

Salesforce.CRT-251.v2023-04-25.q213

□□□□:	CRT-251
□□□□:	Salesforce Certified Sales Cloud Consultant
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□□ □□ □□□:	213
□□:	v2023-04-25
# □□ □:	1242
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https://www.krdump.com/Salesforce.CRT-251.v2023-04-25.q213.html	

NEW QUESTION: 1

Cloud Kicks is a Salesforce partner. They are looking for a way to integrate their CRM system with their existing ERP system. They have a budget of \$100,000 and need a solution that can be implemented quickly. Which of the following options would be the best choice for them?

Options: A. Salesforce CRM, B. Salesforce ERP, C. Salesforce CRM and ERP, D. Salesforce CRM and ERP with integration.

2. Which of the following is a Salesforce partner?

- A. Salesforce CRM
- B. Salesforce ERP
- C. Salesforce SDK
- D. Salesforce CRM and ERP

Answer: C,D (LEAVE A REPLY)

NEW QUESTION: 2

Cloud Kicks is a Salesforce partner. They are looking for a way to integrate their CRM system with their existing ERP system. They have a budget of \$100,000 and need a solution that can be implemented quickly. Which of the following options would be the best choice for them?

Options: A. Salesforce CRM, B. Salesforce ERP, C. Salesforce CRM and ERP, D. Salesforce CRM and ERP with integration.

- A. Salesforce CRM
- B. Salesforce ERP
- C. Einstein Conversation Insight;
- D. Tableau CRM

Answer: B (LEAVE A REPLY)

NEW QUESTION: 3

Cloud Kicks is a Salesforce partner. They are looking for a way to integrate their CRM system with their existing ERP system. They have a budget of \$100,000 and need a solution that can be implemented quickly. Which of the following options would be the best choice for them?

- A. □□ □□□□□ □□□□ □ □□ □□□ □□□ □□
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Answer: ([SHOW ANSWER](#))

NEW QUESTION: 4

Universal Containers □ □□□□□ □□ □□□ □□□□□□□□. □□ □□□□ □□ □□ □□ □□□ □□□□□ □□ □□□ □□□□ □□ □□□□□. □□ □□ □ □□/□□ □ □□□ □□□ □□ □□ □□□ □□□□ □□□. □□/□□ □□□ □□□ □□ □□□ □□□□ □□□.

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Answer: **B** ([LEAVE A REPLY](#))

NEW QUESTION: 5

Cloud Kicks □□□ □□ 2 Campaign □ □□□ □□□ □□ □□□ □□ Lightning □□ □ □□□□□ □□□. □□□□□ □□ □□□ □□□□ □□ □□ □ □□ □□□ □□□ □ □□□?

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- A. Opportunity □ Campaign □□ □□□ □□□□ □□□ □□□□ □□□□□.
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- C. Data Loader □ □□□□ Opportunity □ Campaign Influence □ □□□□ □□□ □□□ □□□.
- D. □□□□ □□□ □□ □□□ □□□ □□□□□□□.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 6

UC(Universal Containers) □ □□ □□□ Sales Cloud □□□□ □□□□□□□. UC □□ □ □□□ □□□ □□□ □□□ □□□ □□ □ □□□□□ □□□□.

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Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 11

Cloud Kicks□ □□ □□□□ □□□□□ \$100,000□□□ □□□□ □□□□ □□□ □□ □□ □□□ □□□ □□□□□ □□□□□□. □□□□ Big Deals□□ □□ □□ □□ □□□ □□□□□. Big Deals □□□ □□ □□□ □□□ □□ □□ □□□ □□□ □□ □□ □□□ □□ □□□□□. □□ □□□□ □□□□ □□□□□ □□□. □□□□ □□□ □□□□ □□□□□ □□ □□□□□ □□ □□□ □□□□□?

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Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 12

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Answer: ([SHOW ANSWER](#))

NEW QUESTION: 13

Northern Trail Outfitters□ □□ □ □□□ □□ □□ □□ □□□ □□□ □□□□ □□□ □□ □□□□ □□ □□□ □□□□. □□ □□□ □□□ □□□ □□□□□ □□□ □□ □□□ □ □□ □□ □□□ □□ □□ □□□ □□□□ □□□. □□ □ □□ □□ □□ □ □□ □□□ □□ □□□□.

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- B. Visualforce□ □□□□ □□□ □□□ □□□□ □□ □□□□ □□□ □□□□ □□□ □□□ □□□□ □□□□□.
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Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 14

NTO(Northern Trail Outfitters) is a company that provides outdoor gear and equipment. NTO is a leading provider of outdoor gear and equipment. What is the primary product of NTO? (200 characters)

- A. Outdoor gear and equipment.
- B. Outdoor clothing and accessories.
- C. Outdoor footwear and accessories.
- D. Outdoor camping and travel gear.

Answer: [\(SHOW ANSWER\)](#)

NEW QUESTION: 15

Universal Containers is a company that provides a variety of services. Universal Containers is a leading provider of a variety of services. Which of the following is a service provided by Universal Containers? (200 characters)

- A. Marketing Cloud Integration.
- B. AppExchange Integration.
- C. Lead Management.
- D. Web-to-Lead Integration.

Answer: [B \(LEAVE A REPLY\)](#)

NEW QUESTION: 16

NTO(Northern Trail Outfitters) is a company that provides outdoor gear and equipment. NTO is a leading provider of outdoor gear and equipment. What is the primary product of NTO? (200 characters)

- A. Outdoor gear and equipment.
- B. Outdoor clothing and accessories.
- C. Outdoor footwear and accessories.
- D. Outdoor camping and travel gear.

Answer: [B,D \(LEAVE A REPLY\)](#)

CRT-251 is a company that provides a variety of services. DumpTop is a leading provider of a variety of services. What is the primary product of CRT-251? (200 characters)

<https://www.dumptop.com/Salesforce/CRT-251-dump.html> (192 Q&As Dumps, **30%OFF** Special Discount: **KrDump**)

NEW QUESTION: 17

NEW QUESTION: 36

Universal Containers is using Salesforce CRM. The company has a large number of users and is looking for a way to improve the user experience. The company is considering the following options:

- A. Salesforce CRM - Improve the user experience by providing a more intuitive and easy-to-use interface.
- B. Salesforce CRM - Improve the user experience by providing a more robust and secure environment.
- C. Salesforce CRM - Improve the user experience by providing a more flexible and scalable solution.
- D. Email-to-Close - Improve the user experience by providing a more efficient and effective way to handle customer inquiries.

Answer: A (LEAVE A REPLY)

NEW QUESTION: 37

UC(Universal Containers) is using Salesforce CRM. The company has a large number of users and is looking for a way to improve the user experience. The company is considering the following options:

- A. Salesforce CRM - Improve the user experience by providing a more intuitive and easy-to-use interface.
- B. Salesforce CRM - Improve the user experience by providing a more robust and secure environment.
- C. Salesforce CRM - Improve the user experience by providing a more flexible and scalable solution.
- D. Salesforce CRM - Improve the user experience by providing a more efficient and effective way to handle customer inquiries.

Answer: B,C (LEAVE A REPLY)

NEW QUESTION: 38

Northern Trail Outfitters(NTO) is using Salesforce CRM. The company has a large number of users and is looking for a way to improve the user experience. The company is considering the following options:

- A. Salesforce CRM - Improve the user experience by providing a more intuitive and easy-to-use interface.
- B. Salesforce CRM - Improve the user experience by providing a more robust and secure environment.
- C. Salesforce CRM - Improve the user experience by providing a more flexible and scalable solution.
- D. Salesforce CRM - Improve the user experience by providing a more efficient and effective way to handle customer inquiries.

