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Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 11

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- C. □□□ □□ □□□ □□□□ □□
- D. Salesforce CPQ □ □□□ □□ □□□

Answer: ([SHOW ANSWER](#))

Salesforce PRM □ DF □□ □□ □□□□ □□□□ □ □□ □□□ B □ C □□□.

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NEW QUESTION: 12

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Answer: D ([LEAVE A REPLY](#))

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NEW QUESTION: 13

Which of the following are valid use cases for Experience Cloud?

- A. Personalization
- B. Content Management
- C. Analytics
- D. Marketing Automation
- E. Social Media

Answer: A,C,E (LEAVE A REPLY)

Experience Cloud is a collection of tools that help you create personalized content and experiences for your customers. It includes tools for content management, analytics, and marketing automation. Personalization, analytics, and social media are all valid use cases for Experience Cloud.

NEW QUESTION: 14

Which of the following is a valid use case for UCaaS?

- A. Unified Communications as a Service
- B. Unified Communications as a Platform
- C. Unified Communications as a Solution
- D. Unified Communications as a Suite

Answer: D (LEAVE A REPLY)

UCaaS is a cloud-based solution that provides a unified set of communication tools, including voice, video, and messaging. It is a valid use case for UCaaS.

NEW QUESTION: 15

Which of the following is a valid use case for Experience Cloud?

- A. Personalization
- B. Content Management
- C. "Unified Communications as a Service"
- D. Unified Communications as a Suite

Answer: (SHOW ANSWER)

Experience Cloud is a collection of tools that help you create personalized content and experiences for your customers. It includes tools for content management, analytics, and marketing automation. Personalization, content management, and unified communications as a suite are all valid use cases for Experience Cloud.

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Answer: [\(SHOW ANSWER\)](#)

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NEW QUESTION: 25

Ursa Major Solar(UMS)□ □□□□ B2B □□□ □□ □□□ □□□□ □□□□. □□□ □ □□□ □□ □□ □□□□□, □□ □□□ □□□□, □□□□□□(NDA)□ □□□□ □□, □□□□□ □□□ □ □□□□. UMS□ □□□ □□ □□□ □□□□□ □□ □□□ □□□□□ □□□□□?

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Answer: [D \(LEAVE A REPLY\)](#)

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NEW QUESTION: 26

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Answer: [D \(LEAVE A REPLY\)](#)

NEW QUESTION: 27

Universal Containers(UC) Salesforce 360-degree view. UC Salesforce 360-degree view? Salesforce 360-degree view?

- A. Salesforce 360-degree view, which is a single view of all customer data.
- B. Salesforce 360-degree view, which is a single view of all customer data.
- C. Salesforce 360-degree view, which is a single view of all customer data.
- D. Salesforce 360-degree view, which is a single view of all customer data.

Answer: (SHOW ANSWER)

Universal Containers(UC) Salesforce 360-degree view. UC Salesforce 360-degree view? Salesforce 360-degree view?

NEW QUESTION: 28

Northern Trail Outfitters 360-degree view. Northern Trail Outfitters 360-degree view (KPI) 360-degree view?

- A. CSAT (Customer Satisfaction)
- B. CSAT (Customer Satisfaction)
- C. CSAT (Customer Satisfaction)
- D. CSAT (Customer Satisfaction)
- E. CSAT (Customer Satisfaction)

Answer: B,C,D (LEAVE A REPLY)

Northern Trail Outfitters 360-degree view. Northern Trail Outfitters 360-degree view (KPI) B, C, D CSAT (Customer Satisfaction) 1-5 scale. Northern Trail Outfitters 360-degree view. Northern Trail Outfitters 360-degree view.

NEW QUESTION: 29

Universal Containers(CU) 360-degree view, which is a single view of all customer data. UC 360-degree view?

