

# Salesforce.ADX-211.v2022-08-11.q115

□□□□:	ADX-211
□□□□:	Administer, Extend, and Automate Salesforce
□□□:	Salesforce
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□□:	v2022-08-11
# □□ □:	1309
# □□ □□□:	1150
<a href="https://www.krdump.com/Salesforce.ADX-211.v2022-08-11.q115.html">https://www.krdump.com/Salesforce.ADX-211.v2022-08-11.q115.html</a>	

## NEW QUESTION: 1

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□ \* (1□)

- A. □□ □□
- B. ANT □□□□□□ □□
- C. □□□ □□
- D. □□□□ □□ □□□

Answer: B,C ([LEAVE A REPLY](#))

## NEW QUESTION: 2

□□□□ □□□□ Lightning □□□ □□ □ □□□□ □□□□ □□ □□□□ □□□ □□□□  
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- A. Salesforce CLI
- B. □□ □□
- C. ANT □□□□□□ □□
- D. □□ □□

Answer: ([SHOW ANSWER](#))

## NEW QUESTION: 3

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- A. □□□ □□□□
- B. □□□ □□ □□ □□
- C. □□□ □□
- D. □□□ □□ Lightning □□ □□

Answer: A ([LEAVE A REPLY](#))



- C. □□□□□□ □□□□ □□□ □□□□□ □□□□ □□□ □□□□ □□□.
- D. □□□□□ □□□□□ □□ □□□□□ □□□ □□□□□ □□□□□ □□□.

Answer: C,D ([LEAVE A REPLY](#))

**NEW QUESTION: 8**

Universal Containers□□ □□, APAC, EMEA □ LATAM□ 4□ □□ □□□ □□□□. □ □□ □ □□ □□ □□□□ □□□ □□□□. □ VPO □□ □□□ □□ □□□ □□□ □□ □□□□ □ □□ □□ □□□ □□□ □□□□□ □□□□ □□□ □□□□. □□□□ □ □□ □□□ □□□ □□□ □ □□□□?

- A. Visualforce□ □□□□ □□□ □□□□□ □□□□ □□□ □□□ □□□□□ □□□ □□□ □□□□□.
- B. □□□ □□□ □□□ □□□ □ □□ VPO □□ □□□□ □□□ □□□□□ □□□□.
- C. □□□ □□□ □□□□□ □□□ □□□ □□□ □□□ □□□□□ □□ □□□□□.
- D. □□□ □□□□ □□□□ □□□ □□□ □□□ □□□□ □□□ □□□□□.

Answer: B ([LEAVE A REPLY](#))

**NEW QUESTION: 9**

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- A. □□□ □□□ □ □□ □□ □□□ □□□□ □□ □□□□□ Apex □□□□□ □□□□□.
- B. □□□ □□□ □□□ □□ □□□□ □□ □□ □□□ □□ □□□ □□□□□.
- C. □□ □□□ □□□ □□□ □□□□□ □□□□□ Opportunity □□□ □□ □□□□□ □□□ □ □□□□.
- D. □□ □□□ □□□ □□□ □□□□ □□ □□□□□ □□□□ □□ □ □□□

Answer: A ([LEAVE A REPLY](#))

**NEW QUESTION: 10**

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- A. □□ □□□
- B. □□ □□□
- C. □□ □□
- D. □□ □□

Answer: D ([LEAVE A REPLY](#))

**NEW QUESTION: 11**

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- A. □□ □□□ □□ □□□ □□ □□□□ VLOOKUP □□□ □□



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- A. □□□□ □□□□ □ □□ □□ □□□ □□ □□ □□□ □□□□ □□□□.
- B. □□□□ □□□□ □ □□ □□ □□□ □□ □□ □□□ □□□□□.
- C. □□□□ □ □□ □□□ □□□□□ □□ □□ □□ □□□ □□□□□ □□□.
- D. □□ □□ □□□ □□ □□ □□□ □□□□ □□□□.