Answer: A,C (LEAVE A REPLY)

NEW QUESTION: 39

Cloud Kicks is using Salesforce Files. The company has a large number of users and is looking for a way to improve the user experience. The company is considering the following options:

- A. Salesforce Files - Improve the user experience by providing a more intuitive and easy-to-use interface.

- B. □□ □□ □□□ □□□□□.
- C. Lightning □□ □□ □□□.
- D. Salesforce Optimizer□ □□□□□.

Answer: C,D ([LEAVE A REPLY](#))

NEW QUESTION: 40

Universal Containers□ □□ □□ □□ □□□□ □□□□ □□ □□□ □□ □□□ □□□ □□□□. □□□□ □□□□ □□□□ □□□ □□□□ □□ □□□□ □□ □□□□□ □□ □□□□ □□□.

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Answer: ([SHOW ANSWER](#))

NEW QUESTION: 41

Cloud Kicks□ □□ Sales Cloud□ □□□□ □□□□□ Salesforce □□□□ □□□□ □ □□□□ □□□□□□□. □ □□□□□□ Cloud Kicks□□ □□ □□ □ □□□□ □□□□. □□ □□□□ □□ □□□ □ □□□□□ □□□ □□□ Salesforce□ □□□□□ □□□ □.

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- A. Web-to-Lead□ □□□□ Cloud Kicks □ □□□□□ Salesforce□ Lead□ □□□□□.
- B. REST □ □□□ API□ □□□□ Cloud Kicks □□□□□□ Salesforce□ Leads□ □□ □□.
- C. Salesforce Connect□ □□□□ Cloud Kicks □□□□□□ Salesforce□ Lead□ □□□ □□.
- D. Cloud Kicks □□□□□□ Salesforce□ Leads□ □□□ □□ SOAP □ □□□ API□ □ □□□□.

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 42

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Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 43

NTO(Northern Trail Outfitters)□ □□ □□ □□ □ □ □□ □□ □□ □□□ □□□ □□ □□ □□□□□ □□□. NTO□ □□ □□□ □□ □□□ □□ □□□□ □□ □□□□□ □□□□□ □□□□□ □□□.

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Answer: ([SHOW ANSWER](#))

NEW QUESTION: 44

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- D. □□□□ □□□ □□□□□□ □□ □□□□□ □□□□□.

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 45

Cloud Kicks(CK)□ □□□ □□□ □□□ □□ □□ □□□ □□□□ □□□ □□□□ □□ □□. CK□ Einstein Lead Scoring□ □□□□ □□□□□. □□□□□ □□ □□□□ □□□□ □□□□?

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Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 46

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B. Salesforce 000 00 000000.

Answer: A,B ([LEAVE A REPLY](#))

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CRT-251 000 000000. <https://www.dumptop.com/Salesforce/CRT-251-dump.html> (192 Q&As Dumps, **30%OFF** Special Discount: **KrDump**)

NEW QUESTION: 47

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00 00 000 000 00000 00000 000000?

A. 00 000 000

B. 000 000

C. 0000 000 000

D. 00 0000 000

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 48

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0 000 00, 00 00 00000 0000 0 00000. Cloud kicks 0 00 0000 0000
0 000 000 000000 000.

000000 0 00 000 00000 00 0000 00000 0000?

A. 00 000 00 00 000

B. 00 000 00 0000 00 00 00

C. 00 000 00 00 000

D. 00 000 00 0000 00 0000 00

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 49

00 00000 00000 00000 00 0000 Salesforce 0 0000000 0000. 0000
00 0000 00000 00000 00 0000 00000 0000?

A. Salesforce 000000 00000 0000 00 0 0000 0000 000000.

B. Salesforce 000000 00000 0000 00 00000 00000 Apex 00000 0000
0.

C. 00 000 00 ID 00 000

D. 00 000 0000 ID 0000 00000.

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 50

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- B. Salesforce □ □□ □□□ □□□□□□ □□ □□□ □□ □□
- C. □□ □□□ □□ □□ AppExchange □□□□□□ □□
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- E. Salesforce □□□ □□□□□□ □□ □□□ □□□ □□□□□□ □□□□□□.

Answer: A,C,D ([LEAVE A REPLY](#))

NEW QUESTION: 51

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- B. Salesforce Maps □ □□□□ □□ □□□ □□□□ □□□ □□□ □□□□□.
- C. Tableau CRM □ □□□□ □□ □□□ □□ □ □ □□ □□ □□□ □□□□□.
- D. □□ □□□□ □□□□□ □□ □□ □□□ □□ □□□ □□□□□ □□□□□.

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 52

Cloud Kicks □ Sales Cloud □ .pdf □□□ □□□□ □□ □□ □□□□ □□ □□ □ □□
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- A. Salesforce □□
- B. □□ □□
- C. □□ □□□
- D. Salesforce □□

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 53

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- D. □□□ □□□ □□□□ □□□ □□ □□ □□□□ □□□□□.

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 54

- A. □□ □ □□ □□ □□ □ □□□ □□□ □□□□ □□ □ □□□□ □□ □ □□□□□ □□□□□ □□□□.
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- C. □□ □□□□ □□ □□ □□ □□ □ □□ □□ □ □□□□ □□□□□.
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Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 58

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- A. □□ □□□
- B. □□ □□
- C. □□□
- D. □□

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 59

Cloud Kicks□ □□□ □□ □□□ □□□□ □□□□□ □□□□ □□ □□□□□.

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- B. Salesforce □□ CTI □□□
- C. Salesforce □□ □□□□
- D. Salesforce □□ □□

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 60

Cloud Kicks □□□ □□□ □□□ Lightning Experience□ □□□□ □□□□. □□□□□

Lightning □□□ □□ □□□□□ □□□□□ □□□. □□□□□ □□ □□□ □□□□ □

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- A. Lightning Experience □□ □□ □□ □□□ □□□□□.
- B. □□□□ □□ □□□□ □□□□ Lightning □□ □□□ □□□□□.
- C. "Lightning □□□"□ □□ □□□ □ □□□ □□ □□□□ □□□□□.
- D. Lightning Usage □□ □□□□ □□ □□□ □□□□ □□□□□.

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 61

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Answer: B,C ([LEAVE A REPLY](#))

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NEW QUESTION: 62

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- A. 0000 00 00 00 0000 00000000.
- B. 00 0000000 00 0 00 0000 0000000.
- C. 00 00 0 00 0000
- D. 00 0 0 00 00 00

Answer: A,D ([LEAVE A REPLY](#))

NEW QUESTION: 63

Cloud Kicks 0 00 Sales Cloud 000 0000000 0000 00 00000 0000 0000
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- A. 0000 00
- B. 00 Salesforce 00000 0000000
- C. 00 000000 00
- D. 00 00

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 64

Cloud Kicks(CK) 0000 0000 0000 00 000000 00 0000000.

CK Accounts is a custom object. What is the correct way to create a record in CK Accounts?

What is the correct way to create a record in CK Accounts?

A. Use the CK Accounts object in the Salesforce console.

B. Use the CK Accounts object in the Salesforce API.

Answer: (SHOW ANSWER)

NEW QUESTION: 65

Universal Containers is a Salesforce customer. They want to integrate their CRM system with their ERP system. What is the correct way to integrate the two systems?

Salesforce is a cloud-based CRM system. What is the correct way to integrate it with an on-premise ERP system?

A. Use the Salesforce API to connect to the ERP system.

B. Use the Salesforce Connect interface to connect to the ERP system.

C. Use the Salesforce Integration Platform to connect to the ERP system.

D. Use the Salesforce Chatter interface to connect to the ERP system.

Answer: C (LEAVE A REPLY)

NEW QUESTION: 66

Cloud Kicks is a Salesforce customer. They want to create a custom object. What is the correct way to create a custom object?