- A. CSAT (Customer Satisfaction)
- B. CSAT (Customer Satisfaction)
- C. CSAT (Customer Satisfaction)

D. □□ □□□□□□

Answer: C (LEAVE A REPLY)

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NEW QUESTION: 30

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Answer: C (LEAVE A REPLY)

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NEW QUESTION: 31

Ursa Major Solar(UMS)□ □□ □□□ □□ □□□□ □□□ □□□ □□ □□ □□□ □□ □□□ □□□.

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Answer: B (LEAVE A REPLY)

Experience-Cloud-Consultant □□ □□□ □□□□□ □□ DumpTop □□ □□□□ □□□ Experience-Cloud-Consultant □□! DumpTop □ □□ **Experience-Cloud-Consultant** □□ □□□ □□□□□□, DumpTop Experience-Cloud-Consultant □□ □ □□ □□□□□□□□ □□□ □□□□□□□. □□□□ □□□ □□□□ □□ □□□□□□□□ □□□ □□□□□.

<https://www.dumptop.com/Salesforce/Experience-Cloud-Consultant-dump.html> (187

Q&As Dumps, **30%OFF Special Discount: KrDump**)

NEW QUESTION: 32

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Answer: A (LEAVE A REPLY)

NEW QUESTION: 33

Cloud Kicks□ □□□ □□□ Experience Cloud □□□□ □□□□ □ □□□ □□ □□□ □ □□□ □□□□□□.

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Answer: (SHOW ANSWER)

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NEW QUESTION: 34

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Answer: B,D (LEAVE A REPLY)

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NEW QUESTION: 35

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Answer: A,D (LEAVE A REPLY)

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NEW QUESTION: 36

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NEW QUESTION: 46

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- D. □□□□□ □□□ □□ □□□ □□□□ □□□.

Answer: (SHOW ANSWER)

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<https://www.dumptop.com/Salesforce/Experience-Cloud-Consultant-dump.html> (187 Q&As Dumps, **30%OFF Special Discount: KrDump**)

NEW QUESTION: 47

Universal Containers□ □□□□□ □□□ □□□ □□□ □ □□ □□ □□□□.

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- D. □ □□□□□ □□ □□□ □□□ □□□ □□□□□ □□□□.

Answer: C (LEAVE A REPLY)

NEW QUESTION: 48

Universal Containers□ □□ □□□□ □□ □□□ □ □□ □□□ □□ □□ □□□□ □ □□□□, Experience Cloud □□□□ □□□ □ □□□ □ □ □□□□.

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Answer: A ([LEAVE A REPLY](#))

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NEW QUESTION: 55

Universal Containers(UC) □ □□ □□ □□ □□□□ □□□□□□, □□ □□ □□□□ □□ □□□□ □□□ □□□□□. □□ □□□ □ □ □□□ □□□□ □□□ □ □□□□. UC □□□ □□□□ □□□□ □□ □□□□ □□ □□ □□□ □□□□ □□ □□ □□□ □□□ □□□?

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Answer: ([SHOW ANSWER](#))

NEW QUESTION: 56

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Answer: ([SHOW ANSWER](#))

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NEW QUESTION: 57

Ursa Major Solar □ □□□ □□ □□□□ □□ □ □□ □□□ □□□ □ □□□ □□ □□ □□ □□□ □□□ □ □□□ □□ □□□□.

Which of the following is a benefit of using a cloud-based CRM?

It reduces the need for IT support.

- A. It provides a single source of truth for customer data.
- B. It allows for real-time data synchronization across all devices.
- C. It offers a secure and scalable environment for customer data.
- D. It provides a unified view of customer data across all touchpoints.

Answer: B,C ([LEAVE A REPLY](#))

NEW QUESTION: 58

Which of the following is a benefit of using a cloud-based CRM? Experience Cloud is a cloud-based CRM solution. BC is a cloud-based CRM solution. Salesforce is a cloud-based CRM solution. Salesforce is a cloud-based CRM solution.

Which of the following is a benefit of using a cloud-based CRM?

- A. It provides a single source of truth for customer data.
- B. It allows for real-time data synchronization across all devices.
- C. It offers a secure and scalable environment for customer data.
- D. It provides a unified view of customer data across all touchpoints.

