□□□. □□□□□ □ □□□ □□ □□□□□. □□□□□ □ □□ □□□ □ □□□ □□ □□ □□ □□ □□ □□□ □□□ □□□? 2□□ □□□ □□□□□

- A. □□ □□ □□ □□ □□ □□□ □□ □□ □□ □□ □□ □□ □□ □□□□□.
- B. □□□ □□ □□ □□□□ □□ □□ □ □□ □□□ □□□ □□ □□□ □□□□.
- C. □□□ □□ □□□ □□□ □□□ □□ □□□□□.
- D. □□ □ □□□ □□ □□□□ □□□□□□□.
- E. □□ □□ □□ □□ □□□ □□□ □□ □□□ □□ □□□ □□ □□□ □□□□□.

Answer: ([SHOW ANSWER](#))

Sales-Cloud-Consultant □□ □□□ □□□□□ □□ DumpTop □□ □□□□ □□□ Sales-Cloud-Consultant □□! DumpTop □ □□ **Sales-Cloud-Consultant** □□ □□□ □□□□□□, DumpTop Sales-Cloud-Consultant □□ □□□ □□□□□□□□ □□□ □□□□□□□. □□□□ □□□ □□ □□ □□ DumpTop Sales-Cloud-Consultant □□□ □□□□□.

<https://www.dumptop.com/Salesforce/Sales-Cloud-Consultant-dump.html> (192 Q&As Dumps, **30%OFF**)

Special Discount: **KrDump**)

NEW QUESTION: 47

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- A. □□ □□□□ □□ □□□ 0□□□ □□□□□ □□□□□.
- B. □ □□ □□ □□□ 0% □□□ □□□□□.
- C. □ □□ □□ □□□ □□ □□□ SO□ □□□□□□□.
- D. □□□ □□ □□□ □ □□ □□□ □□□□□.
- E. □□ □□□□ □□ □□□ 0%□ □□□□□ □□□□□.

Answer: B,D ([LEAVE A REPLY](#))

NEW QUESTION: 48

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Answer:

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NEW QUESTION: 49

Universal Containers□□ □□, □□, □ □□ □□□ □□□ □□ □□□ □□□ □□□□ □□ □□□ □
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- B. □□□ □□□□ □□ □□ □□□ □□
- C. □□□ □□ □□ □□
- D. □□ □□ □□□□□ □□□□ □□

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 50

Cloud Kicks □□□□ □ □□ □□□ □□□□□ □ □□□ □□ □□□ □□ □□□□□. □□□□□ □
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- A. □□□ □□□ □□ □□ □□□ □□□□ □□□□□.
- B. □□□□ □□ □□□ □□□□□□.
- C. □□ □□□ □□□□ □□ □□ □□□ □□□□.
- D. □□□□ □□ □□

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 51

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Answer:

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NEW QUESTION: 52

Universal Containers□ □□□□ □□□□ □□□ □□□□, □□□ □□ □□ □□□□ □□□□ □□□
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A. ☐ ☐ ☐ ☐ ☐ ☐ ☐.

B. ☐ ☐ ☐ ☐ ☐ ☐ ☐.

C. ☐ ☐ ☐.

D. ☐ ☐ ☐ ☐ ☐.

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 53

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A. ☐ ☐ ☐ ☐ ☐ ☐ ☐.

B. ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐.

C. ☐ ☐ ☐ ☐ ☐ ☐ ☐.

D. ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐.

Answer: A,D ([LEAVE A REPLY](#))

NEW QUESTION: 54

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NEW QUESTION: 55

UC□ □□ □□ □□□ □□□ □□□ Global Packaging□ □□□□□□. UC□ □□□ □□ □□□□ □
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A. ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐.

B. ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐.

C. ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐.

D. ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐.

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 56

Universal Containers□ □ □□□□ □□□ Service Cloud□ □□□ □□□□. □□ □□□□ □□□□□
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- A. □□□ □□□□ □□□□ □□□□□□ □□□□□.
- B. Salesforce □□□ □□□ □□ □□ □□
- C. □□ □□□ □□□ □□□□ □□□□ □□□□□.
- D. Data Loader□ □□□□ □□□ □□□□ □□□□□.

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 57

Universal Containers□ □□ □□□□ □□ □□□ □□□□□ □□□ □ □□□ □□□□.

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- A. □□□□ □□ □□□ □□□ salesfrocel□ □□□ □□ □□ □□□ □□□□□.
- B. □□ □□□□ □□□ □□□□ □□□ □□ □□□ □□□□ □□□□ □□□□□□.
- C. □ □□□ □□ □□□ □□ □□ □□□ □□ Visualforce □□□□ □□□□.
- D. □□ □□□□ □□□ □□□□□. □□ □□□ □□□ □□□□ □□□□.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 58

Cloud Kicks□ □□ 30□ □□ □□□□□ □□□ □□ □□□ □□ □□□ □□□□□□ □□ □□□□□. □□□ □□ □□□ □□□ □□□□ □□□ □□ □□□ □□□□□□. □□ □□□ □□□□ □ □□ □ □□ □□□□ □ □□□ □ □□□ □ □□□ □□□□□? 2□□ □□□ □□□□□

- A. □□□ □□ □□□ □□ □□□ □□□ □□□ □□□ □□□ □□□ □□ □□□ □□□□ □□□ □□.
- B. □□ □□□□ □□ □□□ □□ □□ □□□□ □□□ □□ □□ □□□ □□□ □□ □□□□ □□□ □ □□□□□.E. □□□□ □□ □□□□ □□□ □□□ □□□ □ □□□□ □□ □□□ □□ □□□ □□ □□□ □□ □□□.
- C. □□□□□ □□□□ □□ □□□ □□□□ □□□ □□□□ □□□□ 30□ □□ □□ □□□□□.
- D. □□□□□ □□□□ □□ □□□ □□ □□, □□ □□ □□ □□□ □□□ □□□ □□ □ □□ □□□ □□□□ □□□ □□□□□ □□□.

Answer: A,D ([LEAVE A REPLY](#))

NEW QUESTION: 59

Universal Containers□□ □□ □□ □□ □□□ □□□□□□□□. □□□ □□□ □□ □□□(VP)□ □□ □□ □□□□□ USE□ □□ □□□ □□ □□□ □□□ □□□ □□ □□□□□. □□□ □□□ □□ □ □□□ USE□ □□ □□□ □□□□□. □□□□□ □ □□ □□□ □□□□ □□ □□ □□□□ □□□□ □□□□?

- A. □□□ □□□ □□□ □□□□ □□□□□ □□□□ □□□ □□□□.
- B. □□ □□ □□□□ □□□ □□□ □□ □□ □□ □□□□□.
- C. □□□□□ □□□ □□ □□□ □□□□ □□□ □□□□ □□ □□□ □□□□□.

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Answer: B (LEAVE A REPLY)

NEW QUESTION: 60

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- A.** □□□ □□□ □□□ □□ □□□□□.
- B.** □□□ □□□ □□□ □□□□ □□ □□□ □□□□ □□□□□.
- C.** □□□□ □□□ □□□ □□□□ □□ □□□□□.