What is the correct way to create a custom object in Salesforce?

A. Use the Salesforce API to create the custom object.

B. Use the Salesforce Lightning interface to create the custom object.

C. Use the Salesforce Process Builder to create the custom object.

D. Use the Salesforce console to create the custom object.

Answer: D (LEAVE A REPLY)

NEW QUESTION: 67

Cloud Kicks is a Salesforce customer. They want to create a custom object. What is the correct way to create a custom object?

What is the correct way to create a custom object in Salesforce?

- B. □□ □□□ □□ □□ □□ □□□□ □□□ □□□ □□□ □□ □□ □□□ □□□□ □□□ □□□□.
- C. □□ □□□ □□□ □□ □□ □□ □□□ □ □□□ □□ □□ □□□ □□ □□□ □□ □□□ □□□□.
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Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 68

Northern Trail Outfitters(NTO) □ □□ □□□ □□□□ □□□ □□ □□□ □□ □□□ □ □□ □□□ □□□ □□□ □□□□□. □□ □□ □□□□ □□□ □□ □ □□ □ □□□ □ □□□ □□□ □□□□□. □□□□□ □□ □□ □□□□ □ □□□□ □□□ □□□ □ □□ □□ □□□□ □□□□ □□□□ □□□□?

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- D. □ □□□ □□□□ □□ □□ □□ □□□□ □□ □□ □□ □ □□

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 69

NTO(Northern Trail Outfitters) □ □□ □ □□□□ □□□ □□ □□ □□□□ □□□□. □ □□ □□□□□ □□ □□□ □□□□ □ □□□□ □□ □□□□. □□ □□□□□ □ □□ □□□ □□□ □□□ □□□ □ □□□□?

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- D. □□□□ □□□ □□□□ □□□□□.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 70

Cloud Kicks □ □□□□□ □□ □□ □□□ □□ □□□ □□ □□□□□.

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Answer: ([SHOW ANSWER](#))

NEW QUESTION: 71

Cloud Kicks is a small business that has a limited budget. The company is looking for a solution that can help them manage their customer relationships and sales. They are considering two options: Option A is a cloud-based CRM solution that costs \$100 per user per month. Option B is a traditional on-premise CRM solution that costs \$200 per user per month.

Cloud Kicks is looking for a solution that can help them manage their customer relationships and sales. They are considering two options: Option A is a cloud-based CRM solution that costs \$100 per user per month. Option B is a traditional on-premise CRM solution that costs \$200 per user per month.

200 per user per month.

A. \$100 per user per month.

B. \$200 per user per month.

Answer: (SHOW ANSWER)

NEW QUESTION: 72

Cloud Kicks is a small business that has a limited budget. The company is looking for a solution that can help them manage their customer relationships and sales. They are considering two options: Option A is a cloud-based CRM solution that costs \$100 per user per month. Option B is a traditional on-premise CRM solution that costs \$200 per user per month.

A. \$100 per user per month.

B. \$200 per user per month.

C. \$100 per user per month.

D. \$200 per user per month.

Answer: B,C (LEAVE A REPLY)

NEW QUESTION: 73

Cloud Kicks is a small business that has a limited budget. The company is looking for a solution that can help them manage their customer relationships and sales. They are considering two options: Option A is a cloud-based CRM solution that costs \$100 per user per month. Option B is a traditional on-premise CRM solution that costs \$200 per user per month.

Cloud Kicks is looking for a solution that can help them manage their customer relationships and sales. They are considering two options: Option A is a cloud-based CRM solution that costs \$100 per user per month. Option B is a traditional on-premise CRM solution that costs \$200 per user per month.

A. \$100 per user per month.

B. \$200 per user per month.

C. \$100 per user per month.

D. \$200 per user per month.

Answer: (SHOW ANSWER)

NEW QUESTION: 74

Cloud Kicks is a small business that has a limited budget. The company is looking for a solution that can help them manage their customer relationships and sales. They are considering two options: Option A is a cloud-based CRM solution that costs \$100 per user per month. Option B is a traditional on-premise CRM solution that costs \$200 per user per month.

A. \$100 per user per month.

B. \$200 per user per month.

C. \$100 per user per month.

D. \$200 per user per month.

Answer: (SHOW ANSWER)

NEW QUESTION: 75

Cloud Kicks is a small business that has a limited budget. The company is looking for a solution that can help them manage their customer relationships and sales. They are considering two options: Option A is a cloud-based CRM solution that costs \$100 per user per month. Option B is a traditional on-premise CRM solution that costs \$200 per user per month.

Cloud Kicks is looking for a solution that can help them manage their customer relationships and sales. They are considering two options: Option A is a cloud-based CRM solution that costs \$100 per user per month. Option B is a traditional on-premise CRM solution that costs \$200 per user per month.

200 per user per month.

- A. □□□ □□□ □□ □□□ □□□□□ □□ □□□□ □□□□□.
- B. Salesforce□ □□□ □□□□ □□□ □□ Salesforce□ □□□□ □□□□□□.
- C. Email-to-Close□ □□□□□ □□□□□ □□□□□ □□□□□.
- D. Salesforce□□ □□□ □ □□ □□ □□□□ □□□□□ □□ □□□□.

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 79

Universal Containers□ 15,000□ □□□ □□□ 60,000□ □□□ □□□□ □□□ □□ □□ □□□□ □□□□. □□□ □□□□ □□□ □□□ □□□ □□ □□ □□□□ □□ □□□ □□□ □□ □□□ □□□□ □ □□□ □□□□□.

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- D. □□□ □□ □□□ □□□□ □□ □ □□□ □□□□ □□ □□□□ □□□□□.

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 80

Universal Containers□ □□□ □□□ □□□ □□□ □□□□□ □□□□□ □□□. □□□□□ □□ □□□ □□□□ □ □□ □□□ □□□□ □□ □□ □ □□ □□□ □□ □□ □□□?

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- D. □□ □□□□ □□ □□ □□ □□□ □□□ □□ □□□ □□ □□ □□ □□ □□□ □□□ □□ □□□□ □□□□ □□□□□.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 81

Cloud Kicks□ □□ □□ Lightning □□□ □□□□□ □□ □□ □□□□. □□□□ □□ Lightning□□ □ □□ Sales Cloud □□□ □□□ □□□□□ □□□ □ □□□ □□ □□ □ Sales Cloud Lightning □□□ □□ □□□ □□ □□ □□□□. □□□□□ □□□ □□ □□□□ □□□□ □□□□?

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- C. □□□□ □□□ □□□□ □□□□ □□□ □□□□□.
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Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 82

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- D. □□ □ □□□ □□□□ □□□□□.

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 83

Cloud Kicks□ Sales Management□ Opportunities□ Quote □□□ Opportunity □□□ □ □□□ □□□ □□□□□□.

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- B. □□ □□□□□ □ □□□ □□□□ □□□ □□ □□□ □□□□□.
- C. Quotes □□ □□□ Syncing □□□□□ □□□□□.
- D. □□ □□□□ □□ □□□ □□ □□□ □□□□□□ □□□□ □□□ □□□□□.
- E. Quote □ Opportunity □ □□□□□ □□ □□ □□□ □□□□□.

Answer: A,C ([LEAVE A REPLY](#))

NEW QUESTION: 84

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- A. □□ □□□ □□□ □□□□ □□ □□□□
- B. □□ □□□□ □□□ □□□□ □□ □□□□
- C. □□ □□ □□ □□ □□□ □□ □□ □□
- D. □□ □□ □□□ □□ □□ □□

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 85

Universal Containers□ □□ □□□ CRM □□□□□□□□□ □□ □□□□□ 200□ □□ □□□□ 1000□ □□□ □□□□ □□□□□□□□ □□□□□.