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 59

Ursa Major Solar(UM5) is a cloud-based CRM solution. Salesforce PRM is a cloud-based CRM solution.

Salesforce PRM is a cloud-based CRM solution. UMS is a cloud-based CRM solution. Which of the following is a benefit of using a cloud-based CRM?

It reduces the need for IT support.

- A. It provides a single source of truth for customer data.
- B. It allows for real-time data synchronization across all devices.
- C. It offers a secure and scalable environment for customer data.
- D. It provides a unified view of customer data across all touchpoints.

Answer: A,C ([LEAVE A REPLY](#))

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<https://www.dumptop.com/Salesforce/Experience-Cloud-Consultant-dump.html> (187 Q&As Dumps, **30%OFF Special Discount: KrDump**)

NEW QUESTION: 62

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Answer: A,B,D ([LEAVE A REPLY](#))

NEW QUESTION: 63

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Answer: ([SHOW ANSWER](#))

NEW QUESTION: 64

No More Homelessness(NMH)□ □□ □□ □□□□□ □□□□□□. □□□□ □□□□ □□ □□□□ □□□ □□□□ □□□□ □ □□ □□□ □□ □□□ □□□□ □□□□ □□□□ □□□□.

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Answer: A ([LEAVE A REPLY](#))

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NEW QUESTION: 65

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Answer: B,C ([LEAVE A REPLY](#))

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NEW QUESTION: 66

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E. Salesforce CRM is a cloud-based software solution that helps businesses manage their customer relationships. It provides a central database of customer information and tools for sales, marketing, and customer service.

Answer: (SHOW ANSWER)

NEW QUESTION: 67

Direct Marketing (DM) is a type of marketing that involves reaching out to individual consumers directly, rather than through intermediaries like retailers or wholesalers. DM can be used to promote products or services, build relationships with customers, and drive sales. DM is often used in conjunction with other marketing strategies, such as advertising and public relations.

Which of the following is NOT a characteristic of Direct Marketing?

A. Targeted messaging

B. Personalized communication

C. Immediate response

D. Mass distribution

Answer: (SHOW ANSWER)

NEW QUESTION: 68

No More Homelessness (NMH) is a social enterprise that uses cloud computing to help homeless individuals find housing. NMH uses Experience Cloud to create a digital platform where users can search for housing, apply for programs, and connect with service providers. NMH also uses Experience Cloud to manage its internal operations and improve its customer service.

Which of the following is NOT a benefit of using Experience Cloud for NMH?

A. Improved user experience

B. Increased operational efficiency

C. Enhanced data security

D. Reduced customer support costs

Answer: A,D (LEAVE A REPLY)

NEW QUESTION: 69

Get Cloudy Consulting is a cloud consulting firm that provides services to its clients through a cloud-based API. The API allows clients to integrate their systems with Get Cloudy Consulting's services and data.

Which of the following is NOT a benefit of using a cloud-based API?

A. Increased flexibility and scalability

B. Improved security and compliance

C. Reduced operational costs

D. Enhanced user experience

Answer: (SHOW ANSWER)

Universal Containers(UC) Salesforce ID SAML 550 Experience Cloud

UC Experience Cloud SAML 550

- A. SAML Experience Cloud ID
B. SAML Visualforce
C. SAML
D. SAML URL

Answer: (SHOW ANSWER)

Experience-Cloud-Consultant DumpTop Experience-Cloud-Consultant DumpTop Experience-Cloud-Consultant

https://www.dumptop.com/Salesforce/Experience-Cloud-Consultant-dump.html (187 Q&As Dumps, 30%OFF Special Discount: KrDump)

NEW QUESTION: 77

Get Cloudy Consulting Experience Cloud

- A.
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Answer: B,D (LEAVE A REPLY)

NEW QUESTION: 78

(CK) CK

- A.
B.
C.
D.

Answer: (SHOW ANSWER)

NEW QUESTION: 79

Which of the following is a benefit of using a unified customer experience (UC) approach? B2C and B2B are two different types of customer experiences. UC is a single approach that combines B2C and B2B into a single experience.

