

# Salesforce.CPQ-Specialist.v2023-04-03.q167

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□□□□:	Salesforce Certified CPQ Specialist
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□□:	v2023-04-03
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<a href="https://www.krdump.com/Salesforce.CPQ-Specialist.v2023-04-03.q167.html">https://www.krdump.com/Salesforce.CPQ-Specialist.v2023-04-03.q167.html</a>	

## NEW QUESTION: 1

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- B. □□□ □□□ □□□ ACME □□□□ □□ □□ □□□ □□□ □□ A□ □□ □□□ □□□ □□ □□ □□□ 50%□ □□□□ □□ □□□ □□□□.
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- D. □□ A □□□ □□□ □□ □□ □□□ □□ ACME □□ □□ □□ □□□ □□□ □ □□ □ □□ ACME □□□ □□ □□□ □□□□ □□□□ □□□ □□□□.

Answer: B ([LEAVE A REPLY](#))

## NEW QUESTION: 2

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- A. Salesforce □□□□ □□□□ Quote □ Ordered By □□□ □□□ □□ Quote Line □□□ □ □□□ □□ □□ □□□ □□□□□.
- B. Salesforce □□□□ □□□□ □□□ □□□ □□ □□ □□□ □□□ □□□□□.
- C. □□ □□□□ □□□ □□□ □□□ □□□ □□□□ □□ □ □□ □□□ □□□ □□□□ □ □□□□.
- D. □□□ □□□□ □□□□ □□□□ □□ □□□ □□□□ □□□ □□ □□□ □□ □□□ □ □□□.

Answer: B ([LEAVE A REPLY](#))

**NEW QUESTION: 3**

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- A. Contract □□ □ □□□ Pricebook Entry □□□ □□□□□□□.
- B. □□□ □□ □□□ □□ □□ □□□ □□□□ □□ □□□□.
- C. Use Legacy Amend/Renew Service □ □□□ □□□□ TRUE□□□.
- D. □□□□□□ □□□ □□ □□□ □ □□□ □□ □□□□.

Answer: B ([LEAVE A REPLY](#))

**NEW QUESTION: 4**

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- B. □□□ □□□□□ □□ USD 180 □□ □□ □□□□ □ □□ □□□□ □□□□□.
- C. □□□□ □□ □□□ □□ □□□ □ 180□□ □□□□□.
- D. □□ □□□□ True□ □□□□□.

Answer: D ([LEAVE A REPLY](#))

**NEW QUESTION: 5**

Universal Containers□ □□ B□ □□□□ □□□□ □□ □□□□ □□ A□ □□□ □ □□ □ □ □□ □□ A□ □□□□□ □□□ □□□. □□ □□ A□ □□ □□ □□□ □□□□ □□□?

- A. □□
- B. □□
- C. □□□
- D. □□ □□□ □□

Answer: B ([LEAVE A REPLY](#))

**NEW QUESTION: 6**

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- B. □□ □□□□ □□□ □□□□□ □□□ □□□ □□ □□□ □□ □□□□ □□□ □□□□ □□□□□ □□□□ □□ □□ □□□ □□ □□□□ □□ □□□ □□□□□.
- C. □□□ □□ □□ □□ □□□ □□ □□ □□□ □□□ □□ □□□ □□□□□. □□□ □□□ □□□ □□ □□□□ □□ □□ □ □□ □□□ □□ □□ □□□ □□□ □□□□□.



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- C. □□ □□□□ □□□□ □□□□ TRUE□ □□□□□.
- D. □□ □□ □□□□ □□ □□□ □□□□ □□□□.

Answer: C,D ([LEAVE A REPLY](#))

**NEW QUESTION: 11**

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- A. □□□ □□ □ HTML□ □□□ □□ □□□ □□ □□
- B. □□□ □□□ □□/□□ □□□ □□□ □ □□ □□□ □□□□□.
- C. □□ □□□ HTML □□□□ □□□ □ □□□□.
- D. □□□ □□ □□ □□ □□□□ □□□□□.
- E. □□ □□□ □□□ □□ □□ □□□ □□□ □ □□□□.

Answer: ([SHOW ANSWER](#))

**NEW QUESTION: 12**

Universal Containers□□ 5□□ □□□ □□□□.

Product Name	Pricing Method	Subscription Pricing	Percent of Total (%)	List Price
Admin Hour	List	Fixed Price		\$50
Cloud Storage 1 GB	List	Fixed Price		\$100
CPU 2.2 GHz	List			\$250
CPU 1.1 GHz	List			\$100
Warranty	Percent of Total		10	\$25

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- A. \$15.00
- B. \$50.00
- C. \$25.00
- D. \$35.00

Answer: B ([LEAVE A REPLY](#))



- A. IF(TEXT(Payment\_Frequency\_C) = "□□", SBQQ\_PriceBookEntry\_r.UnitPrice \* 1.1, SBQQ\_PriceBookEntry\_r.UnitPrice)
- B. IF(TEXT(Payment\_Frequency\_c) = "□□", SBQQ\_Product\_r.SBQQ\_ListPrice\_c \* 1.1, SBQQ\_ListPrice\_c)
- C. IF(TEXT(Payment\_Frequency\_c) = "□□", SBQQ\_OriginalPrice\_c \* 1.1, SBQQ\_OriginalPrice\_c)
- D. IF(TEXT(Payment\_Frequency\_c) = "□□", SBQQ\_ListPrice\_c \* 1.1, SBQQ\_ListPrice\_c)

**Answer: D (LEAVE A REPLY)**

**CPQ-Specialist** □□ □□□ □□□□□ □□ DumpTop □□ □□□□ □□□ CPQ-Specialist □□! DumpTop □ □□ **CPQ-Specialist** □□ □□□ □□□□□□, DumpTop CPQ-Specialist □□ □□□ □□□□□□□□ □□□ □□□□□□□□. □□□□ □□□ □□□□ □□ □□□□ □□□□□□. <https://www.dumptop.com/Salesforce/CPQ-Specialist-dump.html> (215 Q&As Dumps, **30%OFF Special Discount: KrDump**)

**NEW QUESTION: 17**

UC(Universal Containers)□ □□ □□ □□□□□ □□ □□ □□□ □□□□ □□□ □□□□ □ □□ □□□□ □□ □□□ □□□□□ □□□. □□□ □□□ □□□□ UC□ □□ □□ □□ □□ □□□□ □□□ □□□ □□□□□ □□□□.

- A. Salesforce □□□□ □□□□ Quote □□ Order by Quote Line Group □□□ □□□□□□ .
- B. □□ □□□□ □□□ □□□ □□□ □□□ □□□ □□ □ □□ □□□ □□□ □□□□ □□ □□□□.
- C. Salesforce □□□□ □□□□ Quote □ Ordered By □□□ □□□ □□ Quote Line □□□ □ □□□ □□ □□ □□□ □□□□□ .
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**Answer: (SHOW ANSWER)**

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**NEW QUESTION: 18**

UC(Universal Containers)□ USD□ □□□□□. GBP □ EUR□□ □□ □□□ □□□□□ □□ □□.

