

Salesforce.CRT-251.v2022-01-03.q72

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□□□□:	Salesforce Certified Sales Cloud Consultant
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https://www.krdump.com/Salesforce.CRT-251.v2022-01-03.q72.html	

NEW QUESTION: 1

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Answer: ([SHOW ANSWER](#))

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NEW QUESTION: 2

Universal Containers□ □□ □□□ □□ □□□□□ □□□ □□ □□□ □□□ □□ □□ □□□. □□□ "□□□" □□□ □□□□□ Universal Containers□ □□□ □□□ □□□□ □□ □□□□ □□ □□□ □□□□□ □□□□□. □□□□ □□□□ □□□□ □ □□ □ □□ □□□ □□□ □ □□□□?

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- B. Visualforce □□□ □□□□ □□□□ □□□ □□ □ □□□□.
- C. Create□ Visualforce □□□ □□□□ □□□□ □□ □□□ □□□□.
- D. HTML □□□ □□□□ □□□□ □□□ □□ □ □□□□.

Answer: B ([LEAVE A REPLY](#))

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NEW QUESTION: 3

Universal Containers□□ □□ □□ □□ □□□□. □□ □□□□ □□ □□ □ □□□□ □□□□□. □□ □□ □□ □□ □□□ □□□□□□□. □□□□ □□ □□ □□□□ □□ □□

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Answer: C ([LEAVE A REPLY](#))

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NEW QUESTION: 4

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Answer: ([SHOW ANSWER](#))

NEW QUESTION: 5

Universal Containers □ □□ □□ □□ □□□ □□ □ □□□ □ □□ □□□□ □□□ □
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Answer: ([SHOW ANSWER](#))

NEW QUESTION: 6

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Answer: ([SHOW ANSWER](#))

NEW QUESTION: 7

Universal Containers is looking for a new CRM solution. The solution must be able to integrate with their existing ERP system and provide a user-friendly interface for sales and marketing teams. Which of the following CRM solutions would be the best fit for Universal Containers?

- A. Salesforce CRM
- B. Microsoft Dynamics CRM
- C. Oracle CRM
- D. Chatter

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 8

Universal Containers is looking for a new CRM solution. The solution must be able to integrate with their existing ERP system and provide a user-friendly interface for sales and marketing teams. Which of the following CRM solutions would be the best fit for Universal Containers?

- A. Salesforce CRM
- B. Microsoft Dynamics CRM
- C. Oracle CRM
- D. Chatter

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 9

Universal Containers is looking for a new CRM solution. The solution must be able to integrate with their existing ERP system and provide a user-friendly interface for sales and marketing teams. Which of the following CRM solutions would be the best fit for Universal Containers?

- A. Salesforce CRM
- B. Microsoft Dynamics CRM
- C. Oracle CRM
- D. Chatter

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 14

NTO(Northern Trail Outfitters) is a company that provides outdoor gear and equipment. NTO is a company that provides outdoor gear and equipment. NTO is a company that provides outdoor gear and equipment. NTO is a company that provides outdoor gear and equipment.

- A. NTO is a company that provides outdoor gear and equipment.
- B. NTO is a company that provides outdoor gear and equipment.
- C. NTO is a company that provides outdoor gear and equipment.
- D. NTO is a company that provides outdoor gear and equipment.

Answer: C (LEAVE A REPLY)

NEW QUESTION: 15

Universal Containers is a company that provides outdoor gear and equipment. Universal Containers is a company that provides outdoor gear and equipment. Universal Containers is a company that provides outdoor gear and equipment.

- A. Universal Containers is a company that provides outdoor gear and equipment.
- B. Universal Containers is a company that provides outdoor gear and equipment.
- C. Universal Containers is a company that provides outdoor gear and equipment.
- D. Universal Containers is a company that provides outdoor gear and equipment.

Answer: D (LEAVE A REPLY)

NEW QUESTION: 16

Universal Containers is a company that provides outdoor gear and equipment. Universal Containers is a company that provides outdoor gear and equipment. Universal Containers is a company that provides outdoor gear and equipment. Universal Containers is a company that provides outdoor gear and equipment. Universal Containers is a company that provides outdoor gear and equipment.

- A. Universal Containers is a company that provides outdoor gear and equipment.
- B. Universal Containers is a company that provides outdoor gear and equipment.
- C. Universal Containers is a company that provides outdoor gear and equipment.
- D. Universal Containers is a company that provides outdoor gear and equipment.
- E. Universal Containers is a company that provides outdoor gear and equipment.

Answer: A,C,D (LEAVE A REPLY)

CRT-251 is a company that provides outdoor gear and equipment. DumpTop is a company that provides outdoor gear and equipment. CRT-251 is a company that provides outdoor gear and equipment. DumpTop is a company that provides outdoor gear and equipment. CRT-251 is a company that provides outdoor gear and equipment. DumpTop is a company that provides outdoor gear and equipment.