UC is a single approach that combines B2C and B2B into a single experience. Which of the following is a benefit of using a unified customer experience (UC) approach?

- A. B2C and B2B are two different types of customer experiences. UC is a single approach that combines B2C and B2B into a single experience.
- B. B2C and B2B are two different types of customer experiences. UC is a single approach that combines B2C and B2B into a single experience. UC is a single approach that combines B2C and B2B into a single experience.
- C. B2B and B2C are two different types of customer experiences. UC is a single approach that combines B2B and B2C into a single experience. UC is a single approach that combines B2B and B2C into a single experience.
- D. B2C and B2B are two different types of customer experiences. UC is a single approach that combines B2C and B2B into a single experience.

Answer: D (LEAVE A REPLY)

NEW QUESTION: 80

Which of the following is a benefit of using a unified customer experience (UC) approach? UC is a single approach that combines B2C and B2B into a single experience.

UC is a single approach that combines B2C and B2B into a single experience. Which of the following is a benefit of using a unified customer experience (UC) approach?

- A. UC is a single approach that combines B2C and B2B into a single experience.
- B. UC is a single approach that combines B2C and B2B into a single experience.
- C. UC is a single approach that combines B2C and B2B into a single experience.
- D. UC is a single approach that combines B2C and B2B into a single experience.

Answer: A,C (LEAVE A REPLY)

Which of the following is a benefit of using a unified customer experience (UC) approach? UC is a single approach that combines B2C and B2B into a single experience. UC is a single approach that combines B2C and B2B into a single experience. UC is a single approach that combines B2C and B2B into a single experience. UC is a single approach that combines B2C and B2B into a single experience.

NEW QUESTION: 81

Cloud Kicks is using Experience Cloud to create a unified customer experience. Which of the following is a benefit of using Experience Cloud? Experience Cloud is a single approach that combines B2C and B2B into a single experience.

Experience Cloud is a single approach that combines B2C and B2B into a single experience. Which of the following is a benefit of using Experience Cloud? Experience Cloud is a single approach that combines B2C and B2B into a single experience.

- A. Experience Cloud is a single approach that combines B2C and B2B into a single experience.
- B. Experience Cloud is a single approach that combines B2C and B2B into a single experience.
- C. Experience Cloud is a single approach that combines B2C and B2B into a single experience.
- D. Experience Cloud is a single approach that combines B2C and B2B into a single experience.

Which of the following is a benefit of using a B2B marketplace?
A. It allows businesses to reach a wider audience.

B. It reduces the cost of goods sold.
C. It increases the speed of the sales cycle.
D. It provides a secure environment for transactions.

Which of the following is a benefit of using a B2B marketplace?

- A. It allows businesses to reach a wider audience.
- B. It reduces the cost of goods sold.
- C. It increases the speed of the sales cycle.
- D. It provides a secure environment for transactions.

Answer: B (LEAVE A REPLY)

Which of the following is a benefit of using a B2B marketplace?
A. It allows businesses to reach a wider audience.
B. It reduces the cost of goods sold.
C. It increases the speed of the sales cycle.
D. It provides a secure environment for transactions.

NEW QUESTION: 89

Which of the following is a benefit of using a B2B marketplace?
A. It allows businesses to reach a wider audience.
B. It reduces the cost of goods sold.
C. It increases the speed of the sales cycle.
D. It provides a secure environment for transactions.

Which of the following is a benefit of using a B2B marketplace?
A. It allows businesses to reach a wider audience.
B. It reduces the cost of goods sold.
C. It increases the speed of the sales cycle.
D. It provides a secure environment for transactions.

Which of the following is a benefit of using a B2B marketplace?
A. It allows businesses to reach a wider audience.
B. It reduces the cost of goods sold.
C. It increases the speed of the sales cycle.
D. It provides a secure environment for transactions.