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- A. □□ USD, EUR □ GBP □□□ □□ □□ □□□ □□□ □□□ □□□ USD□ □□ □□ □□ □□□□.



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- A. □□□ □□ Product Action□ Product B□ □□□ □ Product A□ □□□□ Order□ □ □□ Product Action□ Product A□ □□□ □ Product B□ □□□□ ProductSelection □□□□□.
- B. □□ A□ B□ □□ □□ □□□□ □□ □ □□ □□ □□ □□ □□ □□ □□ □□□□□. □□□□ □□ □□□□ □□ B□ □□□□□.
- C. □□ □□□ □□ □ □□ □□ □□□ □□ A□ B□ □□ □□□□□□ □□□□□ □□ □□ □□. □□□□ □□□□□ □□ B□ □□□□□ □□□□ □□□□ □□□□□.
- D. □□ A□ B□ □□ □□ □□□□ □□ □ □□ □□ □□ □□ □□ □□ □□ □□ □□□□□. □□□□ □□□□□ □□ B□ □□□□□ □□□□ □□□□□.

Answer: B ([LEAVE A REPLY](#))

**NEW QUESTION: 22**

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- A. SBQQ\_RequiredBy\_\_c □□□ □□ □□ □ □□ □□□ SBQQ\_ListPrice\_\_c □□□ 800□ □□□□ □□□□ □□□ □□□□.
- B. □□ □□□ SBQQ\_Discount\_\_c □□□ 20□ □□□□ □□□ \$1,000□□ \$800.
- C. □□□ □□ □□□ □□□ □□□□□ □□ □□□ SBQQ\_UnitPrice\_\_c □□□ 800□ □□ □□□□.
- D. SBQQ\_RequiredBy\_\_c □□□ □□ □□ □ □□ □□□ SBQQ\_ListPrice\_\_c □□□ 800□ □ □□□ □□ □□□ □□□□.

Answer: ([SHOW ANSWER](#))

**NEW QUESTION: 23**

Universal Containers□□ □□ A□ □□ □□ □□□ □□□ □□ □□ □□□ □□□□.

Name	Upper	Lower	Discount
First level	1	11	10
Second level	11	21	25%
Third level	21	-	50%

□□ A□ □□□ \$100.00□ □□ □□ 21□ □□ □□□ □ □□□ □□□□□?

- A. \$1,700.00
- B. \$1,725.00
- C. \$1,575.00
- D. \$1,050.00

Answer: A ([LEAVE A REPLY](#))

**NEW QUESTION: 24**

Smart Approvals□ □□ □□□□ □□ □□□□□ □□□□ □□□□□?

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- B. □□ □□□ □□ □□□ □□ □□□ □□□ □□ □□□□□ □□ □□□□□.
- C. □□□ □□□ □□□ □□□ □□□□ □□□□□.
- D. □□□ □□□□ □□□ □□□ □□□ □ □□ □□ □□□ □□□□ □□□□□.

Answer: B ([LEAVE A REPLY](#))

□□/□□: [https://help.salesforce.com/articleView?id=cpq\\_approval\\_chains.htm&type=5](https://help.salesforce.com/articleView?id=cpq_approval_chains.htm&type=5)

**NEW QUESTION: 25**

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- A. □□□□ ""□□ □□""□□ □□□ □□□□ □□□□□.
- B. SBQQ\_\_Optional\_\_c□ □□ □□ □□□ □□□□.
- C. SBQQ\_\_Optional\_\_c□ □□□ □□□ □□□□."
- D. □□□□ □□□ □□□ □□□□ □□□□□.

Answer: C ([LEAVE A REPLY](#))

**NEW QUESTION: 26**

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- B. □□ □□ A□ □□ □□ □□□ □□□□ "□□ □□" □□□□ FALSE□ □□□□□.
- C. □□ □□ A□ □□ □□□ □□□□ "□□ □□: □□□□ TRUE□ □□□□□.
- D. □□ □□ □□□□ □□ □□□ □□□□ "□□ □□" □□□□ TRUE□ □□□□□.

Answer: C ([LEAVE A REPLY](#))

**NEW QUESTION: 27**

Universal Containers□□ □□ □□ □□ □□ □□ □□□ □□ □□ □□ □□□ □□□ □□ □  
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CPQ □□□□ □□□ □□ □□□ □□□ □ □□ □ □□ □□□ □□□□□?

- A. □□□ □□ □□ □□ □□□ □□□ □□□□□.
- B. □□□ □□ □□ □□□ □□ □□□□ □□□□□.
- C. □□ □□ □□□ □□ □□ □□ □□□□ □□□□□.
- D. Process Builder□ □□□□ □□□□□ □□□□ □ □□ □□ □□□ □□□ □□□□□.

Answer: A,B ([LEAVE A REPLY](#))

**NEW QUESTION: 28**



**NEW QUESTION: 31**

Universal Containers has a custom object called **Account** with a field called **Account Type**. The field is a picklist with the following values: **25%**, **50%**, **75%**, and **100%**. The **Account Type** field is required for all records. A user reports that they cannot save a record where the **Account Type** is **25%**. The user is able to save records where the **Account Type** is **50%**, **75%**, or **100%**. What is the cause of this issue?

A. The **Account Type** field is not in the page layout.

B. The **Account Type** field is not in the record type.

C. The **Account Type** field is not in the field set.

D. The **Account Type** field is not in the record type.

**Answer: A (LEAVE A REPLY)**

**CPQ-Specialist** has a custom object called **Account** with a field called **Account Type**. The field is a picklist with the following values: **25%**, **50%**, **75%**, and **100%**. The **Account Type** field is required for all records. A user reports that they cannot save a record where the **Account Type** is **25%**. The user is able to save records where the **Account Type** is **50%**, **75%**, or **100%**. What is the cause of this issue?

<https://www.dumptop.com/Salesforce/CPQ-Specialist-dump.html> (215 Q&As Dumps, **30%OFF Special Discount: KrDump**)

**NEW QUESTION: 32**

NTO(Northern Trail Outfitters) has a custom object called **Account** with a field called **Account Type**. The field is a picklist with the following values: **25%**, **50%**, **75%**, and **100%**. The **Account Type** field is required for all records. A user reports that they cannot save a record where the **Account Type** is **25%**. The user is able to save records where the **Account Type** is **50%**, **75%**, or **100%**. What is the cause of this issue?

A. Translation Workbench is not enabled.

B. CPQ Localization is not enabled.

C. The **Account Type** field is not in the page layout.

D. Product Localization is not enabled.

**Answer: (SHOW ANSWER)**

**NEW QUESTION: 33**

NTO(Northern Trail Outfitters) has a custom object called **Account** with a field called **Account Type**. The field is a picklist with the following values: **25%**, **50%**, **75%**, and **100%**. The **Account Type** field is required for all records. A user reports that they cannot save a record where the **Account Type** is **25%**. The user is able to save records where the **Account Type** is **50%**, **75%**, or **100%**. What is the cause of this issue?

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- A. □□ □□□ □□ □□□□ □□□ □□□□□.
- B. □□ □□□ □□ □□□□ □□□□ □□□□□.
- C. □□ □□□ sc□□ □□□□□□.
- D. □□ □□□ □□□ □□ □□□□ TRUE□ □□□□ □□□ □□□□□□.