Answer: A ([LEAVE A REPLY](#))

**NEW QUESTION: 16**

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- A. □□ □□ □□□ □□ □□□ □□ □□/□□□ □□□□□.
- B. □□ □□□ □□ □ □□□ □□□□□ □□/□□ □□□ □□□ □□□□□.
- C. □□ □□□ □□□ □□ □□□ □□□ □□□□ □□□□□.
- D. "□□□ □□□□ □□□ □□ □□"□ □□□□□ □□ □□□ □□□□□□.

Answer: B,C ([LEAVE A REPLY](#))

**ADX-211** □□ □□□ □□□□□ □□ DumpTop □□ □□□□ □□□ ADX-211 □□!  
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 □□ □□□□□. <https://www.dumptop.com/Salesforce/ADX-211-dump.html> (223 Q&As  
 Dumps, **30%OFF** Special Discount: **KrDump**)

**NEW QUESTION: 17**

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- A. □□ □□□ □□□ □□ □□□□ □□ □□□ □□□ □□□□□.
- B. □□□ □□ □□□ □□□ □□ □□ □□□ □□ □□□ □□□□□□.
- C. □□ □□□□ □□ □□ □□□ □□ □□□ □□ □□ □□□ □□□□.
- D. □□ □□□ □□ □□□ □□ □□□ □□ □□□ □□ □ □□□ □ □□□ □□□□.

Answer: ([SHOW ANSWER](#))

**NEW QUESTION: 18**

Salesforce Console for Service□□ Live Agent□ □ □□ □□□ □□□□□? 3□□ □□□ □□  
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- A. □□ □□□ □□□□ □□ □□□ □□□ □ □□□□.
- B. □□ □□□□ □□□ □□□ □□ □□
- C. □□□ □□ □□□□□□ □□□ □ □□□□.
- D. □□□□ □□□ □□□□ □□ □□□ □ □ □□□□.

E. □□ □□□□□ □□□□ □□ □□□ □□□□ □□□□□□□ □ □□□□.

Answer: ([SHOW ANSWER](#))

**NEW QUESTION: 19**

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- A. □□ □□ □□□ □□□ □□□□ □□ □□□□ □□ □□□ □□□ □□□□.
- B. □□□ □□ □□□ □□□□□□ □□□ □□□ □ □□□ □□□□ □□□□ □□□□ □ □□□.
- C. □□□ □□ □□□ □□□ □□□□ □□ □□□□ □□ □□□ □□□ □□□□.
- D. □□□ □□□□ □□ □□□ □□ □□□ □□□□ □□□□ □□□ □□□□ □□□□□.

Answer: B ([LEAVE A REPLY](#))

**NEW QUESTION: 20**

Cloud Kicks □ □□□□ □ □ □□□□□ □ □□ □□□ □□ □□□ □□ □□□□□ □ □□□ □□ □□ □□□ □□□□□□. □□□□ □□ □□□□□□ □□□□ □□□□□ □□ □□□ □□ □□□ □□□ □□□ □□ □□□□.

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- A. □□ □□□ □□□ □□ □□ □ □□□ □□□□□.
- B. □□□□□□ □□□ □□ □□ □ □□□ □□□□ □□□□□.
- C. □□□ □□ □□□ □□□□ □□□ □□ □□□ □□□□ □□ □□□□.
- D. □□ □□□ □□□ □□ □□□ □□□□□.

Answer: C ([LEAVE A REPLY](#))

**NEW QUESTION: 21**

Cloud Kicks □ □□□ □□□ □□□ □ □□□ □□□ □ □□ □□ □□□□ □□□□ □□□□. □□□□ □□ □□□□?

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- B. □□□ □□ □□ □□ □□
- C. '□□□□□ □□□ □□□ □□□□ □□□□□.
- D. □□□ □□ □□□ □□□□ □□□□□.

Answer: ([SHOW ANSWER](#))

**NEW QUESTION: 22**

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(1□)

- A. □□□ □□ □□□ □□ □□ □□□□ □□□□□.
- B. □□ □□□ □□□ □□□□ □□□□.
- C. □□□□□ □□□□□ □ □□□□.
- D. □□□□□□ Salesforce □ □□□□ □□□.

Answer: A,C,D ([LEAVE A REPLY](#))

**NEW QUESTION: 23**

Universal Containers is implementing a new CRM system. The system will be used by sales representatives to manage their accounts and track their sales. The system will be used by sales representatives to manage their accounts and track their sales. The system will be used by sales representatives to manage their accounts and track their sales.