- A. It allows businesses to reach a wider audience.
- B. It reduces the cost of goods sold.
- C. It increases the speed of the sales cycle.
- D. Lightning Bolts is a benefit of using a B2B marketplace.

Answer: A,B (LEAVE A REPLY)

Lightning Bolt is a benefit of using a B2B marketplace.
A. B. It allows businesses to reach a wider audience.
C. Lightning Bolt is a benefit of using a B2B marketplace.
D. Lightning Bolt is a benefit of using a B2B marketplace.

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NEW QUESTION: 90

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Answer: A,B (LEAVE A REPLY)

NEW QUESTION: 91

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- D. CMS □□

Answer: D (LEAVE A REPLY)

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<https://www.dumptop.com/Salesforce/Experience-Cloud-Consultant-dump.html> (187
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NEW QUESTION: 92

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NEW QUESTION: 107

Which of the following is a key benefit of using a user-centered design (UCD) approach in the development of a new product? UCD is a process that focuses on the user's needs and wants, and it involves the user in the design process.

UCD is a process that focuses on the user's needs and wants, and it involves the user in the design process.

- A. It allows for the creation of a more user-friendly product.
- B. It reduces the time and cost of development.
- C. It increases the user's engagement with the product.
- D. It ensures that the product meets the user's needs and wants.

Answer: [\(SHOW ANSWER\)](#)

NEW QUESTION: 108

Which of the following is a key benefit of using a business case (BC) approach in the development of a new product? BC is a document that describes the business case for a new product, and it is used to justify the investment in the product.

BC is a document that describes the business case for a new product, and it is used to justify the investment in the product.

- A. It allows for the creation of a more user-friendly product.
- B. It reduces the time and cost of development.
- C. It increases the user's engagement with the product.
- D. It ensures that the product meets the user's needs and wants.

Answer: [\(SHOW ANSWER\)](#)

NEW QUESTION: 109

Northern Trail Outfitters (NTO) is a company that sells outdoor gear. NTO is currently looking for a new product to sell. NTO has a budget of \$100,000 for the development of the new product. NTO is considering three different options: Option A, Option B, and Option C. Option A is a tent, Option B is a sleeping bag, and Option C is a backpack. NTO is looking for a product that is easy to use, durable, and affordable.

Experience Cloud is a platform that allows companies to create personalized experiences for their customers. Experience Cloud is used to create personalized experiences for customers, and it is used to create personalized experiences for customers.

- A. It allows for the creation of a more user-friendly product.
- B. It reduces the time and cost of development.
- C. It increases the user's engagement with the product.
- D. It ensures that the product meets the user's needs and wants.
- E. It allows for the creation of a more user-friendly product.

Answer: A,B,C [\(LEAVE A REPLY\)](#)

NEW QUESTION: 110

Insightopia is a cloud-based experience management solution. It provides a single source of truth for customer feedback and sentiment analysis. Experience Cloud is a cloud-based solution that provides a single source of truth for customer feedback and sentiment analysis. It provides a single source of truth for customer feedback and sentiment analysis.

Which of the following is a benefit of using Experience Cloud?

- A. It provides a single source of truth for customer feedback and sentiment analysis.
- B. It provides a single source of truth for customer feedback and sentiment analysis.
- C. It provides a single source of truth for customer feedback and sentiment analysis.
- D. It provides a single source of truth for customer feedback and sentiment analysis.

Answer: [\(SHOW ANSWER\)](#)

Experience Cloud is a cloud-based solution that provides a single source of truth for customer feedback and sentiment analysis. It provides a single source of truth for customer feedback and sentiment analysis. It provides a single source of truth for customer feedback and sentiment analysis. It provides a single source of truth for customer feedback and sentiment analysis.

NEW QUESTION: 111

Experience Cloud is a cloud-based solution that provides a single source of truth for customer feedback and sentiment analysis. Which of the following is a benefit of using Experience Cloud?

- A. It provides a single source of truth for customer feedback and sentiment analysis.
- B. It provides a single source of truth for customer feedback and sentiment analysis.
- C. "It provides a single source of truth for customer feedback and sentiment analysis."
- D. It provides a single source of truth for customer feedback and sentiment analysis.