Answer: C ([LEAVE A REPLY](#))

**NEW QUESTION: 34**

UC(Universal Containers)□ □□ □□ □□ □ □□ □□ □□ □□□ □□□ CPQ □□□ □□□ □□ □□□□□□. UC□ □□ □□□ 6□ 18□□ □□ □□ □□ □□□ □□□□□ □□□. 2019□ □ 2020□ 8□ 21□□ □□ □□. □□ □□□□ □□ □□□ 12□□ □□ □□ □□□ □□□□ □□□□ □□□ USD□□□. 100. □□ □□□ □□ □□□ □□ □□□ □□□□□?

- A. USD 116.67
- B. USD 125.00
- C. USD 118.31
- D. USD 100.00

Answer: A ([LEAVE A REPLY](#))

**NEW QUESTION: 35**

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Answer: B ([LEAVE A REPLY](#))

**NEW QUESTION: 36**

Universal Containers□ □□ □□□ □□□□ □□ □□□□ □ □□ □□□□□ □□□(□□ □ □)□ □□ □□□ □□□□□. □□ A□□ □□□□ □□□□ □□□ □□□ \$300□□□□. □□ □□□□ □□ □□□ \$200□ □ □□□ □□ Storage □□□□ □□□□ □□ □□□ □□□□. □□□□ □□ A□ □□□ □□□ □□□ □□ □□□ □ □□ □ □□ □□□ □□□□□? (2□□ □□□□□.)

- A.  True
- B.  True
- C.  True
- D.  True

Answer: A,B ([LEAVE A REPLY](#))

**NEW QUESTION: 37**

Universal Containers 2019 Price Book USD 100 EUR 95. How many units of the product can be purchased with \$3000?  A  B  C  D

- A. 2019 Price Book USD 100 EUR 95.  A  B  C  D
- B. 2019 Price Book USD 100 EUR 95.  A  B  C  D
- C. 2019 Price Book USD 100 EUR 95.  A  B  C  D
- D. 2019 Price Book USD 100 EUR 95.  A  B  C  D

Answer: B ([LEAVE A REPLY](#))

**NEW QUESTION: 38**

Universal Containers has a product with a price of \$100. How many units of the product can be purchased with \$3000?  A  B  C  D

- A.
- B.

Answer: B ([LEAVE A REPLY](#))

**NEW QUESTION: 39**

UC(Universal Containers) has a product with a price of \$100. How many units of the product can be purchased with \$3000?  A  B  C  D

- A.  True
- B.  True
- C.  True
- D.  True





Name	Lower	Upper	Discount
First Level	1	11	10%
Second Level	11	21	25%
Third Level	21	-	50%

□□ A□ □□□ \$100.00□ □□ □□ 21□ □□ □□□ □ □□□ □□□□□?

- A. \$1,700.00
- B. \$1,725.00
- C. \$1,575.00
- D. \$1,050.00

Answer: A ([LEAVE A REPLY](#))

**CPQ-Specialist** □□ □□□ □□□□□ □□ DumpTop □□ □□□□ □□□ CPQ-Specialist □□! DumpTop □ □□ **CPQ-Specialist** □□ □□□ □□□□□□, DumpTop CPQ-Specialist □□ □□□ □□□□□□□□ □□□ □□□□□□□□. □□□□ □□□ □□□□ □□ □□□□ □□□□□□. <https://www.dumptop.com/Salesforce/CPQ-Specialist-dump.html> (215 Q&As Dumps, **30%OFF Special Discount: KrDump**)

**NEW QUESTION: 47**

Universal Containers□ □□□□ □□ □□ □□□ □□ □□□ □□ □□ □□□□ □□□□ □ □□□ □□ □□□ □□□□□□. □□ □□□ □□□□□ □□ □□□□ □□ □□□ □□□ □ □□□ □□□ □ □□□□□ □□□□□□. □□□□ CPQ □□□ □□□ □□□□ Triggers Disabled □□□□ □□□□ □□□ □□□□□□. Triggers Disabled□ □□ □□□ □□□ □□ □□ □□□ □□□ □ □□□□□□.

- A. □□□ □□ □□ □□□□ □□□ □□ □□ □ □□ □□□□ □□□□□ □□ □□□ □□ □□□□□.
- B. □□ □□□□ □□□□ □□ □□□□ □□ □□□□□.
- C. □□□ □□□□ □□ □□ □□□□□ □□ □□□□ □□□ □□ □□□ □□ □□□□ □□ □□□.
- D. □□□ □□ □□□ □□ □□□□ □□□□ □□□□ □□□□ □□ CPQ □□□ □□□□ □ □□□.

Answer: C ([LEAVE A REPLY](#))

**NEW QUESTION: 48**

Universal Containers. How many days before the contract is due? (0 days before the contract is due?)

- A. 10 days before the contract is due.
- B. 15 days before the contract is due.
- C. 20 days before the contract is due.
- D. 25 days before the contract is due.

Answer: A ([LEAVE A REPLY](#))

**NEW QUESTION: 49**

Contract Pricebook Entry. What is the correct value for the contract pricebook entry?

- A. Contract Pricebook Entry
- B. Contract Pricebook Entry
- C. Contract Pricebook Entry
- D. Contract Pricebook Entry TRUE

Answer: ([SHOW ANSWER](#))

**NEW QUESTION: 50**

Universal Containers. How many days before the contract is due? (3 days before the contract is due?)

- A. 10 days before the contract is due.
- B. 15 days before the contract is due.
- C. 20 days before the contract is due.
- D. 25 days before the contract is due.

Answer: A,D ([LEAVE A REPLY](#))

**NEW QUESTION: 51**

- A. B, A, X, Y, Z
- B. A, B, X, Y, Z
- C. B, A, X, Y, Z
- D. B, X, Y, Z, A
- E. B, X, Y, Z

Answer: D ([LEAVE A REPLY](#))

**NEW QUESTION: 52**

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- A. □□ A, □□ B □ □□ C
- B. □□ C
- C. □□ A □ □□ C
- D. □□ B □ □□ C

**Answer: D** ([LEAVE A REPLY](#))

**NEW QUESTION: 53**

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- B. □□ □□ □□ □□□□ □□ □□ □□□ □□□□□□ □□ Process Builder□ □□□□□. □ □□□ □□ □ □□□□□□ □□□□□ □□□□□.
- C. □□□ □□ □□□ □□□ API □□□ □□□□ Quote Line □□□ □□□ □□□ □□□□□□. □□ □□ □□□ □□□□ □□ □□ □□□□ □□ □□□ □□□□□.
- D. □□□ □□□□ □□□□ □□□ □□□□ □□□ □□□□ □□ □□□□ □□□□. □□ □ □□ □□ □□□ □□□□□□ □□ □□ □□□ □□□□□□.