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 61

Northern Trail Outfitters(NTO) □ □ □□□ □□□ □□ □□□ □□□□ □□□□. □□ □□□□
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- A.** □□ □□ □□ □□□□□ □□ □□□□□ □□□□□ Chatter □ □□ □□ □□□ □□□□□
- B.** □ □□□ □ □□□ □□□□□□ □□□□□ □□□□ □□□ □□□ □□□ □□□□□.
- C.** □□ □□ □□ □□□□ □□□ □□ □ □□□ □□□ □□ □□ □□ □□□□□.
- D.** □□ Salesforce for Outlook □□□ □□□ □□□□ □□ □□□ □□□□□.

Answer: A (LEAVE A REPLY)

Sales-Cloud-Consultant □□ □□□ □□□□□ □□ DumpTop □□ □□□□ □□□ Sales-Cloud-Consultant □□! DumpTop □ □□ **Sales-Cloud-Consultant** □□ □□□ □□□□□□, DumpTop Sales-Cloud-Consultant □□ □□□ □□□□□□□□ □□□ □□□□□□□□. □□□□ □□□ □□ □□ □□ DumpTop Sales-Cloud-Consultant □□□ □□□□□.

<https://www.dumptop.com/Salesforce/Sales-Cloud-Consultant-dump.html> (192 Q&As Dumps, 30%OFF

Special Discount: KrDump)

NEW QUESTION: 62

Universal Containers 15,000 60,000

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- A.** □□□ □□ □□□ Salesforce□ □□ □□ □□□ □□□□ □□□ □□□□.
- B.** □□ □ □□□ □□□□ □□ □□□□ □□□ □□□□ □□□ □□□□ □□□□□.
- C.** □□□ □□ □□□ □□□□ □□ □ □□□ □□□□ □□ □□□□ □□□□□.
- D.** □□ □□□ □□□□ □□□□ □□ □□□ □□□ □□□□ VF □□□ □□□□.

Answer: A (LEAVE A REPLY)

NEW QUESTION: 63

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- A.** □□ □□□ □□□□ □□ □□□ □□□ □□□□ □□□□.
- B.** Apex □□□□ □□□□ □□ □□□ □□□□ □□ □□□ □□□□□.
- C.** □□□□□ □□□□ □□ □□□ □□□□□ □□□ □□□□□.
- D.** □□□□□ □□□□ □□ □□□ □□□□ □□□□ □□□□.

Answer: (SHOW ANSWER)

NEW QUESTION: 64

Northern Trail Outfitters ☐ ☐☐ ☐☐ ☐☐☐☐ ☐☐ Sales Cloud ☐☐☐ ☐☐☐☐☐☐☐. ☐☐ ☐☐☐☐☐ ☐☐
☐ ☐☐☐☐ ☐☐☐☐☐☐ ☐☐☐.

☐☐☐☐☐ Sales Cloud ☐ ☐☐ ☐☐☐☐ ☐☐☐☐☐ ☐☐☐☐☐ ☐☐☐☐☐ ☐☐☐?

- A.** ☐☐ ☐☐☐☐ ☐
- B.** ☐☐☐ ☐☐☐ ☐☐☐
- C.** ☐☐☐ ☐☐☐☐☐
- D.** Salesforce ☐☐☐

Answer: A (LEAVE A REPLY)

* Adoption Dashboards Pack
Sales Cloud
Adoption Dashboards Pack
Salesforce
Universal Containers
Sales Cloud

NEW QUESTION: 65

[illegible]

- A.** □□ □□□□ □□/□□ □□□ □□□□ □□ □□□ □□□□ □□ □□□□ □□□ □□□□.
- B.** □□ □□□□ □□/□□ □□□ □□□□ □□ □□□ □□□□ □□ □□□ □□ Apex □□□□ □□ □□□.
- C.** □□ □□□□□ □□/□□ □□□ □□□□ □ □□□ □□□□□ □□ □□□ □□□ □□ □□□ □ □□□□ □□ □□□□□ □□□□□.
- D.** □□ □□□ □□/□□ □□□ □□□□ □□□□ □ □□□ □□□□ □□ □□ □□□ □□□□ □□ □□ □□□ □□□□□.

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 66

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Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 67

Universal Containers□ □□ □□□□ □□ □□ □□□ □□□□□. □□ □□□□ □□□ □□□□.

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Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 68

Universal Containers□ □□ □ □□□□ □□□□ □□ □□ □□□ □□□□□□. □ □□□ □□ □□□□

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Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 69

Cloud Kicks(CK)□ □□ □□□ □□ □□□ □□□ □□□□ □□□□ □□ □□□ □□□□□. □ □□□

Answer: A,D ([LEAVE A REPLY](#))

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NEW QUESTION: 73

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A. □

B. □□

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 74

Universal Containers□ □□□ Sales Cloud □□□ □□ □□□ □□□□. □□ □□□□.

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Answer: ([SHOW ANSWER](#))

NEW QUESTION: 75

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Answer: ([SHOW ANSWER](#))

NEW QUESTION: 76

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Answer:

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<https://www.dumptop.com/Salesforce/Sales-Cloud-Consultant-dump.html> (192 Q&As Dumps, **30%OFF**
Special Discount: **KrDump**)

Chatter Feed Item ☐☐☐ Apex ☐☐☐☐ ☐☐☐☐ ☐☐☐☐ ☐☐☐☐ ☐☐☐☐

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Answer:

1. ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐
2. ☐ ☐ ☐ ☐ ☐ ☐

NEW QUESTION: 80

Universal Containers ☐ ☐☐☐ ☐☐ ☐☐☐ ☐☐ ☐☐☐, ☐☐☐☐ ☐☐☐ ☐ ☐☐☐ ☐☐☐ ☐☐☐ ☐☐
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- B.** □□ □□□□ □□ □□□ □□□ □□□□□ □□□.
- C.** □□ □□□ □□ □□□ □□ □□ □□□ □□□□ □□□□□ □□□.
- D.** □□□ □□ □□□ □□□□□ □□ □□ □□□ □□□□ □□□.

Answer: D (LEAVE A REPLY)

NEW QUESTION: 81

Northern Trail Outfitters ☐ Salesforce ☐ ☐☐☐☐ ☐ ☐☐☐ ☐☐ ☐☐☐ ☐☐☐☐☐.

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- A.** □□, □□, □□ □□, □□□ □□ □□ - □□ □□.
- B.** □□, □□ □□, □□□ □□ □□ □□ □□.
- C.** □□, □□ □□, □□□, □□□ □□ □□ - □□ □□.
- D.** □□, □□, □□, □□□ □□ □□ - □□ □□.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 82

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- B.** □□ □□□□ □□□ □□ □□ □□□□ □□□□ □□□ □□□ □□ □□□ □□□ □□□□□.
- C.** □□ □□□□ □□ □□□□ □□□ □□□ □□□ □□ □□□ □□□□□.
- D.** □□ □□□□ □□ □□□□ □□□ □ □□□ □□□ □□ □□□ □□□□□.