Answer: [A \(LEAVE A REPLY\)](#)

NEW QUESTION: 112

Experience Cloud is a cloud-based solution that provides a single source of truth for customer feedback and sentiment analysis. Which of the following is a benefit of using Experience Cloud?

- A. It provides a single source of truth for customer feedback and sentiment analysis.
- B. It provides a single source of truth for customer feedback and sentiment analysis.
- C. It provides a single source of truth for customer feedback and sentiment analysis.
- D. It provides a single source of truth for customer feedback and sentiment analysis.

Answer: [A \(LEAVE A REPLY\)](#)

NEW QUESTION: 113

Experience Cloud is a cloud-based solution that provides a single source of truth for customer feedback and sentiment analysis. Which of the following is a benefit of using Experience Cloud?

- A. It provides a single source of truth for customer feedback and sentiment analysis.
- B. It provides a single source of truth for customer feedback and sentiment analysis.
- C. It provides a single source of truth for customer feedback and sentiment analysis.
- D. It provides a single source of truth for customer feedback and sentiment analysis.

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NEW QUESTION: 116

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Answer: A,C ([LEAVE A REPLY](#))

NEW QUESTION: 117

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Answer: ([SHOW ANSWER](#))

NEW QUESTION: 118

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Answer: D ([LEAVE A REPLY](#))

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NEW QUESTION: 121

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Answer: A,D (LEAVE A REPLY)

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Q&As Dumps, **30%OFF Special Discount: KrDump**)

NEW QUESTION: 122

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NEW QUESTION: 126

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Answer: (SHOW ANSWER)

Experience Cloud □□□ □□□ □□□□□□ □□□□ □□□ □□□ □□□□□□. □□ □□□□ Experience Cloud □□□□ □□□□ □□□ □ □□□ □□ □□□ □□□ □□. □□□□ □□□□□ □□ □□□ □□, □□ □□ □□, □□ □□, □□ □□ □ □□ □□□□ □□ □□ □□□ □□□□ □□□□ □□□□. □□□ □□□ □□□ □□□ □□ □□ □□ □□□□ □ □□□□.

NEW QUESTION: 127

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Answer: (SHOW ANSWER)

NEW QUESTION: 128

Cloud Kicks(CK) □□□ □□□□ □□□ □□□□ Experience Cloud □□□□ □□□□ □□□□. □□□□ □□□ □□□ □□□□ □□□ □□□□ □□□□□ □□ □□□ □□ □□□ □□□□□□. □□□ □□ □□, □□□ □□□ □ □□□ □□□ □ □□□ □□□ □□□□□□.

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Answer: A (LEAVE A REPLY)

NEW QUESTION: 129

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- C. 0000 00 0000 00 0000 0000 0 00 0000 000000, 000000 000000 0
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- D. 0000000 00 0000 000000, 00 0000 0000 0 00 0000 Adman
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Answer: C (LEAVE A REPLY)

NEW QUESTION: 130

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- B. 00 00 000000 0000 0000 0000 0000 0000000.
- C. 00 0000 000000 0000 00000000 0000 0000 00 0000 0000 000000
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- D. 0000 00 0000 00 00 00 0000 000000.

Answer: B,C (LEAVE A REPLY)

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NEW QUESTION: 131

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Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 135

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Answer: ([SHOW ANSWER](#))

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NEW QUESTION: 136

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Answer: C ([LEAVE A REPLY](#))

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NEW QUESTION: 137

Which of the following is a valid use case for the Experience Cloud? (Select two.)

- A. A customer can view a product page and add items to a shopping cart.
- B. A customer can view a product page and add items to a shopping cart, but cannot checkout.
- C. A customer can view a product page and add items to a shopping cart, but cannot view the product details.
- D. A customer can view a product page and add items to a shopping cart, but cannot view the product details or checkout.

Answer: (SHOW ANSWER)

Which of the following is a valid use case for the Experience Cloud? (Select two.)