**Answer: B** ([LEAVE A REPLY](#))

**NEW QUESTION: 54**

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- A. □□ □□ □□ □□□□ □□□ □□ □□□ □□□□□□ □□ □□ □□□□□ □□ □□□ □□□.
- B. □□ □□ □□ □□□ □□ □□ □□□ □□ □□ □ □□□□ □□□ □□ Quote □□□ □□ □□□ □□ □□□□□□.
- C. □□ □□ □□ □□□□ □□□ □□ □□□ □□□□□□ □□□ □□ □□ □□.
- D. Quote □□ □□ □□□□ □□□ □□ □□□□ □□□□□□ □□ □□□ □□ Process Builder.

Answer: C ([LEAVE A REPLY](#))

**NEW QUESTION: 55**

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Product Feature						Product Options [4]		Configuration Rules [0]	
Product Feature A						Product Feature Detail			
Feature Name		Product Feature A						- C p t i o n S D y n a m i c C p t	
Min Options									
Max Options									

- A. □□ □□ □□□□ □□ □□□ □□□□ "□□ □□" □□□□ TRUE□ □□□□□.
- B. □□ □□ A□ □□ □□ □□□ □□□□ "□□ □□" □□□□ FALSE□ □□□□□.
- C. □□ □□ □□□□ □□ □□□ □□□□ "□□ □□" □□□□□ FALSE□ □□□□□.
- D. □□ □□ A□ □□ □□□ □□□□ "□□ □□: □□□□ TRUE□ □□□□□.

Answer: D ([LEAVE A REPLY](#))

**NEW QUESTION: 56**

UC(Universal Container)□ □□□ □□□□ □□□□ □□□ □□□□□. UC□ □□ □□ □□□ □ □□□ □□□□□ □□□.

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- A. □□ □□ □□□ □□□ □□□ □□□□□.
- B. □□□ Component □□□□□ □□□□□.
- C. □□□ □□ □□□□□ □□□□□.
- D. □□ □□ □□□ □□□□ □□□□□.

Answer: B ([LEAVE A REPLY](#))

**NEW QUESTION: 57**

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- A. □□ □□□ □□□ \$0□□ □□□□□□□."
- B. □□ □□□□ □□ □□□□□ □□□□□.
- C. □□ □□□□ □□□ □□□□□ □□□□□.
- D. □□ □□□□ □□ □□□□□ □□□□□.

Answer: D ([LEAVE A REPLY](#))

**NEW QUESTION: 58**

Northern Trail Outfitters□□ □ □□ □□□ □□□□□.



**NEW QUESTION: 61**

Universal Containers has a single Salesforce org with a single Salesforce user. The user is assigned to a role that is associated with a profile that has access to the Salesforce org. The user is unable to access the Salesforce org. The user is unable to access the Salesforce org.

What is the most likely cause of this issue?

A. The user is not assigned to a role that is associated with a profile that has access to the Salesforce org.

B. The user is not assigned to a role that is associated with a profile that has access to the Salesforce org.

C. The user is not assigned to a role that is associated with a profile that has access to the Salesforce org.

D. The user is not assigned to a role that is associated with a profile that has access to the Salesforce org.

Answer: ([SHOW ANSWER](#))

**CPQ-Specialist** is a leading provider of Salesforce CPQ dumps. We provide the most accurate and up-to-date Salesforce CPQ dumps. Our dumps are available for all Salesforce CPQ versions. We provide a 30% OFF special discount on our dumps. Visit our website at <https://www.dumptop.com/Salesforce/CPQ-Specialist-dump.html> (215 Q&As Dumps, **30%OFF Special Discount: KrDump**)

**NEW QUESTION: 62**

A company is planning to launch a new product. The product is expected to generate \$10 million in revenue in 2020. The product is expected to generate \$12 million in revenue in 2021. The product is expected to generate \$15 million in revenue in 2022. The product is expected to generate \$18 million in revenue in 2023. The product is expected to generate \$20 million in revenue in 2024. The product is expected to generate \$22 million in revenue in 2025. The product is expected to generate \$24 million in revenue in 2026. The product is expected to generate \$26 million in revenue in 2027. The product is expected to generate \$28 million in revenue in 2028. The product is expected to generate \$30 million in revenue in 2029. The product is expected to generate \$32 million in revenue in 2030.

What is the total revenue generated by the product from 2020 to 2030?

A. \$10 million

B. \$12 million

C. \$15 million

D. \$18 million

Answer: ([SHOW ANSWER](#))

**NEW QUESTION: 63**

Universal Containers has a single Salesforce org with a single Salesforce user. The user is assigned to a role that is associated with a profile that has access to the Salesforce org. The user is unable to access the Salesforce org. The user is unable to access the Salesforce org.

What is the most likely cause of this issue?

A. The user is not assigned to a role that is associated with a profile that has access to the Salesforce org.



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- B. □□ □□ □□□ False□ □□ □□□ □□□□□.
- C. □□ □□ = □□□□ □□□□ □□ □□ □□ □□□ □□□□□.
- D. □□ □□ □□□ □□ □□□ True□ □□□□□.

Answer: D ([LEAVE A REPLY](#))

**NEW QUESTION: 68**

Universal Containers□ Quote Line Editor □□ □□□ □□ Quote Line □□□ Low, Medium □□ High □□□ □□□□□□ □ Quote Line□ □□□ □□□□□ □□□. CPQ □□□□ □ □□□□ □□ □□□ □□□□ □□ □□ □□ □□□ □□□□ □□□?

- A. □□ □□ □□□ □□□□□□ □□ □□ □□□□ □□□□ □□ □□ □□□□
- B. □□ □□ □□□ □□□□□□ □□ □□□ □ □□ □□□□ □□ □□ □□
- C. □□ □□ □□□ □□□□□□ □□ □□ □□□ □□□□ □□
- D. □□ □□ □□□ □□□□□□ □□ After Calculate□ □□ □□□□ □□ □□ □□

Answer: D ([LEAVE A REPLY](#))

**NEW QUESTION: 69**

Universal Containers□□ "□□□□□□" □□□□ □□□□. □□□ □□ □□□ "□□"□ □□□□ □□ □□□□□ □□□ □□ □□□□ □□□□ □□□. □□□□ □□ □□□□□ □□ □□□ □□ □□ □□ □□ □□ □□□ □□□□□?

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- B. □□ □ "Minimum"□ □□ □□□ □□□□□ □□ □□□ □□□□ □□□. □□ □□□ □□ □□ □□□ □□□ □□□ □ □□□□ □□□.
- C. □□ □ "□□"□ □□ □□□ □□□□□ □□ □□□ □□□□ □□□. □□□ □□ □□□ □□ □□ □□□ □□□□ □□□.
- D. □□ □□ □□□□ □□□ □□ □□□□□ □□ □□□ □□□□ □□□. □□ □□□ □□□ □□ □□ □□□ □□□ □□□ □ □□□□ □□□.

Answer: B ([LEAVE A REPLY](#))

**NEW QUESTION: 70**

Universal Containers□ □□ □□□□ □□□ □□□□ □□□ □□ □□□ □□□□□. □□ □□ □□□ □□□□ □□ □□□□ □□□□ □□ □□ □□ □□ □□□□□?

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- B. □□ □□□ □□□□□.
- C. □□□□ □□□□□ □□□□.
- D. □□ □□□ □ □ □□□□□. □□ □□□ □□□□ □ □ □□□□□.