Answer: C (LEAVE A REPLY)

NEW QUESTION: 83

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NEW QUESTION: 84

D. 100 100 100

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 88

Universal Containers Sales Cloud 10000 100 1000 1000 1000 100000. 1000, 1000 100 10000 1 10000. 1000 10000 1000 1000 100000? 100?100 20 100

A. 100 10000 100 10000 1000 100 100000 100

B. 1 1000 100 100 10000 1000

C. 100 100 1000 10000 100 1000 100

D. 100 100000 100 100 100 1000 100000.

Answer: B,D ([LEAVE A REPLY](#))

NEW QUESTION: 89

Cloud Kicks 100 100000 100 100 100000 1000000. 100000 100 100 1000 100 100 100000 1 10000 1000 1000 1000 1000000. 1000000 1000 100 1000 1000 1 100000 1 1000 100000?

Answer:

100 100 1000 100000 100 1000 100 100 1000 1000 10000.

NEW QUESTION: 90

Universal containers 100 1000 100 10000 1000 1000 1000000. 100 1000 100000 1000 1000 100 1000 100 100 1 100000 10000. 100 100 1000 1000 100000 1000? 200 1000 100000

A. 100 1000 10000 10000 100

B. 1000 100 Excel 1000 1000 100

C. 1000 10000 1000 10000 1000

D. 1000 100 1000 100 1000 100 100

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 91

Northern Trail Outfitters(NTO) 100 10000 100 100000 1000 1 100 100 1000 100 100 10000 10000. NTO 1000 100 1000 100 100 1000 1000 10000. 100 10000 1000 10000 10000 1000?

A. 10000 1 100 100 100 10000. 1000 100 10000 100 10000 100000.

B. 100 1000 100 100 10000 10000. 100 1000 1000 1000 100000.

C. 100 1000 100 1000 10000 10000 100 100 1000 1 1000 100000.

D. 10000 100 100 100 100 100 100 10000 100000.

Answer: D ([LEAVE A REPLY](#))

Answer:

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NEW QUESTION: 95

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- A. □□ □□□□ □□□ □□□□□□.
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- C. □□ □□□ □□□□ □□□ □□□□□.
- D. □□ □□□ □□□□ □□□ □□□□□.

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 96

□□□□□ Einstein Forecasting□ □□□□ □□□□ □□ □□□ □□ □□□ □□□□ □□□□ □ □□
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B. □□ 12□□ □□ □□ □□□□ □□ □□□□ □□□ □□□□□.

Answer: A,B ([LEAVE A REPLY](#))

NEW QUESTION: 97

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C. □□□□ □□ □ □□
D. □□ □□□ □□ □□□
E. □□□ □□
F. □ □ □□ □□ □□

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 98

Cloud Kicks□ □□□ □□□□ "□□□□ □□" □□ □□□ □□□□ □□□□□ □□□.
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A. □□ □□□ □□ □□□ □□ □□ □□□ □□□□□.
B. □□ □□□□ □□□ □□□□□□.

- C. □□ □□□□ □□□ □□□□□□.
- D. □□ □□□ □□ □□□ □□ □□ □□□□□.

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 99

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- B. □□□□□ □□□□ □□ □□□ □□□□□.
- C. □□□□□ □□□□□□ □□ □□ □□□ □□□□□.
- D. □□□□ □□ □□ □□□ □□□□ □□□ □□□□□

Answer: B,C ([LEAVE A REPLY](#))

NEW QUESTION: 100

Universal Containers Contact Center□ Service Cloud □□□ □ □□□ □□□□ □□ □□□ □□□□ □
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- C. □□ □ □□
- D. □□□□□

Answer: B,D ([LEAVE A REPLY](#))

NEW QUESTION: 101

Universal Containers□ Live Agent□ □□□□ □□ □□□ □□□ □□ □□□ □□□ □ □□□ □□□
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- B. □□□ □□□□ □ □□ □□□
- C. □□□□ □□ □□ □□□
- D. □□ □□ □□ □□ □□

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 102

Cloud Kicks(OC)□ □□ □ □□□ □□□ □□□□□. CK□ Products□□ □□□□ □□□□ □ □□□
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□□□□□ CK□ □□□ □□□□ □□ □□ □□□□ □□□□ □□□?

- A. □ □□□□ □□ □□□ □□□ □□ □□□□□ □□□□.
- B. Flow□ □□□□ □□□ □□ □□ □ □□ □□ □□□ □□ □□ □□□ □□□□ □□□□□.
- C. □□□□□ □□□□ □□□ □□ □□□ □□ □□□ □□□□□.
- D. □□□□□ □□□□ □□ □□□ □□ □□□ □□ □□□ □□□□□.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 103

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Answer:

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NEW QUESTION: 104

Cloud Kicks□ □□□ □ □□ □□□□ □□□□ □□□□ □□□ □□ □□□(ROI)
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B. □□□□□ □□□□□ □□ □□ □□□□□ □□□□□.

C. □□□ □□ □□□ NPS □□□ □□□ □□ □□□□□□□.

D. □□ □□□ □□□□ □□ □□□□ □□□□ □□ □□

Answer: C,D ([LEAVE A REPLY](#))

NEW QUESTION: 105

Cloud Kicks□ □□ □□□□ □□□□ Quip□□ □□ □□ □□□ □□ □□□□□ □□□□. □□□□□
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A. Lightning Experience□□ Salesforce Notes □□ □□□ □□ □□□ □□□□□.

B. Salesforce Chatter □□□ □□□□ □□□□ □□□□ □□□□□.

C. □□□ □□□□□□□ Slack □□□ □□□□□.

D. Salesforce Chatter □□□ □□□□ □□□□ □□ □□□□ □□□□□□.

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 106

Universal Containers □□□□ □□ □□ □□□□ □□ □□ □□□ □□ □□□ □□ □□□□□. □□□
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B. □□ □□□ □□□□ □□□ □□ □□ □□□ □□

C. □□□□ □□□ □□□ □□□□□.

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Answer: A ([LEAVE A REPLY](#))

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D. □□□□ □□

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 111

Cloud Kicks□ Sales Cloud Einstein□ □□□□□ □□□□□□. Sales Cloud Einstein□ □□□ □ □□□ □□ □□ □□□ □□□□□ □□ □□ □□□□□□. □□□□□ □□□ □□□□ □□ □□ □ □□ □ □□ □□□ □□□□□□?

A. □□□ □ □□□□□ □□□□□.

B. Einstein Lead Scoring □□ □□□□□□.

C. □□ □□□ □□□ □□ □□ □□

D. Sales Cloud Einstein □□ □□ □□□ □□□□□.

Answer: A,C ([LEAVE A REPLY](#))

NEW QUESTION: 112

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Answer: ([SHOW ANSWER](#))

NEW QUESTION: 113

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Answer: E ([LEAVE A REPLY](#))

NEW QUESTION: 114

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- A. □□□□ Live Agent □□ □□□ □□□□ □ □□□ □□□□□.
- B. □□□□ Live Agent □□ □□□ □□□□ □ □□□ □□□□□.
- C. □□□□□ Live Agent □□□ □□□□ □□□□□□ □□□□□.
- D. □□□□□ Live Agent □□ □□□□□ □□□□□□ □□□□□.

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 115

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- A. □□□ □□
- B. □□□ □□□
- C. □□□ □□□
- D. BI/□□

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 116

Universal Containers□ □□□□ □□□□□□ □□ □□□ □□□□ □□□.