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A. □□□ □□

Answer: (SHOW ANSWER)

NEW QUESTION: 86

Northern Trail Outfitters□ Salesforce□ □□□ □□□□ □□ □□ □□□ □□□□ □□ □□. □□ □□ □□□ □□ □□□ □□□□ □ □□ □□ □□ □□□ □□□ □□□ □□ □□ □□□ □□ □□ □□□□□ □□□ □□□□ □□□?

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C. □□ □□□□ □ □□□ □□ □□□□ □□□□ □□□□ □□□□.

D. □□ □□□ □□ □□ □□ □□□□ □□ □□ □□ □□□ □□□□.

Answer: (SHOW ANSWER)

NEW QUESTION: 87

Cloud Kicks □□ □□ □□□□ □ □□ □□ □□□ □□ □□□ □□□ □ □□□□. Salesforce □□□□ □□ □□□ □□□□□□□□. □□□ □□ □□□□ □□□□□ □□ □□□ □□□ □□□?

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B. □□ □□□ 'Person.

C. □□ □□□ □□ □□□.

D. □□ □□□ □□ □□□□ □□□□□□.

Answer: C (LEAVE A REPLY)

NEW QUESTION: 88

Cloud Kicks□ □□□ □□□□ "□□□□ □□" □□□ □□ □□□ □□□□ □□□□□ □ □□. □□□□ □□(□ □□ □□), □□, □□ □□ □□□□ □□□ □ □□□□. □□□□ □ □□□□ □□ □□□ □□□□ □□ □□ □□□□ □□□□ □□□?

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B. Opportunity □□□ □□ □□□ □□ □□ □□

C. □□ □□□ □□ □□ □□□

D. □□ □□□ □□ □□□ □□ □□ □□ □□

Answer: (SHOW ANSWER)

NEW QUESTION: 89

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B. □□□ □□□□ □□□□ □ □□□ □□□□□.

- C. □□ □□□ □□ □□ □□ □□
- D. □ □□ □□□ □□□□ □ □□□ □□ □□□□.

Answer: B,D ([LEAVE A REPLY](#))

NEW QUESTION: 90

Northern Trail Outfitters □ □□□□ □□ □□ □□□□ □□ □□□ □□□ □□ □□□ □ □□□□. □□□ □□□□□□□□?

- A. □□□□ PDF □□□ □□□ □ □□□ □□□ □□□□□□ □□ □ □□□□ □□□ □□□.
- B. □□□□□ □□□ □□ □□□ □□□ □□□□ □□□ □□ □□□ □□□□□ □□ □□ □□□□□.
- C. □□□ □□ □□ □ □□ □□□ □□□□□ □□□ □□ □□□□□ □□□□□□□□.
- D. □ □□□ □□□ □□□ □□□ □□ □□□ □□□ □□□□ □□ □□□ □□ □□ □□ □□□□.

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 91

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- A. □□□
- B. □□□
- C. □□□
- D. □□□

Answer: A,C ([LEAVE A REPLY](#))

CRT-251 □□ □□□ □□□□□ □□ DumpTop □□ □□□□ □□□ CRT-251 □□! DumpTop □ □□ **CRT-251** □□ □□□ □□□□□□, DumpTop CRT-251 □□ □□□ □□□□□□□□ □□□ □□□□□□□□. □□□□ □□□ □□□□ □□ DumpTop CRT-251 □□□ □□□□□. <https://www.dumptop.com/Salesforce/CRT-251-dump.html> (192 Q&As Dumps, **30%OFF** Special Discount: **KrDump**)

NEW QUESTION: 92

Universal Containers □ □□□ □□□ □□□ □□ □□□ Sales Cloud □□ □□□ □□□ □ □□□□.

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- □□□□ □□ □□□□ □ □ □□ Sales Cloud □□ □□□ □□□□□? □ □□ □□ □□□□□.
- A. □□ □□ □□□ □□
- B. □□ □□□□□□

D. □□ □□ □□□□ □□ □□□□ □□ □□

Answer: B,D ([LEAVE A REPLY](#))

NEW QUESTION: 96

Northern Trail Outfitters(NTO)□ □□ 50,000□□ □□ □□□ □□□ □□□□□ □□□□ □□□. □□□□□ □ □□ □□□ □□□□ □□ □□□ □□□□ □□□?

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- B. □□ □□ □□ □□ Salesforce □□ □□□ □□ □□
- C. □□ □□□□ □□□□ □□□ □□□ □□ □□□□ □□□ □□□□.
- D. □□□ □□ □□□ □□□□ □□□ □□□□ □□ □□□ □□□

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 97

Cloud Kicks□ □□□ □□ □□□□□ □□□ □□□□. □□ □□□□ □□ □□□ □□ □ □□□ □□□ □□□ □□□□ □ □□□□ □□□□. □□□□□ □□ □□□□ □□□□ □□□?

- A. Guidance for Success□ □□□□ □□□□ □□□□ □□ □□□□□ □□□ □□□
- B. 30□ □□ □□□ □□□ □□ □□ □□□ □□□□ □□□□ □□
- C. □□ □□□□□ Slack□□ □□□□ □□□□□□□ □□ □□□ □□□□□ □□□□□.
- D. □□□ □□□□□ □□ 5□□ □□ □□ □ □□□ □□ □□ □□

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 98

Cloud Kicks(CK)□□ □□ □□ □□□ □□□□ □□ ERP(□□□ □□ □□) □□□□ □ □□□. CK□ □□□ □□□ □□□□□ □□ □□□□ □□ □□□□ □□□ □□□□. □□□□□ □□ □□ □□□ □□□□ □□□?

- A. Lightning □□□□□ □□□□□ REST □□□ □□ ERP□□ □□□ □□ □□ □□□ □ □□□□.
- B. Salesforce Connect □ □□ □□□ □□□□ □□□ □□ □□ □□□ □□ □□ □□□ □□□ □□ □□□□□.
- C. Salesforce-to-Salesforce□ □□□□ □□□ □□ □□ □□□ □□ □□□ □□ □□□ □ □□□□□.
- D. Salesforce□ "□□□ □□ □□ □□□ □□□ ERP□□ □□ □□□ □□□□ □□ □ □□□ □□□□ □□□ □□ □□□□ □□ □□□ □□□□□.

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 99

Cloud Kicks□ □□ □□□□□ □□ □□□ □□□ □□□□ □□ □□ □□ □□□ □□□ □□ □□□.

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- A. □□□ □□ □ □□□ □□□.
 - B. □□□ □□ □□□ □□□□□.
 - C. □□□ □□ □□□ □□□□ □□□□□.
 - D. □□□ □□□ □□ □□ □□□ □□□ □□□□□.

Answer: A,D ([LEAVE A REPLY](#))

CRT-251 □□ □□□ □□□□□ □□ DumpTop □□ □□□□ □□□ CRT-251 □□!
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 CRT-251 □□□ □□□□□. <https://www.dumptop.com/Salesforce/CRT-251-dump.html> (192 Q&As Dumps, **30%OFF Special Discount: KrDump**)

NEW QUESTION: 107

- Northern Trail Outfitters□ □□ □□ □□ □□ □□ Sales Cloud □□□ □□□□□□□. □
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- □□ Sales Cloud □□□ □□□□ □□□□ □□ □□□ □□□□ □□□?
- A. □□□ □□□ □□□
 - B. Salesforce □□□ □□
 - C. □□□ □□ □□□
 - D. □□ □□□□ □

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 108

- Northern Trail Outfitters□ □□ □□□□ □□ □□□ □□□□□□ □□□□ □□ □□□
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 - B. □□□ □□ □□ □□□
 - C. □□□ □□□ □□□□
 - D. □□ □□ □□□□

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 109

- Cloud Kicks□ □□□□□ □□ □□□□ □□□ □□□□ □□□□□ □□ □□□□ □□
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- □□ □□ □□□ □□□□ □□ □□□ □□□□ □□□?
- A. □□□□ □□ □□ □□□□ □□□ □□□□□□.