NEW QUESTION: 20

Cloud Kicks is a small business that has recently implemented Salesforce. The company is looking for a way to improve its sales process and increase its revenue. The company has a limited budget and is looking for a solution that is easy to use and integrate with its existing systems.

Which of the following is the best solution for Cloud Kicks?

- A. Apex
- B. Salesforce.com
- C. "Sales Cloud"
- D. Salesforce.com

Answer: (SHOW ANSWER)

NEW QUESTION: 21

Northern Trail Outfitters (NTO) is a small business that has recently implemented Salesforce. The company is looking for a way to improve its sales process and increase its revenue. The company has a limited budget and is looking for a solution that is easy to use and integrate with its existing systems.

NTO is looking for a solution that is easy to use and integrate with its existing systems. Which of the following is the best solution for NTO?

- A. Salesforce.com
- B. Salesforce.com
- C. Salesforce.com
- D. Salesforce.com

Answer: C (LEAVE A REPLY)

NEW QUESTION: 22

Cloud Kicks is a small business that has recently implemented Salesforce. The company is looking for a way to improve its sales process and increase its revenue. The company has a limited budget and is looking for a solution that is easy to use and integrate with its existing systems. Which of the following is the best solution for Cloud Kicks?

- A. Salesforce.com
- B. Salesforce.com
- C. Salesforce.com
- D. Salesforce.com

Answer: A (LEAVE A REPLY)

NEW QUESTION: 23

Cloud Kicks is a small business that has recently implemented Salesforce. The company is looking for a way to improve its sales process and increase its revenue. The company has a limited budget and is looking for a solution that is easy to use and integrate with its existing systems.

Which of the following is the best solution for Cloud Kicks?

- A. □□ □□ □□□□ □□ □□ □□ □□□□ □□□□ □ □□□□ □□ □□□ □□ □□□□□.
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- C. □□□ □□□ □□□ □□□□ □□ □□□ □□□ □□□□ □□□□□.
- D. □□□□ □□□ □□ □□□□ □□□ □□□□□□ □□□□□.

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 24

NTO(Northern Trail Outfitters)□ Salesforce□ □□□□ □ □□□ □□ □□□ □□□ □□ □□□□. □□ □□□ □□ □□□ □□□□□ □□□ □ □□□□□.

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Answer: ([SHOW ANSWER](#))

NEW QUESTION: 25

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Answer: A,D ([LEAVE A REPLY](#))

NEW QUESTION: 26

Cloud Kicks□ □□ □□ Lightning □□□ □□□□ □□ □□ □□□□. □□□ □□ Lightning□ □□ □ □□ Sales Cloud □□□ □□□ □□□□□ □ □□□ □□ □□□ Sales Cloud Lightning □□□ □□ □□ □□□ □□ □□ □□□□. □□□□ □□□ □□ □□□□□ □□□ □□□□ □□□?

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Answer: A ([LEAVE A REPLY](#))

Answer: B,C ([LEAVE A REPLY](#))

NEW QUESTION: 31

Universal Containers is implementing a new CRM system. The system will be used by sales representatives to manage their accounts and track their sales. The system will be used by sales representatives to manage their accounts and track their sales. The system will be used by sales representatives to manage their accounts and track their sales.

Which of the following is a benefit of using a CRM system?

- A. Increased sales
- B. Improved customer service
- C. Salesforce integration
- D. Data synchronization

Answer: D ([LEAVE A REPLY](#))

CRT-251 is a collection of Salesforce CRM dumps. DumpTop is a website that provides access to these dumps. CRT-251 is a collection of Salesforce CRM dumps. DumpTop is a website that provides access to these dumps. CRT-251 is a collection of Salesforce CRM dumps. DumpTop is a website that provides access to these dumps. <https://www.dumptop.com/Salesforce/CRT-251-dump.html> (192 Q&As Dumps, **30%OFF Special Discount: KrDump**)

NEW QUESTION: 32

Universal Containers is implementing a new CRM system. The system will be used by sales representatives to manage their accounts and track their sales. The system will be used by sales representatives to manage their accounts and track their sales. The system will be used by sales representatives to manage their accounts and track their sales. ABC Corporation is a large company with many sales representatives. ABC Corporation is a large company with many sales representatives. ABC Corporation is a large company with many sales representatives.

ABC Corporation is a large company with many sales representatives. ABC Corporation is a large company with many sales representatives. ABC Corporation is a large company with many sales representatives. (200 employees)

- A. Increased sales
- B. Improved customer service
- C. Salesforce integration
- D. Data synchronization

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 33

Cloud Kicks is a Salesforce CRM implementation. The system will be used by sales representatives to manage their accounts and track their sales. The system will be used by sales representatives to manage their accounts and track their sales. The system will be used by sales representatives to manage their accounts and track their sales.

Which of the following is a benefit of using a CRM system?