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- A. □□□ □ □□ □□□ □
- B. □□□ □□□□ □□ □□□□□ □□□
- C. □□□ □□□ □□ □
- D. □□□ □□□ □□ □□□□

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 117

UP□□ Sales Cloud□ □□□ □□□□ □□ □□□□ □□□ □□□□□□□□?

- A. □□ □□□□ □□□□ □□□□ □□□
- B. □□ □□□□ □□ □□ □□□□ □□□□.
- C. AppExchange□□ □□□ □□ □□□□□ □□□□□□ □□□ □□□□□.
- D. □□ □□ □□ □□□ □□□ □□

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 118

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A. □□□ □□ □□ □□□ □□□□□□.

B. □□□ □□□□ □□□ □□□ □□□□ □□□ □□ □□□□□ □□□□.

C. □□□□ □□□□. □□□ □□□□ □□□ □□□□□.

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 119

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Answer:

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NEW QUESTION: 120

Northern Trail Outfitters(NTO)□ □□□ □□□ □□□□ □□ □□ □□ □□□□ □□□□ □□□□.

NTO □□ □□□□ □□ □□□ □□□□ □ □□ □□□ □□□□□ □□□. □□□□ □ □ □□ □□□ □□□□ □□□□□? 2□□ □□□ □□□□□

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D. □□□□□ □□□□ □□ □□ □

Answer: A,D ([LEAVE A REPLY](#))

NEW QUESTION: 121

"□□□ □□□ 10□□ □□" □□□□ □□□ □□ □□□ □□□□□?

A. □□ □□

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D. □□ □□□

Answer: C ([LEAVE A REPLY](#))

Sales-Cloud-Consultant □□ □□□ □□□□□ □□ DumpTop □□ □□□□ □□□ Sales-Cloud-Consultant □□! DumpTop □ □□ **Sales-Cloud-Consultant** □□ □□□ □□□□□□, DumpTop Sales-Cloud-Consultant □□ □□□ □□□□□□□□ □□□ □□□□□□□□. □□□□ □□□ □□ □□ □□ DumpTop Sales-Cloud-Consultant □□□ □□□□□.

<https://www.dumptop.com/Salesforce/Sales-Cloud-Consultant-dump.html> (192 Q&As Dumps, **30%OFF**

Special Discount: **KrDump**)

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A. □□□ □□□□ □□□

B. □□□ □□

Answer: A,B ([LEAVE A REPLY](#))

NEW QUESTION: 126

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A. □□ □ □□

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E. □□ □□□□□ □□

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 127

Cloud Kicks□ □□□□ □□ □□□ □□ □□ □□ □□□ □□□□□ □□□□ □ □ □□ □□ □□ □
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A. □□ □□□ □□ □□□□ □□ □□□ □□□ □ □ □□□□.

B. □□ Salesforce □□□□ □□□ □□□ □ □□□□.

C. □□ □□□□ □□□ □□□ □ □□□□.

D. □□ □□□ □□ Salesforce □□□□ □□□ □ □□□□.

Answer: A,B ([LEAVE A REPLY](#))

NEW QUESTION: 128

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Salesforce □□□ □□□ □□□ □□□. □□□ □□□ □□□□□□□ □□□ □□ □ □ □□□ □□□.

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Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 129

A. □□□□□ □□□ □□□□ □□□□□ □□ □□ □□ □□□ □□□□□.

Answer: A (LEAVE A REPLY)

NEW QUESTION: 138

Nothern Trail Outfitters(NTO) □□□ □□□ 500,000□ □□□ □□□□□□. NTO□ □□ □□ □□□ □□□□ 'Consumer'□□ □□ □□□□ □□□□□. □□□ □□ □□ □□ □□ □□□ □□□□ □□□ □□□□ □□□ □□□□ □□□□ □□□□. □□□ □□□□ □□ □□ □□□ □□ □□□□ □□□?

- A. □□□ □□□ □□ □□□ □□□□ □□□□□.
- B. □□ □□□□ □□ □□ □□□ □□□□□.
- C. □□ □□ □□□ □ □□□ □□□ □□□□□□.
- D. □□ □□□ 10,000□□ □□ □□□□ □□□ □□□.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 139

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- A. □□□□ □□ □□ □□□ RSM □ RV□□ □□□ □□□□ □□□□□.
- B. RSM□ □□ □□ □□□□□ RV□□ □□ □□□□ □□□ □□□□□.
- C. □□□□□ RSM □ RV□□ □□ 2□□ □□ □□□□□ □□□□.
- D. RSM□ RV□□ □□ □ □□ □□ □□□□□ □□□□.
- E. □□ 5% □□ □□□ □□□□ □□□□ □□□□ □□□ □□□□.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 140

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- A. □□□□ □□□ □□□□ □□□□□.
- B. □□□ □□ □□□ □□□□ □□□□ □□□ □□ Apex □□□□ □□□□□.
- C. □□□□ □□□ HTML □□□ □□□□ □□□□□.
- D. □□□□ □□□ HTML □□□ □□□□ □□□□□.

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 141

Salesforce □□□ □□ □□□ □□□ □□ □□□ □□□□ □□□ □□ □□□□□ □□□□ □□□□□ □□□ □ □□□□ □□□ □□□□□?

- A. Salesforce□ □□□□ □□□□ □□ □□□ □□ □□□ □□□□□.
- B. Satesfbrce □□□□ □□□□ □□□ □□ □□□□ □□□□□□□□□□.

C. □□ □□□ □□ □□□ □□ □□□ □□ □□□□□.

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Answer: (SHOW ANSWER)

NEW QUESTION: 146

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A. □□

B. □

Answer: B (LEAVE A REPLY)

NEW QUESTION: 147

Cloud Kicks□ □□ □□□ □□ □□□□ □□□□□□. □□□□ □□ □□□□□ □□□ □□□□ □□
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Answer: C (LEAVE A REPLY)

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NEW QUESTION: 148

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Answer: C,D (LEAVE A REPLY)

NEW QUESTION: 149

Universal Container□ □□□ □□□ □□ □□□ □ □□□ □□□□ □□□□□□ □□□□.

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A. Salesforce□□ □□□ □ □□ □□ □□□□ □□□□ □□ □□□□.

B. Salesforce□ □□□ □□□□ □□□ □□ Salesforce□ □□□□ □□□ □□ □□□□□□.

- C. □□□ □□□ □□ □□□ □□□□□ Force.com IDE□ □□□□□.
- D. □□□□□□ □□□ □□□□□ □□□□ □□□□ □□□□□.

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 150

Cloud Kicks□ □□ Sales Cloud□ □□□□ □□□□□ Salesforce □□□□ □□□□ □□□□□ □□□ □□□. Cloud Kicks□ □□□□□ □□ □□ □□□□□ □□□ □□□□. □□ □□□□ □□ □□□ □□□□□ □□□ □□□ Salesforce□ □□□□□ □□□□. □□□□□ □□□ □□□□ □□□?