Answer: A,B,C ([LEAVE A REPLY](#))

NEW QUESTION: 113

Cloud Kicks is a consulting partner of Acme Corp. Acme Corp. is a large company with many departments. Acme Corp. is looking for a way to improve its sales process. Acme Corp. is looking for a way to improve its sales process. Acme Corp. is looking for a way to improve its sales process.

- A. Acme Corp. is looking for a way to improve its sales process.
- B. Visualforce is a tool that can be used to build custom user interfaces.
- C. Action is a tool that can be used to build custom user interfaces.
- D. Acme Corp. is looking for a way to improve its sales process.

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 114

Universal Containers is a consulting partner of Acme Corp. Acme Corp. is a large company with many departments. Acme Corp. is looking for a way to improve its sales process. Acme Corp. is looking for a way to improve its sales process. Acme Corp. is looking for a way to improve its sales process.

- A. Acme Corp. is looking for a way to improve its sales process.
- B. Chatter is a tool that can be used to build custom user interfaces.
- C. Acme Corp. is looking for a way to improve its sales process.
- D. Acme Corp. is looking for a way to improve its sales process.

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 115

Cloud Kicks is a consulting partner of Acme Corp. Acme Corp. is a large company with many departments. Acme Corp. is looking for a way to improve its sales process. Acme Corp. is looking for a way to improve its sales process. Acme Corp. is looking for a way to improve its sales process.

- A. Acme Corp. is looking for a way to improve its sales process.
- B. Acme Corp. is looking for a way to improve its sales process.
- C. Acme Corp. is looking for a way to improve its sales process.
- D. Acme Corp. is looking for a way to improve its sales process.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 116

Salesforce is a consulting partner of Acme Corp. Acme Corp. is a large company with many departments. Acme Corp. is looking for a way to improve its sales process. Acme Corp. is looking for a way to improve its sales process. Acme Corp. is looking for a way to improve its sales process.

- A. Acme Corp. is looking for a way to improve its sales process.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 120

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- A. □□ □□□ □□
- B. □□ □□□ □□□□ □□ □□□□ □□□□.
- C. □□□ □□□□ □□□□□.
- D. □□ □□□□□ □□□□.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 121

Universal Containers□□ □□ □□ □□ □□□□. □□ □□□□ □□ □□ □ □□□□ □□□□□. □□ □□ □□ □□ □□ □□□□□□□□. □□□□ □□ □□ □□□□ □□ □□ □□ □□□ □□□□□□□□ □□ □□□ □□ □□□ □□ □□□ □□ □□□□ □□ □□□□ □□ □□□□□□□. □□□□ □□□ □□ □□□ □□□□ □□□ □□ □□□□□ □□□ □□□□ □□□?

- A. □□□ □□ □□ □□ □□□ □□□ □□ □□□ □□□□ □ □□□ □□□□ □□□ □□□□□ □□□□□.
- B. □□ □□□ □□□ □□ □□□□□ □□□□ □□ □□□□ □□□□ □□□□□ □□ □□ □□□□□.
- C. □□ □□□□ □□ □□□ □□□□□ □□□□□ □□ □□□ □□ □□□ □□□□.
- D. □□ □□ □□ □□□ □□ □□□ □□□□ □□ □□□ □□□ □□□ □□□□□.

Answer: A ([LEAVE A REPLY](#))

CRT-251 □□ □□□ □□□□□ □□ DumpTop □□ □□□□ □□□ CRT-251 □□! DumpTop □ □□ **CRT-251** □□ □□□ □□□□□□□, DumpTop CRT-251 □□ □□□ □□□□□□□□□ □□□ □□□□□□□□□. □□□□ □□□ □□□□ □□ DumpTop CRT-251 □□□ □□□□□. <https://www.dumptop.com/Salesforce/CRT-251-dump.html> (192 Q&As Dumps, **30%OFF** Special Discount: **KrDump**)

NEW QUESTION: 122

Cloud Kicks□ □□□ □□□□ "□□□ □□" □□ □□□ □□□□ □□□□□ □□□. □□□□ □□(□ □□ □□), □□, □□ □□ □□□□ □□□ □ □□□□. □□□□□ Cloud Kicks□ □□ □□□ □□□□ □□ □□ □□□□ □□□□ □□□?

- A. Opportunity □□□ □□ □□□ □□□□ □□ □□□ □□□□□.
- B. □□ □□□ □□ □□□ □□□□□□.
- C. □□ □□□ □□ □□□ □□□□□□.
- D. □□ □□□ □□ □□□ □□ □□ □□□ □□□□□.

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 123

Universal Containers is a large company with 400,000 employees. The company is looking for a new CRM system. The current CRM system is outdated and does not meet the company's needs. The company is considering several options. Which two options are the most likely to be chosen?

2. Which two options are the most likely to be chosen?

- A. Salesforce Sales Cloud and Salesforce Service Cloud
- B. Salesforce Sales Cloud and Salesforce Marketing Cloud
- C. Salesforce Sales Cloud and Salesforce Commerce Cloud
- D. Salesforce Sales Cloud and Salesforce Experience Cloud

Answer: A,D (LEAVE A REPLY)

NEW QUESTION: 124

NTO(Northern Trail Outfitters) is a large company with 200 employees. The company is looking for a new CRM system. The current CRM system is outdated and does not meet the company's needs. The company is considering several options. Which option is the most likely to be chosen?

- A. Salesforce Sales Cloud
- B. Salesforce Sales Cloud and Salesforce Service Cloud
- C. Salesforce Sales Cloud and Salesforce Marketing Cloud
- D. Salesforce Sales Cloud and Salesforce Experience Cloud

Answer: D (LEAVE A REPLY)

NEW QUESTION: 125

Universal Containers is a large company with 400,000 employees. The company is looking for a new CRM system. The current CRM system is outdated and does not meet the company's needs. The company is considering several options. Which two options are the most likely to be chosen?

2. Which two options are the most likely to be chosen?

- A. Salesforce Sales Cloud and Salesforce Service Cloud
- B. Salesforce Sales Cloud and Salesforce Marketing Cloud
- C. Salesforce Sales Cloud and Salesforce Commerce Cloud
- D. Salesforce Sales Cloud and Salesforce Experience Cloud

Answer: (SHOW ANSWER)

NEW QUESTION: 126

Universal Containers is a large company with 400,000 employees. The company is looking for a new CRM system. The current CRM system is outdated and does not meet the company's needs. The company is considering several options. Which two options are the most likely to be chosen?

- A. 1000 100
- B. 100 100
- C. 100 100 100
- D. 100 100

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 127

Universal Containers is looking for a solution to help them manage their sales data. They have a large amount of data and need a way to store it and make it accessible to their sales team. They are considering using Salesforce Files. Which of the following is a benefit of using Salesforce Files?

- A. Salesforce Files allows users to share files with external users.
- B. Salesforce Files allows users to share files with internal users.
- C. Salesforce Files allows users to share files with external users and internal users.
- D. Salesforce Files allows users to share files with external users and internal users, and it also allows users to share files with external users.

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 128

Cloud Kicks(CK) is a Salesforce partner. CK is looking for a way to help their sales team manage their sales data. They are considering using Sales Cloud. Which of the following is a benefit of using Sales Cloud?