Which two Salesforce features should be used to ensure that sales representatives can access the system from their mobile devices?

2. Which two Salesforce features should be used to ensure that sales representatives can access the system from their mobile devices?

- A. Salesforce Process Builder
- B. Process Builder
- C. Flow
- D. Apex

Answer: C,D (LEAVE A REPLY)

**NEW QUESTION: 24**

Universal Containers is implementing a new CRM system. The system will be used by sales representatives to manage their accounts and track their sales. The system will be used by sales representatives to manage their accounts and track their sales. The system will be used by sales representatives to manage their accounts and track their sales.

- A. Salesforce Process Builder
- B. Process Builder
- C. Flow
- D. Apex

Answer: C (LEAVE A REPLY)

**NEW QUESTION: 25**

Cloud Kicks is a Salesforce partner. The company is implementing a new CRM system. The system will be used by sales representatives to manage their accounts and track their sales. The system will be used by sales representatives to manage their accounts and track their sales. The system will be used by sales representatives to manage their accounts and track their sales.

Which two Salesforce features should be used to ensure that sales representatives can access the system from their mobile devices?

2. Which two Salesforce features should be used to ensure that sales representatives can access the system from their mobile devices?

- A. Salesforce Process Builder
- B. Process Builder
- C. Flow
- D. Apex

Answer: B,C (LEAVE A REPLY)

**NEW QUESTION: 26**

Universal Containers is implementing a new CRM system. The system will be used by sales representatives to manage their accounts and track their sales. The system will be used by sales representatives to manage their accounts and track their sales. The system will be used by sales representatives to manage their accounts and track their sales.

- A. Salesforce Process Builder
- B. Process Builder



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□□?

A)

```
AND(OR(StageName = "Negotiation/Review", StageName = "Closed Won"),OR(ISBLANK( Amount ),Ready_to_Close__c = FALSE))
```

B)

```
AND(OR(ISPICKVAL(StageName, "Negotiation/Review"), ISPICKVAL(StageName, "Closed Won")),OR(ISBLANK( Amount ),Ready_to_Close__c = FALSE))
```

C)

```
AND(OR(ISPICKVAL(StageName, "Negotiation/Review"), ISPICKVAL(StageName, "Closed Won")),OR(NOT(ISBLANK( Amount )),Ready_to_Close__c = TRUE))
```

D)

```
AND(OR(StageName = "Negotiation/Review", StageName = "Closed Won"),OR(ISBLANK( Amount ),Ready_to_Close__c = TRUE))
```

- A. □□ B
- B. □□ D
- C. □□ C
- D. □□ A

Answer: C ([LEAVE A REPLY](#))

**NEW QUESTION: 31**

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- A. □□□ □□□□ □□□□ □□□□ □□□□ □□ □□□ □□□□ □□ □□ □□ □□
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- C. B2B □□□□ □□□□ □□□□ □□□ □□ □□□□ □□ □□□□.
- D. B2C □□□□ □□□□ □□□□ □□□ □□□ □□□ □□□ □□□□□□.

Answer: D ([LEAVE A REPLY](#))

**ADX-211** □□ □□□ □□□□□ □□ DumpTop □□ □□□□ □□□ ADX-211 □□!  
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□□ □□□□□. <https://www.dumptop.com/Salesforce/ADX-211-dump.html> (223 Q&As  
Dumps, **30%OFF** Special Discount: **KrDump**)

**NEW QUESTION: 32**

Cloud Kicks(CK)□□ □□ □□□□ \$1□ □□□□ □□□□ □□□ □□□ □□□ □□□□. CK  
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- A. □□ □□□
- B. □□□□ □□□□

C. □□ □ □□ □□.

Answer: C ([LEAVE A REPLY](#))

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**NEW QUESTION: 33**

Ursa Major Solar□□ Galaxy □□□ □□□ □□ □□□□ □□ □□□□ □□□□. □□□ □□ □□ □□ □ □□ □□□□ □□ Galaxy □□ □□ □□□ □□□□□. □□□ □ □□□ □□□ □□□□ □ □□□□.