- A. Cloud Kics □□□□□□ Salesforce□ □□□ □□□□ □□ Salesforce Connect□ □□□□□.
- B. Cloud Kicks □□□□□□ Salesforce□ □□□ □□□□ □□ SOAP □ □□□ API□ □□□□□.
- C. Cloud Kicks □□□□□□ Salesforce□ □□□ □□□□ □□ REST □ □□□ API□ □□□□□.
- D. Cloud Kicks □□□□□□ Salesforce□ □□□ □□□□ □□ Web-to-Lead□ □□□□□.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 151

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Answer:

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Sales-Cloud-Consultant □□ □□□ □□□□□ □□ DumpTop □□ □□□□ □□□ Sales-Cloud-Consultant □□! DumpTop □ □□ **Sales-Cloud-Consultant** □□ □□□ □□□□□□, DumpTop Sales-Cloud-Consultant □□ □□□ □□□□□□□□ □□□ □□□□□□□□. □□□□ □□□ □□ □□ □□ DumpTop Sales-Cloud-Consultant □□□ □□□□□.

<https://www.dumptop.com/Salesforce/Sales-Cloud-Consultant-dump.html> (192 Q&As Dumps, **30%OFF**

Special Discount: **KrDump**)

NEW QUESTION: 152

Cloud Kicks□ □□□□□□□□□ Salesforce □□ □□□ □□□ □□□□. □□ □□□□ □□□ □□ □□ □□□□ □□□□□□ □□□.

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Answer:

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NEW QUESTION: 153

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- A. □□ □□
- B. □□□□ □□ □□□ □□□□ □□ □□
- C. □□ □□□□ □□□□ □□□ □□ □□
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- E. □□□ □□ □□□□ □□ □□□ □□ □□

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 154

UC□ □□ □□ □□□ □□□□□ □□□. □□ □□, □□ □□□ □□

□□. □□□□□ Salesforce□□ □□ □□ □□□ □□□□ □□ □□□ □□□□ □□□?

- A. □ □□ □□□ □□ □□ □□ □□□ □□□□ □□□□□ □□□□□.
- B. □□□□□ □□□ □□□□ □□ □□□ □ □□ □□□ □□□ □□ □□ □□□ □□□□□.
- C. □□□□□ □□□ □□□□ □□ □□□ □ □□ □□□ □□□ □□ □□□ □□□□□.
- D. □ □□ □□□ □□□ □□ □□□□ □□ □□□ □□ □□□ □□□ □□□□□.

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 155

Universal containers□ □□ □□□ □□ □□□□ □□□ □□□ □□□□□□□. □□ □□□ □□□□ □□ □□□ □□ □□□ □□ □□□□ □□ □□ □□□ □□□□□. □□ □□ □□□ □□ □□ □□ □□ □□ □□ □□ □□ □□ □□ □□ □□ □□ □□□□ □□□? 2□□ □□□ □□□□□

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- D. □□□ □□ □□□ □□ □□□ □□ □

Answer: A,D ([LEAVE A REPLY](#))

NEW QUESTION: 156

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- A. \$750
- B. 500□□
- C. \$1,000

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 157

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Answer: ([SHOW ANSWER](#))

NEW QUESTION: 165

Cloud Kicks□ □□ □□□ □□ □□□ □□ □□□□ □□□ □, □□□□□ □□□□ □□□□ □□ □□ □□ □□□ □□ □□□ □□□□ □□□□ □□□. □□□□□ □ □□ □□□ □□□□ □□ □□ □□□□ □□□□ □□□?

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B. □□□ □□□ □□ □□ □□□ □□□□ □□□□ MalingPostalCode□ □□□ ShippingPostalCode□ □□□□□.

C. □□□□ MalingPostallCode□ □□□ ShippingPostalCode□ □□□□ □□ Person Account □□□ □ □□ □□□ □□□□.

D. □□□ □□□ □□ □□ □□□ □□□□ □□□□ ShippingPostalCode□ □□□ MalingPostalCode□ □□□□□.

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 166

Cloud Kicks□ PDF □□□ □□□□ □□□□ □□□□ □□ □ □ □□□ □□□□. □□□□ □□□ □□ □□□□ □□ □□ □□□ □□□□ □□□?

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Answer: ([SHOW ANSWER](#))

Sales-Cloud-Consultant □□ □□□ □□□□□ □□ DumpTop □□ □□□□ □□□ Sales-Cloud-Consultant □□! DumpTop □ □□ **Sales-Cloud-Consultant** □□ □□□ □□□□□□, DumpTop Sales-Cloud-Consultant □□ □□□ □□□□□□□□ □□□ □□□□□□□□. □□□□ □□□ □□ □□ □□ DumpTop Sales-Cloud-Consultant □□□ □□□□□.

<https://www.dumptop.com/Salesforce/Sales-Cloud-Consultant-dump.html> (192 Q&As Dumps, **30%OFF**

Special Discount: **KrDump**)

NEW QUESTION: 167

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- B.** □□ □□□□□ □ □□□ □□□□ □□□□ □□ □□□□ □□ □□□ □□□□.
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Answer: C (LEAVE A REPLY)

NEW QUESTION: 171

Universal Containers is a leading provider of cloud-based solutions for the sales industry. The company has a strong track record of delivering high-quality products and services to its customers. In 2023, the company launched its new Sales Cloud platform, which is designed to help sales teams manage their customer relationships more effectively. The platform includes a range of features, including lead management, opportunity management, and account management. Universal Containers is committed to providing its customers with the best possible experience, and the new Sales Cloud platform is a key part of this commitment.

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- B.** AppExchange□□ Territory Management Reporting Pack□ □□□□□.
- C.** □□ □□□□ □□□□□ □□ □□□ □□□□ □□ □□ □□ □□□□□ □□□ □□□□□□.
- D.** Data Loader□ □□□□ □□□□ □□□□ Google □□□ □□□□□□□□.

Answer: C (LEAVE A REPLY)

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NEW QUESTION: 172

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[illegible]

Answer:

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NEW QUESTION: 173

Cloud Kicks ☐☐ ☐☐☐☐ ☐☐ ☐☐☐☐ ☐☐☐☐ ☐☐☐☐ ☐☐☐☐ ☐☐ ☐☐☐ ☐☐☐☐ ☐☐ ☐☐ ☐☐
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Answer: A,D ([LEAVE A REPLY](#))

NEW QUESTION: 174

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- C. □□□□□ □□□□ □□ □□□ □□□□ □□□□□□□.
- D. □□ □□ □ □□ □□ □□ □□□□ □□□□□.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 175

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Answer: ([SHOW ANSWER](#))

NEW QUESTION: 176

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Answer: ([SHOW ANSWER](#))

NEW QUESTION: 177

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Data.com(Jigsaw)□ □□ □□ □□□?

Answer:

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NEW QUESTION: 178

Cloud Kicks(CK) is a Salesforce implementation partner for ERP(Enterprise Resource Planning) companies. CK is a Salesforce implementation partner for ERP companies. CK is a Salesforce implementation partner for ERP companies. CK is a Salesforce implementation partner for ERP companies.

- A. Salesforce Connect is a Salesforce implementation partner for ERP companies.
- B. Lightning is a Salesforce implementation partner for ERP companies.
- C. Salesforce is a Salesforce implementation partner for ERP companies.
- D. Salesforce-to-Salesforce is a Salesforce implementation partner for ERP companies.