- A. Sales Cloud allows users to share files with external users.
- B. Sales Cloud allows users to share files with internal users.
- C. Sales Cloud allows users to share files with external users and internal users.
- D. Sales Cloud allows users to share files with external users and internal users, and it also allows users to share files with external users.

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 129

Cloud Kicks is a Salesforce partner. CK is looking for a way to help their sales team manage their sales data. They are considering using Sales Cloud. Which of the following is a benefit of using Sales Cloud?

- A. Sales Cloud allows users to share files with external users.
- B. Sales Cloud allows users to share files with internal users.
- C. Sales Cloud allows users to share files with external users and internal users.
- D. Sales Cloud allows users to share files with external users and internal users, and it also allows users to share files with external users.

Answer: B,D ([LEAVE A REPLY](#))

NEW QUESTION: 130

Northern Trail Outfitters(NTO) is a Salesforce partner. NTO is looking for a way to help their sales team manage their sales data. They are considering using Sales Cloud. Which of the following is a benefit of using Sales Cloud?

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Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 131

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Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 132

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Answer: A,C ([LEAVE A REPLY](#))

NEW QUESTION: 133

Universal Containers□ □□□ □□ □□□□ □□ □□□ □□□□ □□□ □□□□ □□
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Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 134

Cloud Kicks □ □□ □□□ □□ □□□ □□□ □□□□. □□ □□□□ □□ □□□□ □ □□ □□□□ □□ □□□ □□ □□ □□ □□□□ □□□□ □□□ □□□□. □□ □□ □□ □□ □□□ □□ □□ □□□ □□□ □□□□ □□ □□ □□ □□ □□ □□□ □□□ □□ □□ □□ □□ □□ □□□ □□□□□□ □□□. □□□□□ □□ □□□ □□□□□ □□ □□ □□ □□□ □□□□ □□□?

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- B. □□ □□□ □□ □□□ □□□ □□ □□□□□.
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- D. □□ □□□ □□ □□□ □□ □□□ □□ □□□□□.

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 135

Northern Trail Outfitters □ □□ □□□□ □□ □□□ □□□□□□ □□□□ □□ □□□ □ □□ □□□□ □□□□ □□□□□ □□□ □□ □□□□□. □□ □□ □□□ □□□ □□□□ □□□□ □□□?

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Answer: ([SHOW ANSWER](#))

NEW QUESTION: 136

Universal Containers □□□ □□ □ □□□ □□ □□□□ □□□□ □□ □□□ □□ □□ □ □□□□. □□ □□□□ □□□ □□□□ □□□ 15% □ □□□□ □□□□ □□□ □ □□. □□□□□ □□ □□ □□□□ □□□ □ □□□ □□□□ □□□?

- A. Opportunity □ □□□ □□ □□□ □□□ □□□ □□□□□□.
- B. □□□□ □□□ □□□□□ □□ □□□ □□□□□.
- C. Art Opportunity □ □□□ Overlay splits □ □□ □□□□ □□□ □ □□□□.
- D. □□□□ □□□ □□□ □□□□ □□ □□ □□□□□ □□□ □ □□□□.

Answer: ([SHOW ANSWER](#))

B. Salesforce is a cloud-based software company that provides a variety of business solutions. It is a public company listed on the New York Stock Exchange.

C. Salesforce is a cloud-based software company that provides a variety of business solutions. It is a public company listed on the New York Stock Exchange.

D. Salesforce is a cloud-based software company that provides a variety of business solutions. It is a public company listed on the New York Stock Exchange.

Answer: [\(SHOW ANSWER\)](#)

NEW QUESTION: 144

Cloud Kicks is a Salesforce partner organization that provides a variety of services to its customers. The organization is currently using the Salesforce Lightning Platform to build a new application. The organization is looking for a way to integrate the new application with its existing Salesforce CRM system. Which of the following options is the best way to integrate the new application with the existing Salesforce CRM system?

A. Salesforce Connect

B. Salesforce Lightning Platform

C. Salesforce Data Loader

D. Salesforce REST API

E. Salesforce SOAP API

Answer: [\(SHOW ANSWER\)](#)

NEW QUESTION: 145

Northern Trail Outfitters (NTO) is a company that provides a variety of services to its customers. The company is currently using the Salesforce Lightning Platform to build a new application. The company is looking for a way to integrate the new application with its existing Salesforce CRM system. Which of the following options is the best way to integrate the new application with the existing Salesforce CRM system?

A. Salesforce Connect

B. Salesforce Lightning Platform

C. Salesforce Data Loader

D. Salesforce REST API

Answer: [C \(LEAVE A REPLY\)](#)

NEW QUESTION: 146

Northern Trail Outfitters (NTO) is a company that provides a variety of services to its customers. The company is currently using the Salesforce Lightning Platform to build a new application. The company is looking for a way to integrate the new application with its existing Salesforce CRM system. Which of the following options is the best way to integrate the new application with the existing Salesforce CRM system?

A. Salesforce Connect

B. Salesforce-Social API

C. Salesforce REST API

D. Salesforce SOAP API

Answer: [D \(LEAVE A REPLY\)](#)

NEW QUESTION: 147

Northern Trail Outfitters(NTO) is a 400 employee company. Salesforce is a cloud-based CRM system. NTO is considering implementing Salesforce. What is the primary benefit of using Salesforce for NTO?

- A. It provides a single source of truth for customer data.
- B. It allows for better collaboration between sales and marketing teams.
- C. It provides a mobile app for sales reps to use in the field.
- D. It provides a secure and scalable cloud environment.

Answer: D (LEAVE A REPLY)

NEW QUESTION: 148

NTO(Northern Trail Outfitters) is a 400 employee company. NTO is considering implementing Salesforce. What is the primary benefit of using Salesforce for NTO?

- A. It provides a single source of truth for customer data.
- B. It allows for better collaboration between sales and marketing teams.
- C. Visualforce provides a mobile app for sales reps to use in the field.
- D. It provides a secure and scalable cloud environment.

Answer: (SHOW ANSWER)

NEW QUESTION: 149

Opportunity Stage is Closed Won. Cloud Kicks is a cloud-based CRM system. What is the primary benefit of using Cloud Kicks for NTO?

- A. It provides a single source of truth for customer data.
- B. It allows for better collaboration between sales and marketing teams.
- C. It provides a mobile app for sales reps to use in the field.
- D. Process Builder is a HTML-based tool for automating business processes.

Answer: B (LEAVE A REPLY)

NEW QUESTION: 150

Cloud Kicks(CK) is a cloud-based CRM system. CK is considering implementing Salesforce. What is the primary benefit of using Salesforce for CK?

- A. It provides a single source of truth for customer data.
- B. It allows for better collaboration between sales and marketing teams.

- A. □□ □□□ □□□□ □□□ □□□□□ □ □□ □□□□□ □□□□.
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Answer: A,B ([LEAVE A REPLY](#))

NEW QUESTION: 158

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- B. Einstein □□ □□□□ □□ □□□□□□.
- C. Sales Cloud Einstein □□ □□ □□□ □□□□□.
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Answer: ([SHOW ANSWER](#))

NEW QUESTION: 159

Cloud Kicks(CK)□ □□ Sales Cloud □□□ □□□□□□. CK□ □□□ □□ □□□ □□ □□ □□□□ □□□. □□□□□ □□□ □□□□ □□□?

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- C. Slack □□□ □□□ □□□□ □□□□ □□□□ □□□□□.
- D. □□ 7□ □□□ □□□ □□□ □□□□ □□□□ □□□□.

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 160

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- B. □□ □□
- C. □□, □□, □□, □□(SWOT) □□□□□
- D. □□ □□ □

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 161

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Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 162

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Answer: A,B ([LEAVE A REPLY](#))

NEW QUESTION: 163

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Answer: ([SHOW ANSWER](#))

NEW QUESTION: 164

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B. Kanban □□□ □□ □□□ □□ □□ □□□ □□□ □ □□□□.
C. Kanban □□□ □□ 10□□ □□□ □□□□□.