Answer: A ([LEAVE A REPLY](#))

**CPQ-Specialist** □□ □□□ □□□□□ □□ DumpTop □□ □□□□ □□□ CPQ-Specialist □□! DumpTop □ □□ **CPQ-Specialist** □□ □□□ □□□□□□, DumpTop CPQ-Specialist □□ □□□ □□□□□□□□ □□□ □□□□□□□□. □□□□ □□□ □□□□ □□ □□□□ □□ □□□□□□. <https://www.dumptop.com/Salesforce/CPQ-Specialist-dump.html> (215 Q&As Dumps, **30%OFF Special Discount: KrDump**)

**NEW QUESTION: 77**

Universal Containers □ □□□ □□ □□□ □□ CPQ □□ □□ □□□ □□□□□□. □□□□ □□□ □□□ □□ □ □□□□ □□□□ □□ □□ □□□ □□□□ □□□□ □ □□ □□□□ □□ □□□ □□□ □ □□□ □□□□.

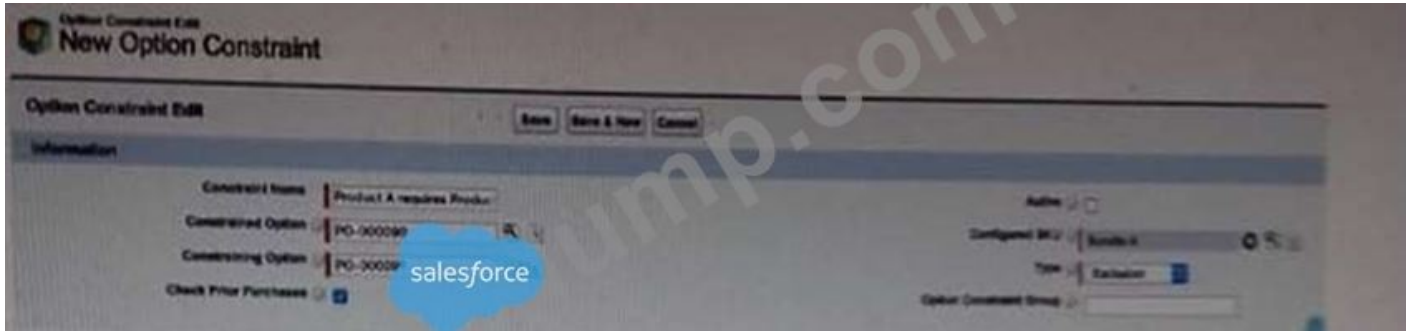
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- A. □□□□ □□□ □□ □□ □□□ □□□ □□ □□ □□□ □□□ □□ □□ □□ □□□ □□□□ □.
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- C. □□ □□□ □□ □□ □□ □□ □□□ □□□ □□ □□ □□ □□□ □□□□□.
- D. □□□ □□ □□ □□ □□□ □□ □□□ □□□ □□ □□ □□ □□□ □□□□□.

Answer: B ([LEAVE A REPLY](#))

**NEW QUESTION: 78**

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**NEW QUESTION: 89**

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Salesforce CPQ □□□ □□□ □□□□ □□□ □ □□ □□□□ □ □□□ □□□□□? 2□□ □□□ □□□□□

- A. Product □□□ □□□ □□□ □□ □□ □□ □
- B. □□ □□ □□ □□ □
- C. □□ □□ □□□□ □□ □□ □□
- D. □□ □□□ HTML □□□ □□□

Answer: ([SHOW ANSWER](#))

**NEW QUESTION: 90**

Universal Containers□□ □□ B□ □□ □□□ □□ A□ □□ □□□□□ □□ □□□□□ □□ □□.

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- B. □□ □□ □□□ □□□□ □□ B□ □□□□□.
- C. □□: □□□ □□□□ □□ □□ □□□ □□□□□.
- D. □□ □□ □□□ □□□□ □□ B□ □□□□□.

Answer: D ([LEAVE A REPLY](#))

**NEW QUESTION: 91**

Universal Containers□□ □□ B□ □□ □□□ □□ A□ □□ □□□□□ □□ □□□□□ □□ □□. □□□ □□□ □□□□ □□□□ □□ □□□□ □□□ □□□ □□□ □□□□. □□□ □ □□ □□□ □□□□ □□ □□ □□□ □□ □□□ □□□□□ □□□ □□□□□ □□□ □□ □□□□□. □□□□ □ □□ □□□ □□□□ □□ □□ □□ □□ □□□ □□□ □□□ □□□?

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- B. □□ □□ □□□ □□□□ □□ B□ □□□□□.
- C. □□ □□ □□□ □□□□ □□ B□ □□□□□.
- D. □□□ □□□□ □□ □□ □□□ □□□□□.

Answer: C ([LEAVE A REPLY](#))

**CPQ-Specialist** □□ □□□ □□□□□ □□ DumpTop □□ □□□□ □□□ CPQ-Specialist □□! DumpTop □ □□ **CPQ-Specialist** □□ □□□ □□□□□□, DumpTop CPQ-Specialist □□ □□□ □□□□□□□□ □□□ □□□□□□□□. □□□□ □□□ □□□□ □□

**NEW QUESTION: 92**

"CPQ uses a data model to store information about products and configurations. Which of the following is a valid data model object?"

- A. Product
- B. ProductTemplate
- C. ProductOption
- D. ProductOptionTemplate

Answer: B (LEAVE A REPLY)

**NEW QUESTION: 93**

Universal Containers is implementing CPQ. The system administrator needs to configure the product configuration engine. Which of the following is a valid configuration option for the product configuration engine?

(3 correct answers.)

- A. Product Configuration Engine
- B. Product Configuration Engine
- C. Configurator Product Options System True
- D. Product Configuration Engine
- E. Product Configuration Engine True

Answer: A,B,D (LEAVE A REPLY)

**NEW QUESTION: 94**

Universal Containers is implementing CPQ. The system administrator needs to configure the product configuration engine. Which of the following is a valid configuration option for the product configuration engine?

A)









licenses salesforce	Price
1-5	\$1,000
6-10	\$1,800
11-20	\$3,000
21-50	\$5,000
50+	\$8,000

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- A. □□ □□□□□ □□ □□ □□□ □□□□ □□□□□.
- B. □ □□□ □□ □□ □□ □□□□ □ □□ □□□ □□ □□□ □□ Slab □□ □□□ □□ □□.
- C. □□ □□□□□ □□ □□ □□□ □□ □□□□ □□□□□.
- D. □□ □□□□□ Non-Discountable□ True□ □□□□□.
- E. □ □□□ □□ □□ □□□ □□□□ □ □□ □□□ □□ □□□ □□ □□ □□ □□ □□□ □□□□□.