Answer: A ([LEAVE A REPLY](#))

Salesforce Connect is a Salesforce implementation partner for ERP companies. Salesforce Connect is a Salesforce implementation partner for ERP companies. Salesforce Connect is a Salesforce implementation partner for ERP companies. Salesforce Connect is a Salesforce implementation partner for ERP companies.

NEW QUESTION: 179

Universal Containers is a Salesforce implementation partner for ERP companies. Universal Containers is a Salesforce implementation partner for ERP companies. Universal Containers is a Salesforce implementation partner for ERP companies. Universal Containers is a Salesforce implementation partner for ERP companies.

- A. Data.com is a Salesforce implementation partner for ERP companies.
- B. Data.com is a Salesforce implementation partner for ERP companies.
- C. Data.com is a Salesforce implementation partner for ERP companies.
- D. Data.com is a Salesforce implementation partner for ERP companies.

Answer: B,D ([LEAVE A REPLY](#))

NEW QUESTION: 180

Cloud Kicks is a Salesforce implementation partner for ERP companies. Cloud Kicks is a Salesforce implementation partner for ERP companies. Cloud Kicks is a Salesforce implementation partner for ERP companies. Cloud Kicks is a Salesforce implementation partner for ERP companies.

- A. Lightning Usage is a Salesforce implementation partner for ERP companies.
- B. Lightning Usage is a Salesforce implementation partner for ERP companies.
- C. Lightning Usage is a Salesforce implementation partner for ERP companies.
- D. Lightning Usage is a Salesforce implementation partner for ERP companies.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 181

Cloud Kicks is a Salesforce implementation partner for ERP companies. Cloud Kicks is a Salesforce implementation partner for ERP companies. Cloud Kicks is a Salesforce implementation partner for ERP companies. Cloud Kicks is a Salesforce implementation partner for ERP companies.

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Answer: C ([LEAVE A REPLY](#))

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<https://www.dumptop.com/Salesforce/Sales-Cloud-Consultant-dump.html> (192 Q&As Dumps, **30%OFF**

Special Discount: **KrDump**)

NEW QUESTION: 182

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C. Salesforce□□ □□□ □□□□ □□□ □□□□□ □□□ □□□□□.

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Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 183

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Answer: ([SHOW ANSWER](#))

NEW QUESTION: 184

Universal Containers ☐ ☐☐☐ ☐☐☐ ☐☐☐☐ ☐☐☐ ☐☐☐☐ 1~3☐☐ ☐☐ ☐☐ ☐☐☐ ☐☐ ☐☐ ☐☐
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☐☐ ☐☐ ☐☐☐ ☐ ☐☐☐ Sales Cloud ☐ ☐☐☐☐ ☐☐☐.

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- B. □ □□ □□□ □□ □□□ □□□□ □□ □□□□ □□□ □□□□.
- C. Quotes □□□ □□□ □□ □□□ □□□□ □□ □□□ □□□□□.
- D. □□ □□□ □ □□ □□□ □□ □□□ 12, 24, 36□□ □□□□□.

Answer: ([SHOW ANSWER](#))

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<https://developer.salesforce.com/resources2/certification-site/files/SGCertifiedSalesCloudConsultant.pdf>
(15□□□)

https://help.salesforce.com/s/articleView?id=sf.forecasts3_revenue_schedule.htm&type=5

NEW QUESTION: 185

Universal Containers(UC) □ □ □ □ Sales Cloud □ □ □ □ □ □ □ □ . UC □ □ □ □ □ □ □
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- A.** □□□ □□
- B.** □□□ □□
- C.** □□□□ □□
- D.** □□□ □□ □□

Answer: B,D (LEAVE A REPLY)

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* <https://developer.salesforce.com/resources2/certification-site/files/SGCertifiedSalesCloudConsultant.pdf>
(20□□□)

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https://trailhead.salesforce.com/en/content/learn/modules/sales_admin_user_adoption/sales_admin_user_a

NEW QUESTION: 186

Universal Containers □□ □□□ □□□ □□□□□ □□□□ □□ □□□ □□□□ □□□□.

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NEW QUESTION: 190

□□□ □□ Salesforce CRM □□□ □□□□□□. □□□□ Salesforce CRM□□ □□□□□□□ □□□ □ □□□ □□□ □□□□. □ □□□ □□□ □□□□ □□ □□□ □□ □□□?

- A. □□□ □□□ □□
- B. □□□ □□□□
- C. □□□□ □□ □□ □□
- D. Microsoft Office□ □□□ □□

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 191

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Answer:

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NEW QUESTION: 192

Cloud Kicks□ □□□□□□□□□ Salesforce □□ □□□ □□□ □□□□. □□ □□□□ □□□ □□ □□ □□□□ □□□□□□ □□□.

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- A. □□ □□□ □□ □□□□ □□ □□ □□□ □□□□ □□ □□□□□ □□□□□.
- B. □□□ □□□□ □□□ □□ □□□□ □□ □□ □□□ □□ □□ □□□□ □□ □□□ □□□□ □ □□ □□□□□.
- C. □□□ □□□□ □□□ □□ □□□□ □□ □□ □□ □□□□ □□ □□□□ □□ □□□ □□ ID □ □□ □□□□□.
- D. Data Loader□ □□□□ □□ □□□□□□□□□□□ □□□ □□□□□ □□□□□.

Answer: ([SHOW ANSWER](#))

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NEW QUESTION: 193

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A. □

B. □□

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 194

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A. □□ □□□□□ □□

B. □□□□□ □□ □□

C. □□ □ □□

D. □□ □□□□□

E. □□□ □□□

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 195

Cloud Kicks(CK)□ □□ □□ □□ □□□ □□□ Sales Cloud□ □□□□ □□□□. CK□ □□□□ □□ □□□ □□□□ □□ □□□□ □□□□□. □□□ □□ □□□ □□□□ □□, □□ □□□ □□□ □□ □□ □□□□ □□ □□□ □□ □□□□□ □□□□□□. □ □□□□□□ □□ □□ □□ □□□□ □□ □□ □□□□.

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C. □□□□□ □□ □□□ □□ □□□ □□□□□.

Answer: ([SHOW ANSWER](#))

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NEW QUESTION: 196

□□□ □□ □□□ Salesforce.com □□□□□ □□□□□ □□□.

A. □□

B. □

Answer: A ([LEAVE A REPLY](#))

Sales-Cloud-Consultant □□ □□□ □□□□□ □□ DumpTop □□ □□□□ □□□ Sales-Cloud-Consultant □□! DumpTop □ □□ **Sales-Cloud-Consultant** □□ □□□ □□□□□□, DumpTop Sales-Cloud-Consultant □□ □□□ □□□□□□□□ □□□ □□□□□□□□. □□□□ □□□ □□ □□ □□ DumpTop Sales-Cloud-Consultant □□□ □□□□□.

<https://www.dumptop.com/Salesforce/Sales-Cloud-Consultant-dump.html> (192 Q&As Dumps, **30%OFF**)

Special Discount: **KrDump)**

NEW QUESTION: 197

Universal Containers ☐ ☐☐ ☐☐☐☐ ☐☐ ☐ ☐☐ ☐☐ ☐☐☐ ☐☐☐☐ ☐☐ ☐☐☐☐☐☐ ☐☐☐.