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- A. □□ □□
- B. □□ □□
- C. □□□□ □□
- D. □□□

Answer: A ([LEAVE A REPLY](#))

**NEW QUESTION: 34**

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- A. □□□□□ □□□□□ □□□□□□ □□ □□□ □□□□□.
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- B. □□□ □□ □□□ □□□□ □□□□□ □□□□□ □□ □□□ □□□□.
- C. force.com IDE□ □□□□ □□ □□□ □□ □□□□□ □□□ □□□□□.
- D. □□□□ □□□ □□□□□ □□□□□□□ □□ □□□ □□□□□.

Answer: ([SHOW ANSWER](#))

**NEW QUESTION: 35**

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- A. □□ □□
- B. □□□ □□
- C. □□ □□
- D. □□ □□

Answer: ([SHOW ANSWER](#))

**NEW QUESTION: 36**

Ursa Major Solar□ □□□□ □□□□□ Account □□□ □□□□ □□□ □□ □□□□□ □□ □□ □□□ □□□ □□□□□□.

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- B. □□□ □□□ □□□□ □□□ □□□□ □□□□.
- C. □□ □□□ □□ □□ □□□ □□ □□□□□.
- D. □□ □□□ □□ □ □□□ □□ □□□□□.



**NEW QUESTION: 41**

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- A. □□ □□
- B. □□□-□□□□ □□
- C. □□ □□
- D. □□□ □□

Answer: B ([LEAVE A REPLY](#))

**NEW QUESTION: 42**

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- B. □□□ □□
- C. □□□□□ □□□□□.
- D. □□ □□□ □□□□□.

Answer: A ([LEAVE A REPLY](#))

**NEW QUESTION: 43**

□□ □□□□□ Universal Containers□ □□ □□□□ □□□□□ □□□□□□ □□□□□□. □ □□□ □□□□□ □□□ □□□□ □□□ □□□ □□□ □□□□□□□□□□. □□□□□ □□ □ □□ □ □□□□□□ □□ □□□ □□□□ □□ □□□ □□□ □□□□□□.

- A. □□□ □□ □□□□□ □□□ □□□ LastModifiedBy □□□ □□□□□. □□□□□ □□□ □□□ □□ □□□ □□ □□□□□ □□□ □□□□□□ □□□□ □□□□□□.
- B. Data Loader□ □□□□ LastModifiedBy.email□ □□□□ □□ □□□□ □□□□□□. .csv □ □□□ LastModifiedBy□ System Admin□□ □□□□ Data Loader□ □□ □□□ □□□□□□.
- C. □□□ □□□□ □□□□ □□ □□ □□ □□□ □□□'□ Apex □□ □□□ □□□'□ □□ □□□. □□□□ Apex □□ □□□ □□□□ □□□ □□□□ □□□□ □□□□□.
- D. □□□ □□□ □□ □□□□ □□□ □□□ □□□□ □□□□□ □□□□ □□□ □□□□□ □. □□□ □□□ □□ □□ □□ □□□□□ □□□□ □□□□□□□□.

Answer: ([SHOW ANSWER](#))

**NEW QUESTION: 44**

Cloud Kicks□□ □□□ □□ □□□ □□□ □□□□□□. □□□□ □□ □□□□□ □□□□ □ □□□ □□□ □ □□□ □□ □□□.

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- B. □□□ □□□ □□□ □□□□□.

- C. □□□ □□□ □□□□□.
- D. □□□□□ □□ □□□□.

Answer: B ([LEAVE A REPLY](#))

**NEW QUESTION: 45**

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- B. □□ □□ □□□ □□□□ □□□□□.
- C. □□ □□□ □ □□□□ □□□□□ □□□□□□□□□□.
- D. □□□ □□ □□ □□□ □□ □□□□□.

Answer: ([SHOW ANSWER](#))

**NEW QUESTION: 46**

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- B. □□□□ □□ □□ □□□ □□□ □ □□□□.
- C. □□□□ □□□□ □□□ □□□ □□□ □ □□□□.
- D. □□□□ □□□ □□ □□□□ □□□ □ □□□□.