Answer: ([SHOW ANSWER](#))

**CPQ-Specialist** □□ □□□ □□□□□ □□ DumpTop □□ □□□□ □□□ CPQ-Specialist □□! DumpTop □ □□ **CPQ-Specialist** □□ □□□ □□□□□□, DumpTop CPQ-Specialist □□ □□□ □□□□□□□□ □□□ □□□□□□□□. □□□□ □□□ □□□□ □□ □□□□□□□□ □□□ □□□□□. <https://www.dumptop.com/Salesforce/CPQ-Specialist-dump.html> (215 Q&As Dumps, **30%OFF** Special Discount: **KrDump**)

**NEW QUESTION: 107**

- Universal Containers□□ □□ X□ □□□ □□ □□□ □□ Y□ □□□ □□□ □□ □□□ □□ □□.
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- B. □□ X□ □□□ □□ □□ □□□ □□ □□ = □□ X□ □□□□□. □□ Y□ □□ □□□□□.
- C. □□ □□ X□ □□ □□□ □□ □□□ □□□ □□□ □□ X□ □□□ □□□ □□□□ □□□□ □. □□ Y□ □□ □□□□□.
- D. □ □□ □□□ □□□ □□□□ □□□ □□□ □□□ □□ □□□ SBQQ\_\_ProudctCode\_\_c □ □□□□□.

Answer: ([SHOW ANSWER](#))

**NEW QUESTION: 108**



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  - B. □□ □□□ □□ □□ □□ □□□ □□□□ □□□. □□ □□□ □ □□□ □□□ □□□.
  - C. □□ □□□ □□ □□ □□□□ □□□ □□ □□□□ □□□. □□ □□□ □□□□□ □□□ □□□□ □□ □□ □□□ □□□□ □□□.
  - D. □□ □□□ □□ □□ □□ □□□ □□□□ □□□. □□ □□□ □□□□ □□ □□□ □□□ □□□ □□□.

Answer: C ([LEAVE A REPLY](#))

**NEW QUESTION: 112**

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Answer: C ([LEAVE A REPLY](#))

**NEW QUESTION: 113**

- UC(Universal Containers)□ □□ □□ □□□□ □□□ □□ □□ □□□□, □□□□□ □ □□ □□□□ □□ □□□ □□□ □□□ □□ □□□ □□□□□ □□□□ □□□□ □□ □□□□ □□□□□. UC□ □□ □□□□ □□□□ □□ □□□ □□□□□.
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  - D. □ □□□□ □□□□ 3□□ □□□□ □□ HTML □□□ □□□ □□□□ □□□□□.

Answer: A ([LEAVE A REPLY](#))

**NEW QUESTION: 114**

- Universal Containers□□ □□□ □□ □□□□ □□□ □□□ □□□ □□□□. □□□□ □□ □□□ □□ □□□ □□□□ □□□□ □□□□ □□□ □□□□. □ □□ □□□ □□ "□□ □□ □□ □□□ □□□□ □□□"□ □□ □□□ IT □□□ □□ □□ □□□ □□□ □□ □□□□ □ □□□□ □□□. □□□ "Time & Express □□"□ □□ □□ □□ □ □□□ □□□□□ □□□□ □□ □□□ □□□ □□□ □□□. □ □□ □□□ □□□□□ □□ □□□□□ □□□ □□□□ □□□□?

A. □□□□ □□□□ □□ IT□ □□□ □□ □□□ □□ □□□□ □□ □□□ □□□□□. □□ □□ □□□□ □□□ □□ □ □□□ □□□ □□ □□ □ □□ □□□ □□ □□□□ □□ □□□ □□□□.

B. □□□□ □□□□ □□ IT□ □□□ □□ □□□ □□ □□□□ □□ □□□ □□□□. □□□ □ □□□□ □□ □ □□ □□□ □□□ □□ □□ □ □□ □□□ □□ □□□□ □□ □□□ □ □□□.

C. □□□□ □□□□ □□ IT□ □□□ □□ □□□ □□ □□□□ □□ □□□ □□□□□. □□ □□ □□□□ □□ □ □□ □□□ □□□ □□ □□ □ □□ □□□ □□ □□□□ □□ □□□ □□□□□.

D. □□ □□□ □□ IT□ □□□ □□□□ □□□□ □□ □□□□ □□ □□□ □□□□. □□□ □ □□□□ □□ □ □□ □□□ □□□ □□ □□ □ □□ □□□ □□ □□□□ □□ □□□ □ □□□□.

Answer: C ([LEAVE A REPLY](#))

**NEW QUESTION: 115**

□□□□ □□ A, □□ B, □□ C □ □□ D□ 4□□ □□ □□□ □□□□ □□□□. □□ A□ B□ □□ □□ □□ □□ 1□ □□ □□ C□ D□ □□ □□ □□ 2□ □□□□. □□ □□ □□□ 2020□ 6□ 4□□□□. □□ □□ □□□ 2021□ 6□ 3□□□□. □□□□ □□ A□ B□ □□□ 2021□ 6□ 3□□ □□□□ □□ C□ D□ □□□ 2021□ 12□ 3□ □ □□□□□ □□□□.

- A. C □ D□ □□ □□ □□□ □□ □□□ □ 18□ □□□□□.
- B. Quote Line Group 2□ □□ □□□ 2021□ 12□ 3□□ □□□□□.
- C. C □ D□ □□ □□ □□□ □□ □□□ 2021□ 12□ 3□□ □□□□□.
- D. □□ □□ □□ 2□ □□ □□□ □ 18□ □□□□□.

Answer: ([SHOW ANSWER](#))

**NEW QUESTION: 116**

Universal Containers□□ □ □□ □□□ □□ □□□ □□□□. □ □□ □□ □□ □□□ □□□ □□□ □□ □□ A□ □□ □□□ □□□□. □□ A□ □□ □□□□ □□□ \$100□□□.





D. □□ = NULL

Answer: B ([LEAVE A REPLY](#))

CPQ-Specialist □□ □□□ □□□□□ □□ DumpTop □□ □□□□ □□□ CPQ-Specialist □□! DumpTop □ □□ **CPQ-Specialist** □□ □□□ □□□□□□, DumpTop CPQ-Specialist □□ □□□ □□□□□□□□ □□□ □□□□□□□□. □□□□ □□□ □□□□ □□ DumpTop CPQ-Specialist □□□ □□□□□. <https://www.dumptop.com/Salesforce/CPQ-Specialist-dump.html> (215 Q&As Dumps, **30%OFF Special Discount: KrDump**)

**NEW QUESTION: 122**

UC(Universal Containers)□ □□ □□ □□□□ □□□□ □□□ □□□ □□ □□□ □□□ □□ □□ □ □□□ □□□ □□□□□ □□□□ □□□□ □□ □□□□ □□□□□. □□□□, □□□□□ □ □□ □□□. UC□ □□ □□□□ □□□□ □□ □□□ □□□□□. □□□ □□□□□ □□□ □□□ □□□□ □□□□ □ □ □□ □□□□ □□□□□?

- A. □ □□□□ □□ Quote □ Roll-Up Summary □□□ □□□□ □□ Template Top □ □□ □ □□ □□□□□.
- B. □ □□□□ □□□□ 3□□ □□□□ □□ HTML □□□ □□□ □□□□ □□□□□.
- C. □□ □□□ □□□ SBQQ\_\_ProductFamily\_\_c□ □□ □□□ □□□□□.
- D. □□ □□□ □□□ SBQQ\_\_ProductFamily\_\_c□ □□ □□□ □□□□□.