- A. Increased sales
- B. Improved customer service

C. □□ □□

D. □□ □

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 34

Universal Containers □ □□ □ □□□□ □□□ □□ □□ □□□□ □□□□.
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Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 35

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Answer: C ([LEAVE A REPLY](#))

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NEW QUESTION: 36

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Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 37

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- A. Chatter □□□ □□□ □□□, □□ □□□ □ □□□ □□ □□□ □□□□□.
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- C. Process Builder□ □□□□ □□ □□□□ □□□□.
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Answer: A,C ([LEAVE A REPLY](#))

NEW QUESTION: 38

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Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 39

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- A. □□□ □□ □□ □□□ □□ □□□ □□□ □□□□□.
- B. □□□ □□□ □□□□ □□□ □□ □□ □□□□ □□□□□.
- C. □□ □□ □□□□ □□□□ □□□ □□□□□.
- D. □□□ □□ □□ □□□ □□□ □□ □□□ □□□ □□□□□.

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 40

Cloud Kicks□ □□ □□□□ □□□□ □□ □□□ □□□□□ □□□. Cloud Kicks□ □ □□□□ □□ □□ □□□ □□□□ □□ □□□ □□□□□□.

- A. □□□□ □□□□ □□ □□ □□
- B. Close Date□ □□□□ Opportunity □□□ □□□□ □
- C. □□□□ □□□□ □□ □□

NEW QUESTION: 58

Which two Universal Containers features are supported by the Lightning Experience? (2 correct answers.)

- A. Lightning Design System
- B. Lightning Knowledge
- C. Lightning Connect
- D. Lightning Components

Answer: (SHOW ANSWER)

NEW QUESTION: 59

Which two features are supported by the Lightning Experience? (2 correct answers.)

- A. Lightning Design System
- B. Lightning Knowledge
- C. Lightning Connect
- D. Lightning Components

Answer: B,D (LEAVE A REPLY)

NEW QUESTION: 60

Data Loader is supported by the Lightning Experience? (2 correct answers.)

- A. Yes, for all objects
- B. Yes, for all objects except for attachments
- C. No, for all objects
- D. No, for all objects except for attachments

Answer: A,B (LEAVE A REPLY)

NEW QUESTION: 61

Universal Containers is implementing a new Salesforce Sales Cloud solution. Which two features are supported by the Lightning Experience? (2 correct answers.)

- A. Lightning Design System
- B. Lightning Knowledge
- C. Salesforce Lightning Connect
- D. Salesforce Console for Sales

Answer: C (LEAVE A REPLY)

C. □□□ □□□ □□□□□ □□□ □□□ □□□ □□ □□□□ □□□□ □□□ □□□ □□□□□.

D. □□□ □□□ □□ □□□ □□ □□ □□□ □□ □ □□ □□□□□ □□□□□.

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 65

Universal Containers □ Opportunity □□□ □□□-□□□ □□□ □□ □□ □□□
"Analysis" □□ □□□ □□ □□□ □□□□□. □□ □□ □ □□□ □□□□ □□ □□ □
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A. Visualforce □□□□ □□□□□.

B. □□□ □□□□□.

C. □□ □□ □□□ □□□□□.

D. □□□ □□ □□ □□ □□□□.

Answer: D ([LEAVE A REPLY](#))

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NEW QUESTION: 66

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A. □□ □□□

B. □□

C. □□□ □□

D. □□ □□

E. □□□ □□□

Answer: A,C,D ([LEAVE A REPLY](#))

NEW QUESTION: 67

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(3□□ □□□□□.)

A. □□□ □□ □□□ □□□ □□□□ □□□□ □□□ □□ □□□ □□□□□.

B. Advanced Currency Management □□□ □□□ □ □□□ □□ □□□□□□□.

C. □□□□ □□□□□ □□ □□ □□ □□□ □□ □□□□ □□□□□.

D. □□□ □□ □□ □□□ □□ □□□□ □□ □□ □□□ □□□□□□ □□□□□ □
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E. □□ □□□□ □□□□ □□ □□ □□ □□□ □□ □□□ □□□□□.

Answer: A,D,E ([LEAVE A REPLY](#))

NEW QUESTION: 68

Universal Containers □ □□ □□□□ □□□ □□□ □□□□□□□ □□□□ □□□□□
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NEW QUESTION: 72

Universal Containers is implementing a new CRM system. The system will be used by sales representatives to manage their accounts and track their sales. The system will be used by sales representatives to manage their accounts and track their sales. The system will be used by sales representatives to manage their accounts and track their sales.

Which of the following is the most appropriate solution for this requirement?

- A. Salesforce CRM
- B. Salesforce CRM with Sales Cloud
- C. Salesforce CRM with Sales Cloud and Service Cloud
- D. Salesforce CRM with Sales Cloud and Marketing Cloud

Answer: D (LEAVE A REPLY)

CRT-251 is a Salesforce CRM system. DumpTop is a website that provides Salesforce CRM dumps. DumpTop provides **CRT-251** dumps, DumpTop CRM-251 dumps, DumpTop CRM-251 dumps, DumpTop CRM-251 dumps. DumpTop provides CRM-251 dumps. <https://www.dumptop.com/Salesforce/CRT-251-dump.html> (192 Q&As Dumps, **30%OFF** Special Discount: **KrDump**)