☐☐☐ ☐☐/☐☐ ☐☐☐ ☐☐☐☐☐☐. ☐☐☐ ☐☐ ☐☐☐ ☐☐☐ ☐☐☐ ☐☐☐ ☐☐☐ ☐☐☐ ☐☐☐ ☐☐☐ ☐☐☐ ☐☐☐.

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- A.** □□ □□□□ □□ □□ □□□□ □□ □□□ □□ □□□ □□□□□ □□□□□.
- B.** □□ □□ □ □□□□ □□ □□ □□□□ □□□□ □□ □□□ □□□□.
- C.** □□ □□□ □□ □□ □□□□ □□ □□ □□□ □□□□□ □□□□ □□□ □□□□.
- D.** □□ □□□□ □□□□ □□□□ □□□ □□ "AH □□" □□ □□□ □□□□□□.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 198

Universal Containers ☐ ☐☐☐☐ ☐☐ ☐☐☐☐ ☐☐☐☐ ☐☐ ☐☐☐☐ ☐☐☐ ☐☐☐☐ ☐☐☐ ☐☐☐☐
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- A.** □□ □□□□ □ □□□ □□ □□□□ "□□"□□ □□□□ □□ □□□□ □□□□ □ □□□ □□□□ □□.
- B.** □□ □□□□ □□□ □□□□ □□ □ □□□ □□ □□ □□□□□ □□ □□□□ □□□□□ □□□ □□□.
- C.** □□ □□□□ □ □□□ □□ □□ □□□□ □□□ □ □□□ □□ □□ □□ □□□□□□.

Answer: ([SHOW ANSWER](#))

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NEW QUESTION: 199

Northern Trail Outfitters(NTO) 20,000 75,000. NTO
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- A. □□□□ □□ □□□□ □□□ □□ □□□ □□□ □□□□ □□□□ □□□ □□□□.

B. Salesforce □ □□□ □□ □□□ □□ □□ □□□ □□□□ □□□□ □□□□ □□□□.

C. □□□ □□ □□□ □□□□ □□ □ □□□ □□□□ □□ □□□□ □□□□.

D. ☐☐ ☐ ☐☐☐ ☐☐☐☐ ☐☐ ☐☐☐☐ ☐☐☐ ☐☐☐☐ ☐☐☐☐☐.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 200

Cloud Kicks ☐ ☐☐ ☐☐☐ ☐☐☐☐ Person Accounts ☐ ☐☐☐☐☐ ☐☐☐. ☐☐ ☐☐☐ ☐☐☐☐☐☐
☐☐☐☐ ☐☐☐☐☐ ☐☐ ☐☐☐ ☐☐☐☐ ☐☐☐☐☐☐☐.

☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐

B. □□ □□□ □□□□□□ □□ □□/□□ □□ □□□ □□□□□.

C. ☐☐ ☐☐ ☐☐☐ ☐☐ ☐☐☐☐ ☐☐☐☐.

D. Person Account ☐☐☐☐ ☐☐☐ ☐ ☐☐ ☐☐ ☐☐ ☐☐ ☐☐.

Answer: (SHOW ANSWER)

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NEW QUESTION: 201

Salesforce ☐☐☐ ☐☐☐ " ☐☐ " ☐ ☐☐ ☐ ☐☐☐ ☐ ☐☐☐☐?

A. ☐☐ ☐☐☐☐ ☐☐ ☐☐☐☐ ☐☐☐☐ ☐ ☐☐☐☐.

B. ☐☐☐☐ ☐☐ ☐☐☐☐☐☐ ☐☐☐☐.

C. □□ □□□ □□□□ □□□□ □□□□□ □□□.

D. □□□ □□ □□□ □□□□□.

E. □□□ □□□ □□ □□ □□□ □□□□ □□□ □□□□□.

F. □□□□ □□□□□ □□□□□.

Answer: E (LEAVE A REPLY)

NEW QUESTION: 202

Cloud Kicks ☐ ☐☐☐ ☐☐ ☐☐☐ ☐☐ ☐☐☐ ☐☐☐☐. ☐☐ ☐☐☐ ☐☐ ☐☐☐☐ ☐☐☐ ☐☐
☐☐ ☐☐☐☐ ☐☐☐☐ ☐☐☐☐ ☐ ☐☐☐☐ ☐☐☐☐☐ ☐☐☐☐. ☐☐☐☐ ☐☐☐☐ ☐☐ ☐☐ ☐☐☐☐☐ ☐☐ ☐ ☐☐☐☐
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Answer:

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NEW QUESTION: 203

Cloud Kicks is an Enterprise Resource Planning(ERP) system that helps companies manage their business processes. ERP systems are used to manage various aspects of a business, including sales, marketing, finance, and human resources. Which of the following is a benefit of using an ERP system?

- A. Salesforce is a cloud-based ERP system.
- B. ERP systems can help companies reduce costs and improve efficiency.
- C. ERP systems can help companies increase sales and revenue.

Answer: B ([LEAVE A REPLY](#))

Cloud Kicks is an Enterprise Resource Planning(ERP) system that helps companies manage their business processes. ERP systems are used to manage various aspects of a business, including sales, marketing, finance, and human resources. Which of the following is a benefit of using an ERP system?

ERP systems can help companies reduce costs and improve efficiency. ERP systems can help companies increase sales and revenue. ERP systems can help companies improve customer service. ERP systems can help companies manage their business processes more effectively. ERP systems can help companies improve their financial performance. ERP systems can help companies improve their operational performance. ERP systems can help companies improve their compliance. ERP systems can help companies improve their risk management. ERP systems can help companies improve their data security. ERP systems can help companies improve their overall business performance.

Answer: B

NEW QUESTION: 204

Which of the following is a benefit of using an ERP system? (Select all that apply)

- A. ERP systems can help companies reduce costs and improve efficiency.
- B. ERP systems can help companies increase sales and revenue.
- C. ERP systems can help companies improve customer service.
- D. ERP systems can help companies manage their business processes more effectively.
- E. ERP systems can help companies improve their financial performance.
- F. ERP systems can help companies improve their operational performance.

Answer: A,B,C,D,E,F ([LEAVE A REPLY](#))

NEW QUESTION: 205

Salesforce is a cloud-based ERP system. Which of the following is a benefit of using Salesforce?

Answer:

Salesforce is a cloud-based ERP system. Salesforce can help companies reduce costs and improve efficiency. Salesforce can help companies increase sales and revenue. Salesforce can help companies improve customer service. Salesforce can help companies manage their business processes more effectively. Salesforce can help companies improve their financial performance. Salesforce can help companies improve their operational performance. Salesforce can help companies improve their compliance. Salesforce can help companies improve their risk management. Salesforce can help companies improve their data security. Salesforce can help companies improve their overall business performance.

NEW QUESTION: 206

Which of the following is a benefit of using an ERP system? (Select all that apply)

Answer:

ERP systems can help companies reduce costs and improve efficiency. ERP systems can help companies increase sales and revenue. ERP systems can help companies improve customer service. ERP systems can help companies manage their business processes more effectively. ERP systems can help companies improve their financial performance. ERP systems can help companies improve their operational performance. ERP systems can help companies improve their compliance. ERP systems can help companies improve their risk management. ERP systems can help companies improve their data security. ERP systems can help companies improve their overall business performance.