Answer: C ([LEAVE A REPLY](#))

**NEW QUESTION: 123**

Universal Containers□ □□ □□ □□□ □□□□□ □□□□□□. □□ A□ □□□ \$10□□ □ □□ B□ □□□ \$20□□□. □□ A□ 10% □□□□□ □□ B□ 20% □□□□□□. □□□□ □□ □□ □□ □□□ □□□□ □ □□□ □□ □□□ □□□□□?

- A. □□, □□ A □□□ \$11, □□ B □□□ \$24
- B. □□, □□ A □□□ \$11, □□ B □□□ \$24
- C. □□, □□ A □□□ \$12, □□ B □□□ \$24
- D. □□, □□ A □□□ \$11, □□ B □□□ \$22

Answer: A ([LEAVE A REPLY](#))

**NEW QUESTION: 124**

Universal Containers□□ 1□ □□□ □□□□□ □□□ □□□□ □□□ □□□ □□□ □□□ □□□ □□□ □□□ □ □□ □□□ □□□□. □ □□□ □□□□□ □□□□□ □□□ □ □□□ □□□□□ □□□□ □□□ □□ □ □□ □ □□ □□□□□?

- A. □□ □□ □□□□□ □□ □□ □□□ □□□□ □□ □□□□ □□ □□ □ □□□□ □□□ □□□ □ □□□□.



Option Constraint Edit. UC(Universal Containers) is a feature that allows you to create option constraints for products. UC is used to create option constraints for products that are part of a bundle. UC is used to create option constraints for products that are part of a bundle. UC is used to create option constraints for products that are part of a bundle.

Option Constraint. UC(Universal Containers) is a feature that allows you to create option constraints for products. UC is used to create option constraints for products that are part of a bundle. UC is used to create option constraints for products that are part of a bundle. UC is used to create option constraints for products that are part of a bundle? (200 marks)

- A. Check Prio Purchases = True
- B. Active = False
- C. Type = Exclusion
- D. Option Constraint Group =

**Answer: A,C (LEAVE A REPLY)**

**NEW QUESTION: 129**

UC(Universal Containers) is a feature that allows you to create option constraints for products. UC is used to create option constraints for products that are part of a bundle. UC is used to create option constraints for products that are part of a bundle. UC is used to create option constraints for products that are part of a bundle.

UC(Universal Containers) is a feature that allows you to create option constraints for products. UC is used to create option constraints for products that are part of a bundle. UC is used to create option constraints for products that are part of a bundle. UC is used to create option constraints for products that are part of a bundle? (200 marks)

- A. Quantity Editable = TRUE
- B. Active = FALSE
- C. Quantity Editable = TRUE
- D. Quantity Editable = TRUE

**Answer: A,D (LEAVE A REPLY)**

UC/UC:

**NEW QUESTION: 130**

UC(Universal Containers) is a feature that allows you to create option constraints for products. UC is used to create option constraints for products that are part of a bundle. UC is used to create option constraints for products that are part of a bundle. UC is used to create option constraints for products that are part of a bundle.

\*C-STOR-L is a product option.

\*C-LID-L is a product option.

UC(Universal Containers) is a feature that allows you to create option constraints for products. UC is used to create option constraints for products that are part of a bundle. UC is used to create option constraints for products that are part of a bundle. UC is used to create option constraints for products that are part of a bundle.

UC(Universal Containers) is a feature that allows you to create option constraints for products. UC is used to create option constraints for products that are part of a bundle. UC is used to create option constraints for products that are part of a bundle. UC is used to create option constraints for products that are part of a bundle? (200 marks)









A. 1000: \$216.00

\* 1000: S168.00

\* 1000: \$156.00

B. \* 1000: \$216.00

\* 1000: \$172.80

\* 1000: \$164.16

C. \* 1000: S108.00

\* 1000: S168.00

\* 1000: \$156.00

D. \* 1000: \$108.00

\* 1000: S86.40

\* 1000: \$82.08

Answer: B ([LEAVE A REPLY](#))

**NEW QUESTION: 142**

Universal Containers Admin Quote Line Editor Quote Lines Clone Delete

100000 10000 100000 10000 100000 100000.

10000 10000 10000 10000 10000?

A. 1000 1000 1000 10000 100000 100000.

B. 100 100 1000 1000 1000 10000 100000.

C. 1000 100 100 10000 100 100 1000 1000 100 100000.

D. 1000 100 100 1000 eft 100000000.

Answer: D ([LEAVE A REPLY](#))

**NEW QUESTION: 143**

10000 100 100 100 100 1000 10000 10000 100 10000 100 100 100 100 100

10000 100 1000 1000 1000 1000 100 1000?

A. 100 ID 1000 100 10000 10000 100 1000 ID 1000 1000 10000 10000.

100 10000 1000 100000 1000 1000 10000 1000 10000 100000.

B. 100 10000 1000 100000 100 1000 100 10000 100 10000 1000 10000

100000. 100 10000 10000 10000 100 1000 100 1000 10000.

C. 100 10000 1000 100000 1000 1000 100 1000 100 10000 1000 10000

100000 10000 1000 100 1000 100 10000 100 1000 100000.

D. 1000 100 100 100 1000 100 100 1000 10000 100 1000 100000.

1000 Approver 1000 Approver 1000 100 100 1000 1000 1000 Approval 1000 1000

100000.

Answer: B ([LEAVE A REPLY](#))

**NEW QUESTION: 144**

Universal Containers 10000 10000 100 100 10000 100000.

Total Price	
	\$1,000 for the first 100 units
	\$1,000 plus \$9 per unit above 100
	\$4,600 plus \$8 per unit above 500
salesforce	\$8,600 plus \$7 per unit above 1,000

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A. □□□ □□ □□□□ □□ □□ □□

B. □□□□□ □□ □□ □□

C. □□□ □□ □□□ □□□ □□

D. □□ □□ □□□ □□ □□ □□

E. □□ □□ □□□ □□ □□ □□ □□

Answer: ([SHOW ANSWER](#))

**NEW QUESTION: 145**

Universal Containers □ □ 100□□ □□□ □□□□□. Thtrt art 80 □□ □□□□ □□□□□ □ □□ □ □□ □□(□□ □□□). □□□ 20□ □□□ □□ □□□ □□□ □□□ □ □□□□(□□ □□□).

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A. 100□□ □□□ □□ □□□ □□□ □□ □□□ □□□□. □□□ □□□ □□□ □□ □□ □ □□ □□□□ □□□□ □□□□ Quote □□□ □□ □□□ □□ □□□ □□□□.

B. 100□□ □□□ □□ □□□ □□□ □□ □□□ □□□□. □□ □□□ □/□□ □□ □□□□ □□□□□ □□□ □□ □□ □□□ □□□□□□. □□□ □□ □□□ □□□□ □□□ □□□ □□□ □□ □□ □□ □□ □□□□ □□□□□.