NEW QUESTION: 138

Cloud Kicks(CK) is a community site. Which of the following is a valid use case for the CK? (Select two.)

- A. A customer can view a product page and add items to a shopping cart.
- B. A customer can view a product page and add items to a shopping cart, but cannot checkout.
- C. A customer can view a product page and add items to a shopping cart, but cannot view the product details.
- D. A customer can view a product page and add items to a shopping cart, but cannot view the product details or checkout.

Answer: B (LEAVE A REPLY)

NEW QUESTION: 139

Cloud Kicks is a community site. Which of the following is a valid use case for the CK? (Select two.)

- A. Lightning Experience is the only supported user interface for the CK.
- B. The CK is a community site and is not a product page.
- C. The CK is a community site and is not a product page.
- D. The CK is a community site and is not a product page.

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 140

Ursa Major Solar is a large, multi-national organization with a complex, multi-tiered organizational structure. The organization is currently using a legacy CRM system that is difficult to integrate with other systems. The organization is looking for a new CRM system that is easy to use, integrates well with other systems, and can handle a large volume of data. The organization is also looking for a CRM system that is scalable and can grow with the organization. Which of the following CRM systems would be the best fit for Ursa Major Solar?

- A. Salesforce CRM
- B. Microsoft Dynamics CRM
- C. Oracle CRM
- D. SAP CRM

Answer: C ([LEAVE A REPLY](#))

Ursa Major Solar is a large, multi-national organization with a complex, multi-tiered organizational structure. The organization is currently using a legacy CRM system that is difficult to integrate with other systems. The organization is looking for a new CRM system that is easy to use, integrates well with other systems, and can handle a large volume of data. The organization is also looking for a CRM system that is scalable and can grow with the organization. Which of the following CRM systems would be the best fit for Ursa Major Solar?

NEW QUESTION: 141

Get Cloudy Consulting is a small, single-national organization with a simple, flat organizational structure. The organization is currently using a legacy CRM system that is difficult to integrate with other systems. The organization is looking for a new CRM system that is easy to use, integrates well with other systems, and can handle a small volume of data. The organization is also looking for a CRM system that is scalable and can grow with the organization. Which of the following CRM systems would be the best fit for Get Cloudy Consulting?

- A. Salesforce CRM
- B. Microsoft Dynamics CRM
- C. Oracle CRM
- D. SAP CRM

Answer: A,B,C ([LEAVE A REPLY](#))

Get Cloudy Consulting is a small, single-national organization with a simple, flat organizational structure. The organization is currently using a legacy CRM system that is difficult to integrate with other systems. The organization is looking for a new CRM system that is easy to use, integrates well with other systems, and can handle a small volume of data. The organization is also looking for a CRM system that is scalable and can grow with the organization. Which of the following CRM systems would be the best fit for Get Cloudy Consulting?

NEW QUESTION: 142

Ursa Major Solar is a large, multi-national organization with a complex, multi-tiered organizational structure. The organization is currently using a legacy CRM system that is difficult to integrate with other systems. The organization is looking for a new CRM system that is easy to use, integrates well with other systems, and can handle a large volume of data. The organization is also looking for a CRM system that is scalable and can grow with the organization. Which of the following CRM systems would be the best fit for Ursa Major Solar?

- A. CK□ □□□□ □□ □□□□ CDN□ □□□□□□□□ □□□□□ □□□. SRS ES□ □□□□?
- B. CK□ □□□□ □□ □□□□ CDN□ □□□□□□□□ □□□□□ □□□.
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Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 143

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Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 144

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- A. □□ □□ □□□ □□ □□□ Lightning Bolt □□□□ □□□□□.
- B. □□□□□ □□□□ □□ □□□□ □□□ □□□ □□□□ Lightning Bolt □□□□ □ □□□□.
- C. □□ □□□□ □□□ □□□□ □□□□□ □□□□□.
- D. □□□□□ □□□□ □□ □□□ □□□ □□□□□.

Answer: B ([LEAVE A REPLY](#))

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