- D. Kanban □□□ □□ 200□□ □□□□ □□□ □ □□□□.
- E. Kanban □□□ □□ □□□□ □□□□ □□□ □ □□□□.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 165

Cloud Kicks□ □□□ □□□□ □□ □□ □□□ □□□□□□ □□□ □□□ □□□ □□ □□□.

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- B. □□ □□ □□□ □□□ □□□□□.
- C. AppExchange□□ □□□ □□□□□ □□□□□.
- D. □□□ □□ □□□ □□ □□□ □□□□.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 166

Cloud Kicks□ Deploy □□□□ □□□□ □□□□□ □□□ □□□□ □□□□ □ □□□ □ □□ □□□□.

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- D. □□ □□□□ □□□□ □□□□□.

Answer: D ([LEAVE A REPLY](#))

CRT-251 □□ □□□ □□□□□ □□ DumpTop □□ □□□□ □□□ CRT-251 □□! DumpTop □ □□ **CRT-251** □□ □□□ □□□□□□, DumpTop CRT-251 □□ □□□ □□□□□□□□ □□□ □□□□□□□□. □□□□ □□□ □□□□ □□ DumpTop CRT-251 □□□ □□□□□. <https://www.dumptop.com/Salesforce/CRT-251-dump.html> (192 Q&As Dumps, **30%OFF** Special Discount: **KrDump**)

NEW QUESTION: 167

Northern Trail Outfitters□□ □□ □□□ □□ □□□ □□ □ □□ □□□ □□□□. □□ □□ □ □□□ □□□ □□ □□□□ □□□□ □□ □□□□ □ □□□□ □□□□□. □□ □□ □□□ □ □□□ □□□ □□□□ □ □□ □□□ □□ □□□□ □□□□□ □ □□ □□ □□ □□□ □□□□ □□□? 3□□ □□□ □□□□□

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- C. □□□ □□□ □□ Collaborative Forecast □ □□□□□.
- D. □□□□ □□ □□ □□□ □□□□□.

Answer: C,D ([LEAVE A REPLY](#))

NEW QUESTION: 175

Northern Trail Outfitters(NTO) □ □□□ □□ □□□ □□ □□□ □□□□ □□□□□ □ □□. NTO □□ □□□□ □□□□ □□ □□□ □□□□ □ □□□□ □□ □□ □□□□ □ □□□□ □□ □□ □□□□ □□□□ □□□□□. □□□□□ NTO□ □□ □□ □□ □ □□□□ □□□□?

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- D. □□ □□, □□□ □□, □□□ □□ □□□ □□ □□

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 176

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Answer: B,C ([LEAVE A REPLY](#))

NEW QUESTION: 177

Cloud Kicks □ □□□□ □□ 30□ □□ □□□ □□ □□ □□ □□ □□□□□. □□□□ □ □□□ □□□ □□□□ □□□ □□ □□□ □□□□□□. □□ □□□ □□□□ □ □ □□□ □□□□□ □□ □ □□□ □□□□□? 2□□ □□□ □□□□□

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Answer: A,D ([LEAVE A REPLY](#))

NEW QUESTION: 178

Cloud Kicks is a consulting partner of Salesforce. The company is looking for a way to integrate its CRM system with its existing ERP system. The company has a budget of \$200,000.

Which of the following options would be the most cost-effective solution for Cloud Kicks?

- A. Implement a third-party integration tool.
- B. Hire a consulting firm to build a custom integration.
- C. Use Salesforce's native integration capabilities.
- D. Build a custom integration in-house.

Answer: C,D (LEAVE A REPLY)

NEW QUESTION: 179

Cloud Kicks is a consulting partner of Salesforce. The company is looking for a way to integrate its CRM system with its existing ERP system. The company has a budget of 60,000 USD.

- A. Implement a third-party integration tool.
- B. Hire a consulting firm to build a custom integration.
- C. Use Salesforce's native integration capabilities.
- D. Build a custom integration in-house.

Answer: A (LEAVE A REPLY)

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NEW QUESTION: 180

Cloud Kicks is a consulting partner of Salesforce. The company is looking for a way to integrate its CRM system with its existing ERP system. The company has a budget of 300,000 USD.

- A. Implement a third-party integration tool.
- B. Hire a consulting firm to build a custom integration.
- C. Use Salesforce's native integration capabilities.
- D. Build a custom integration in-house.

Answer: C,D (LEAVE A REPLY)

NEW QUESTION: 181

Cloud Kicks is a consulting partner of Salesforce. The company is looking for a way to integrate its CRM system with its existing ERP system. The company has a budget of 200,000 USD.

- A. Implement a third-party integration tool.

C. Opportunity □□ □□□□ Opportunity □□□

D. □□ □□□ □□ □□□□ □□ □□□

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 185

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Answer: ([SHOW ANSWER](#))

NEW QUESTION: 186

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Answer: ([SHOW ANSWER](#))

NEW QUESTION: 187

Cloud Kicks(CK)□ Data Loader□ □□□□ □□ CRM □□□□ □□ □ □□□ □□□ Salesforce□ □□□□□□□□ □□□□. □□□ □□□□ □□□□ □□□ □□□□ □□ □ □□□□ □□□□ □ □□□□ □□ ID □□□ □□□□. CK□ Salesforce□ □□□□ □□□ □ □□□ □□□□ □□ □□□ □□□□ □□□□□□ □□□.

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Answer: ([SHOW ANSWER](#))

NEW QUESTION: 188

Cloud Kicks is a company that provides a variety of services to its customers. The company has a large number of employees and a high volume of transactions. The company is looking for a way to improve its customer service and reduce its operating costs.

Which of the following is a benefit of using a cloud-based CRM system?

- A. It allows customers to access their account information from any device.
- B. It provides a central location for all customer data.
- C. It enables sales representatives to track their sales performance in real time.
- D. It allows customers to interact with the company through social media channels.

Answer: (SHOW ANSWER)

NEW QUESTION: 189

AppExchange is a marketplace for Salesforce applications. Which of the following is a benefit of using AppExchange?

- A. It allows users to find and purchase applications from a single source.
- B. It provides a secure environment for running applications.
- C. It allows users to integrate applications with their Salesforce org.
- D. It provides a variety of applications for different business needs.

Answer: B,C (LEAVE A REPLY)

NEW QUESTION: 190

Cloud Kicks is a company that provides a variety of services to its customers. The company has a large number of employees and a high volume of transactions. The company is looking for a way to improve its customer service and reduce its operating costs.

- A. It allows customers to access their account information from any device.
- B. It provides a central location for all customer data.
- C. It enables sales representatives to track their sales performance in real time.
- D. It allows customers to interact with the company through social media channels.

Answer: A,D (LEAVE A REPLY)

NEW QUESTION: 191

Universal Containers is a company that provides a variety of services to its customers. The company has a large number of employees and a high volume of transactions. The company is looking for a way to improve its customer service and reduce its operating costs.

- A. It allows customers to access their account information from any device.
- B. It provides a central location for all customer data.

- C. □□□ □□□□□ □□ □□ □□□ □□□□□□.
- D. □□ □□□ □□ □□□ □ □□□□□ □□□□ □□ □□ □□□ □□□□ □□□□.

Answer: A,C ([LEAVE A REPLY](#))

NEW QUESTION: 192

Cloud Kicks(CK) □ □□ □□□ □□□□ □□ □□□□ □□□ □□□ □□□ □ □□□ □ □□ □□□ □□ □□□ □□ □□ □□, □□□ □□□□. CK □ Salesforce □ □□□ □□□□ □□□□□□. □ □□□□ □□□□ □□□ □□□□□ Collaborative Forecasting □ □□ □□□□ □□ □□□ □ □ □□□ □□□□□. □□□□□ □□□ □□□□ □□ □□□ □□ □□□?