C. 80□□ □□□□□ □□ □□□ □□□ □□□ □□ □□□ □□ □□□ 20□□ □□ □□□ □ □□ □□□ □□ □□□ □□ □□□□□ □ □□ □□ □□□ □□□□. Opportunity□ SBQQ\_\_QuotePricebookId\_\_c □□□ Price Book ID □□□ □□□□ □□□□□□.

D. A □ □□ □□ □□ □□: 30□□ □□□□□ □□ □□□ □□□ □□□ □□□ □□ □□□ □□ □□,

Answer: D ([LEAVE A REPLY](#))

100□ □□□ □□ □□□ □□ □□□ □□□ 1□. Guided Selling□ □□□□ □□□ □□□ □ □□ □□ □□□ □□ □□□ □□ □□□ □□□□□.

**NEW QUESTION: 146**

UC(Universal Containers)□ 4□□ □□ □□□ □□□ □□□□□ □□□. UC□ □□ □□□ □ □□ □□ □□□□ □□□□ □□□ □□□□ □□□ □□ □□□ □□ □□□□ □□□□□ □□□□□ □□□□□.

- A. □□□ □□□ □□ □□□□ □□□ □ □□ □□□ □□ □□ □□□ □□□□□.
- B. □□□ □□ □□ □□ □□□□ □ □□□ □□□ □□ □□ □□□ □□□□□.
- C. □□□ □□□ □□ □□□□ □□ □ □□ □□□ □□ □□□□ □□ □□□ □□□□□.
- D. □□ □□ □□ □□□□ □ □□□ □□□ □□ □□ □□□ □□□□□.

Answer: ([SHOW ANSWER](#))

**NEW QUESTION: 147**

Universal Containers□□ □□ □□ □□ □□ □□ □□□ □□□ □□ □□□ □□□ □□□ □ □□□.

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- A. □□ □□□ □□□ □□□□ □□□□.
- B. □□□□ True□ □□
- C. □□ □□ □□□ □□□ □□□□ □□□□.
- D. □□□ True□ □□

Answer: A ([LEAVE A REPLY](#))

□□/□□: [https://help.salesforce.com/articleView?id=cpq\\_percent\\_of\\_total.htm&type=5](https://help.salesforce.com/articleView?id=cpq_percent_of_total.htm&type=5)

**NEW QUESTION: 148**

Universal Containers□ □ □□ □□□ □□□ □□□□ □□ A□ □□ □□□□□ □□ □. □□ B□ □□□ □□□□□ □□□ □□□□ □□□ □ □□□□.

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- A. □□□ FALSE□ □□□□□.
- B. □□ □□ □□□ TRUE□ □□□□□.
- C. □□□ FALSE□ □□□□□.
- D. □□ □□□ □□□ □□□□□.

Answer: ([SHOW ANSWER](#))

**NEW QUESTION: 149**

UC(Universal Containers)□ □□ □□□ □□□□ MonitoringService □□□□ □□ □□□□ □ □□ □ □□□ 1□ □□□.

UC□ □□ □□□□ □□□ □ □□□□?

- A. □□□□ □□ □□□ □□□ FALSE□ □□□□□.
- B. □□ □□□□ □□ □□□ 1□ □□□□□.
- C. □□□□ □□ □□□ 1□ □□□□□.
- D. □□ □□□□ □□□ □□□□□ □□□□□.

Answer: B ([LEAVE A REPLY](#))

**NEW QUESTION: 150**

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- A. □□□□ □□□ □ □□□ □□ □□ □□□ □□□ □□□□□.
- B. □□□□ □□□ □ □□□ □□ □□ □□□ □□□ □□ □□□ □□□□□.
- C. □□□□ □□□ □ □□□ □□ □□ □□□ □□□ □□□ □□□□□.
- D. □□□□ □□□ □ □□□ □□ □□ □□□ null□ □□□□□.

Answer: C ([LEAVE A REPLY](#))

**NEW QUESTION: 151**

Universal Containers□ □□□□ □□ □□□ □□ □□ □□ □□□ □□ □□□ □□ □□ □□ □□□□ □□ □□□□□□.

Quote Line Quantity □ Opportunity Product Quantity □ □□ □□□ □□□□ □ □□ □□□□ □ □□□□□? 2□□ □□□ □□□□□

- A. □□ □□□ □□□ □□ □□□ □□□ □□□ □□□□ □□□□.
- B. After Calculate □□□□□ Quote □□□ Quantity□ □□□□ Price Rule□ □□□□.
- C. □□ □□□ □□□ □□ □□ □□□ □□□□ □□□□ □□□□.
- D. □□ □□□ □□ □□□ □□□ □□ □□ □□□ □□ □□□ □□□□.

Answer: A,C ([LEAVE A REPLY](#))

**CPQ-Specialist** □□ □□□ □□□□□ □□ DumpTop □□ □□□□ □□□ CPQ-Specialist □□! DumpTop □ □□ **CPQ-Specialist** □□ □□□ □□□□□□, DumpTop CPQ-Specialist □□ □□□ □□□□□□□□ □□□ □□□□□□□□. □□□□ □□□ □□□□ □□ □□□□ □□□□□□. <https://www.dumptop.com/Salesforce/CPQ-Specialist-dump.html> (215 Q&As Dumps, **30%OFF Special Discount: KrDump**)

**NEW QUESTION: 152**

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- D. USD, □□ - EUR, □□ - GBP). □□ USD, EUR □ GBP □□□ □□ □□ □□□ □□□□ USD□ □□ □□ □□□ □□□□.

Answer: C ([LEAVE A REPLY](#))

**NEW QUESTION: 153**

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Answer: C ([LEAVE A REPLY](#))

**NEW QUESTION: 156**

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Answer: B ([LEAVE A REPLY](#))

**NEW QUESTION: 157**

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Answer: C ([LEAVE A REPLY](#))

**NEW QUESTION: 158**

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Answer: B ([LEAVE A REPLY](#))

**NEW QUESTION: 166**

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Answer: B ([LEAVE A REPLY](#))

**CPQ-Specialist** □□ □□□ □□□□□ □□ DumpTop □□ □□□□ □□□□ CPQ-Specialist □□! DumpTop □ □□ **CPQ-Specialist** □□ □□□ □□□□□□□, DumpTop CPQ-Specialist □□ □□□ □□□□□□□□□ □□□ □□□□□□□□□. □□□□ □□□ □□□□ □□ □□□□ □□□□□□□. <https://www.dumptop.com/Salesforce/CPQ-Specialist-dump.html> (215 Q&As Dumps, **30%OFF Special Discount: KrDump**)

**NEW QUESTION: 167**

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Answer: ([SHOW ANSWER](#))

**CPQ-Specialist** □□ □□□ □□□□□ □□ DumpTop □□ □□□□ □□□□ CPQ-Specialist □□! DumpTop □ □□ **CPQ-Specialist** □□ □□□ □□□□□□□, DumpTop CPQ-Specialist □□ □□□ □□□□□□□□□ □□□ □□□□□□□□□. □□□□ □□□ □□□□ □□

DumpTop CPQ-Specialist □□□ □□□□□. <https://www.dumptop.com/Salesforce/CPQ-Specialist-dump.html> (215 Q&As Dumps, **30%OFF** Special Discount: **KrDump**)