NEW QUESTION: 207

Universal Containers□ □□ □□□ □□ □□ □□□□ □□□□□□. □□ □□□□ □□ □□□ □ □ □□ □□□□□ □ □□□□. □ □□ □□□□ □□ □□□□□ □□□□□ □□□ □□□□□ □ □□□□ □□□ □□□ □□ □□□□□. □□□□□ Universal Containers□ □□ □□□ □□□□ □ □□□ □□ □□ □□□□ □□□□ □□□? 2□□ □□□ □□□□□

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Answer: ([SHOW ANSWER](#))

NEW QUESTION: 208

Cloud Kicks□ □□ □□□ □□□□ □□□ □□□□ □□□□ □□□ □□□□ □□□ □□□□ □□ □ □□□ □□□□.

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Answer: ([SHOW ANSWER](#))

NEW QUESTION: 209

Cloud Kicks□ □□ Sales Cloud □□□ □□□□□□. CK□ □□□□□□ Salesforce Mobile □□ □□□□ □□□ □□□□□ Salesforce□ □□□□□□ □□□□□ Salesforce Mobile □□ □□□ □□ □□□□□ □□□□□ □□□. □□□□□ □□□ □□□□ □□□?

- A. Lightning Usage □□ □□□□ □□□ □□□ □□□□□.
- B. □□□□ Identity Event Logs □□□ □□□ □□ □□□ □□□ □□□□.
- C. □□□□ □□□ □□ □□□ □□□ □□ □□□ □□□ □□□□.
- D. Salesforce□□ □□ □□

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 210

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- D. □□ □□□□□ □□ □□□ □□□□ Chatter □□ □□□ □□□.

Answer: B,C ([LEAVE A REPLY](#))

NEW QUESTION: 211

Which of the following is a Salesforce Cloud? ☐ A. Sales Cloud ☐ B. Service Cloud ☐ C. Marketing Cloud ☐ D. Commerce Cloud

Which of the following is a Salesforce Cloud? ☐ A. Sales Cloud ☐ B. Service Cloud ☐ C. Marketing Cloud ☐ D. Commerce Cloud

A. Data Loader ☐ B. Google Analytics ☐ C. Tableau ☐ D. AppExchange ☐ Territory Management Reporting Pack ☐

B. ☐ C. Tableau ☐ D. AppExchange ☐ Territory Management Reporting Pack ☐

C. Tableau ☐ D. AppExchange ☐ Territory Management Reporting Pack ☐

D. AppExchange ☐ Territory Management Reporting Pack ☐

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 215

Cloud Kicks ☐ A. Sales Cloud ☐ B. Service Cloud ☐ C. Marketing Cloud ☐ D. Commerce Cloud

Cloud Kicks ☐ Salesforce ☐ A. Sales Cloud ☐ B. Service Cloud ☐ C. Marketing Cloud ☐ D. Commerce Cloud

A. Salesforce ☐ B. Service Cloud ☐ C. Marketing Cloud ☐ D. Lightning Experience ☐

B. ☐ C. Marketing Cloud ☐ D. Lightning Experience ☐

C. ☐ D. Lightning Experience ☐

D. Lightning Experience ☐

E. ☐ A. Sales Cloud ☐ B. Service Cloud ☐ C. Marketing Cloud ☐ D. Commerce Cloud

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 216

Cloud Kicks ☐ A. Sales Cloud ☐ B. Service Cloud ☐ C. Marketing Cloud ☐ D. Commerce Cloud

☐ A. Sales Cloud ☐ B. Service Cloud ☐ C. Marketing Cloud ☐ D. Commerce Cloud

2 ☐ A. Sales Cloud ☐ B. Service Cloud ☐ C. Marketing Cloud ☐ D. Commerce Cloud

A. ☐ B. ☐ C. ☐ D. ☐

B. ☐ C. ☐ D. ☐

C. ☐ D. ☐

D. ☐

Answer: B,D ([LEAVE A REPLY](#))

NEW QUESTION: 217

Northern Trail Outfitters(NTO) ☐ A. Sales Cloud ☐ B. Service Cloud ☐ C. Marketing Cloud ☐ D. Commerce Cloud

☐ A. Sales Cloud ☐ B. Service Cloud ☐ C. Marketing Cloud ☐ D. Commerce Cloud

A. ☐ B. ☐ C. ☐ D. ☐

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Answer: B,C,E (LEAVE A REPLY)

NEW QUESTION: 218

[illegible]

Answer:

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NEW QUESTION: 219

[illegible]

A. □□ □□ □□□ □□ □□□□□ □□ □□/□□□ □□□□□.

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C. ☐☐ ☐☐☐☐☐ ☐☐☐ ☐☐☐☐ ☐☐☐☐☐☐.

D. Salesforce ☐☐☐☐ ☐☐☐☐ ☐☐ ☐☐☐☐ ☐☐☐☐.

Answer: C (LEAVE A REPLY)

NEW QUESTION: 220

[illegible]

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Answer: (SHOW ANSWER)

NEW QUESTION: 221

Universal Containers ☐ ☐☐ ☐☐☐☐ ☐☐☐☐ ☐☐ ☐☐☐☐ ☐☐ ☐☐☐☐ ☐☐☐☐ ☐☐☐☐☐☐.

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Answer: B,D ([LEAVE A REPLY](#))

NEW QUESTION: 222

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Answer: B ([LEAVE A REPLY](#))

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NEW QUESTION: 223

Cloud Kicks□ □□□ □□ □□ □□□ □□□ □□□□ □□ □□□ □□□□□ □□□. □□□□□ □
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- D. □□ □□□ □□ □□□ □□ Lightning □□ □□□ □□□□□.

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 224

Cloud Kicks□ □□ □□ □ □□□ □□□□□□. □□□□ □□□ □□□□□ □□□□□ □□□ □□□
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Answer: B ([LEAVE A REPLY](#))

* Which of the following is a characteristic of a public cloud?
 Public clouds are owned and operated by a third party.
 Public clouds are accessible over the Internet.
 Public clouds are shared resources.
 Public clouds are located in a single geographic location.
 Public clouds are dedicated to a single customer.

* Which of the following is a characteristic of a private cloud?
 Private clouds are owned and operated by a third party.
 Private clouds are accessible over the Internet.
 Private clouds are shared resources.
 Private clouds are located in a single geographic location.
 Private clouds are dedicated to a single customer.

NEW QUESTION: 225

Which ROI metric is most commonly used to measure the success of a cloud migration project?

Answer:

1. Total Cost of Ownership (TCO)
2. Return on Investment (ROI)

NEW QUESTION: 226

Universal Containers is a multi-tenant SaaS company. They are considering moving their CRM system to a public cloud provider. Which of the following is a benefit of using a public cloud provider for Universal Containers?

- A. Reduced total cost of ownership (TCO)
- B. Increased security and compliance
- C. Improved scalability and performance
- D. Increased control over data and infrastructure

Answer: D ([LEAVE A REPLY](#))

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NEW QUESTION: 227

Which of the following is a benefit of using a private cloud provider for Universal Containers?

- A. Reduced total cost of ownership (TCO)
- B. Increased security and compliance

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