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Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 193

Cloud Kicks □□ □□□□□ □□ □□□ □□ □□ □□□ □ □□ □□ □□□ □□□□. □ □□□ □□ □□□□□□ □□□ □□□ □□□□ □□ □□□ □□□□. □□□□ □ □□□□□ □□□□□ □□□ □ □□□, □□□□□ □□□ □ □□□ □□□. □□□□ □ □ □□ □□□ □□□□ □□ □□□ □□□□ □□□?

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Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 194

Universal Containers □ □ □□ □□□ □□□ □□□□ □ □□□□ □□□ □□ □□□□ □ □□□□. □□□ □□□ □□□□ □ □□ □□□ □□ □□ □□□ □□□□□. □□□ □□□ □□□ □□ □□□□ □□ □□□ □□ □□□□□ □□□ □□□. □□□□□ □□□ □□ □□□ □□□□ □□ □□ □ □□ □□□□ □□□□ □□□? (2 □□ □□□□□.)

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Answer: B,D ([LEAVE A REPLY](#))

NEW QUESTION: 195

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Answer: ([SHOW ANSWER](#))

NEW QUESTION: 196

Universal Containers □ Opportunity □□□ □□□-□□□ □□□ □□ □□□ "Analysis" □ □□□ □□ □□□ □□□□□. □□ □□ □ □□□ □□□□ □□ □□ □□□ □□□ □□ □□ □□□ □□□ □□ □□ □□□ □□□ □□ □□□ □□ □□□ □□ □□□ □□ □□□.

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Answer: ([SHOW ANSWER](#))

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NEW QUESTION: 197

Northern Trail Outfitters □ □□□□ □□ □□□□ □□□□ □□ □□ □□□□ □□□ □ □□ □□□□□□ □□□□ □□□ □□□□□ □□□. □□ □□□□ □□□ □□□ □ □□□□□ □□□□□.

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- A. □□□□□ □□□□□ Email-to-Salesforce □□□ □□□ □□□□ □□□□ □□□□ □.
- B. □□□□ □□□□ □□□□ □□□□ □ □□□□□ Salesforce □ □□ □□□□ □□ □□□□.
- C. Salesforce for Outlook □□□□ □□□□□ □□□□ □□□□□□ □□□□□.

D. □□□□ □ □□□□ Salesforce □□ □□□□ □□□□□□ □□□□□.

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 198

Cloud Kicks □□ □□ □□□□□ □□□□□□ □ □□ □□□ □□□ □□□□□. Cloud Kicks□ □□□□ □□ □□ □□□ □□□ □□□□ □□ □ □□ □□ □□ □□ □□□□ □ □□□□ □□□□. □□□□□ □ □□ □□□ □□□□ □□ □□ □ □□ □□□ □□ □□ □□□? 3□□ □□□ □□□□□

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- C. □□ □□□□ Lead□ □□□□ □□□ □□□□□□ □□□□□□ □□□□□.
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Answer: A,E ([LEAVE A REPLY](#))

NEW QUESTION: 199

Cloud Kicks□ □□□ □□□ □□□ □□□ □ □□ □□□□□ Salesforce□ □□□□□ □□□ □□□□. □□□ □□□□ □□□ □□□□ □□□□□ □□□ □□ □□ □□□□ □□□□□□ □□ □□□□□ □□□□ □□ □ □□ □□□□ □□□□ □□□□? 2□□ □□□ □□□□□

- A. Salesforce□□ □□□ □ □□ □□ □□□□ □□□□ □□ □□□□.
- B. Salesforce□ □□□ □□□□ □□□ □□ Salesforce□ □□□□ □□□□□□.
- C. □□□ □□□□ □□□ □ □□□□ □□□ □□
- D. □□□ □□□ □□ □□□ □□□□□ Lightning Platform□ □□□□□.
- E. □□□ □□□ □□□□□ Data Loader

Answer: B,E ([LEAVE A REPLY](#))

NEW QUESTION: 200

Cloud Kicks□ □□ □□□□ □□□□ □□ □□ □□□□□ □ □□□□□□. □□□□□ Einstein Opportunity Insights□ □□□□□□. □□□□ □□ □ □□ □□□□ □□□ □ □□□□□? 3□□ □□□ □□□□□

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- E. □□ □□ □□

Answer: A,C,D ([LEAVE A REPLY](#))

NEW QUESTION: 201

Which two actions can you perform in the Salesforce Chatter interface to help you manage your feed? (Choose two.)

- A. Hide items that you are not interested in
- B. Hide items that you are not interested in
- C. Hide items that you are not interested in
- D. Hide items that you are not interested in Chatter Messenger

Answer: A,B (LEAVE A REPLY)

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NEW QUESTION: 202

NTO(Northern Trail Outfitters) is a company that sells outdoor gear. The company has a sales team that is responsible for selling gear to customers. The sales team has a goal of selling 30 units of gear per month. The sales team has a budget of 45,000 dollars per month. The sales team has a profit margin of 20% per unit of gear.

- A. Increase the price of the gear
- B. Increase the quantity of the gear
- C. Increase the price of the gear
- D. Increase the quantity of the gear (ROI) per unit of gear

Answer: A,C (LEAVE A REPLY)

NEW QUESTION: 203

Cloud Kicks is a company that sells shoes. The company has a sales team that is responsible for selling shoes to customers. The sales team has a goal of selling 200 units of shoes per month. The sales team has a budget of 200,000 dollars per month. The sales team has a profit margin of 20% per unit of shoes.

Which two actions can you perform in the Salesforce Chatter interface to help you manage your feed? (Choose two.)

- A. Hide items that you are not interested in
- B. Hide items that you are not interested in
- C. Hide items that you are not interested in
- D. Hide items that you are not interested in

Answer: A,D (LEAVE A REPLY)

NEW QUESTION: 204

Cloud Kicks(OC) is a company that sells shoes. The company has a sales team that is responsible for selling shoes to customers. The sales team has a goal of selling 200 units of shoes per month. The sales team has a budget of 200,000 dollars per month. The sales team has a profit margin of 20% per unit of shoes.

Which two actions can you perform in the Salesforce Chatter interface to help you manage your feed? (Choose two.)

- C. □□□□ □ □□□□ □□□ □ □□ □□□ □□□ □ □□□□.
- D. □□□ □□□ □□ □□□ □□□ □□□ □□ □□ □□□ □□□ □□□ □□□.

Answer: A,D ([LEAVE A REPLY](#))

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NEW QUESTION: 212

Cloud Kicks □□ □□□ □ □□ □□□□□ □□□□ □□ □□□□ □□□ □□□□□ □. □□□□ □ □□□□ □□□ Salesforce□ □ □□ □□ □□□□. □□ □□□ □ □□□□ □□□ □□□ □□□□□.

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- A. Salesforce Platform □□□□□ □ □□□ □□ □□□□ □□□□□.
- B. □ □□□ □□□ □□□ □□□ □□□□□□ □□□□□□ □□ □□□ □□□□□.
- C. □□□ □□□□□□ □□□□□□ □□ □□□ □□□□□.
- D. Salesforce □□□ □□□□□□ □□□ me □□□□□□ □□□□□□ □□ □□□ □ □□□□.

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 213

Cloud Kicks □□ □□□□ □□ □□□□ □□□□ □□□□ □□ □□□□ □□ □□ □□ □□ □□□□ □□□□□ □□□.

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Answer: ([SHOW ANSWER](#))

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