Answer: B ([LEAVE A REPLY](#))

**ADX-211** □□ □□□ □□□□□ □□ DumpTop □□ □□□□ □□□ ADX-211 □□!  
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□□ □□□□□. <https://www.dumptop.com/Salesforce/ADX-211-dump.html> (223 Q&As  
Dumps, **30%OFF** Special Discount: **KrDump**)

**NEW QUESTION: 47**

Ursa Major Solar □ □□ □□□ □□□□□ □□□□ □□□ □□□ □ □□□ □□□□.  
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- B. □□□ □□ □□ □□□ □□□□.
- C. □□ □□□ □□□ □□□□□.
- D. □□ □□ □□□ □□□□□.

Answer: A ([LEAVE A REPLY](#))

**NEW QUESTION: 48**



Answer: B,C,E ([LEAVE A REPLY](#))

**NEW QUESTION: 52**

Universal Containers is implementing a new CRM system. The system will be used by sales representatives to manage their accounts and track their sales. The system will be used by sales representatives to manage their accounts and track their sales. The system will be used by sales representatives to manage their accounts and track their sales.

- A. Sales representatives will be able to view and edit account information.
- B. Sales representatives will be able to view account information but not edit it.
- C. Sales representatives will be able to edit account information but not view it.
- D. Sales representatives will not be able to view or edit account information.

Answer: A ([LEAVE A REPLY](#))

**NEW QUESTION: 53**

Universal Containers is implementing a new CRM system. The system will be used by sales representatives to manage their accounts and track their sales. The system will be used by sales representatives to manage their accounts and track their sales. The system will be used by sales representatives to manage their accounts and track their sales.

- A. Sales representatives will be able to view and edit account information.
- B. Sales representatives will be able to view account information but not edit it.
- C. Sales representatives will be able to edit account information but not view it.
- D. Sales representatives will not be able to view or edit account information.

Answer: B ([LEAVE A REPLY](#))

**NEW QUESTION: 54**

Universal Containers is implementing a new CRM system. The system will be used by sales representatives to manage their accounts and track their sales. The system will be used by sales representatives to manage their accounts and track their sales. The system will be used by sales representatives to manage their accounts and track their sales.

- A. Sales representatives will be able to view and edit account information.
- B. Sales representatives will be able to view account information but not edit it.
- C. Sales representatives will be able to edit account information but not view it.
- D. Sales representatives will not be able to view or edit account information.

Answer: A ([LEAVE A REPLY](#))

**NEW QUESTION: 55**

AW Computing is implementing a new CRM system. The system will be used by sales representatives to manage their accounts and track their sales. The system will be used by sales representatives to manage their accounts and track their sales. The system will be used by sales representatives to manage their accounts and track their sales.

- A. Sales representatives will be able to view and edit account information.
- B. Sales representatives will be able to view account information but not edit it.
- C. Sales representatives will be able to edit account information but not view it.









**NEW QUESTION: 71**

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- A. □□ □ □□□ □□
- B. □□□
- C. □□ □□
- D. □□ □□

Answer: ([SHOW ANSWER](#))

**NEW QUESTION: 72**

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- A. □□□ □
- B. □□ □□ □□
- C. Apex □□ □□□
- D. Salesforce CLI

Answer: ([SHOW ANSWER](#))

**NEW QUESTION: 73**

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- A. □□ □□
- B. □□
- C. □□ □□
- D. □□ □□
- E. □□ □□

Answer: A,B,D ([LEAVE A REPLY](#))

**NEW QUESTION: 74**

Ursa Major Solar□□□ □□□ □□□ □□□ □□ □□ □□ □□ □□ □□□ □□□□□. □□  
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- C. □□ □□
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Answer: B,C ([LEAVE A REPLY](#))

**NEW QUESTION: 75**

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- B. □□ □□□□ □□□ □□ □ □□ □□ □□□ □□□□□.
- C. □□□ □□□ □□□ □□□□ □□ □□□□ □□□□□.
- D. □□ □ □□□□ □□□□□ □□ □□□□ □□□□□.

**Answer: B** ([LEAVE A REPLY](#))

**NEW QUESTION: 76**

- Cloud Kicks □ Salesforce □□□ □□□ □□□□ □□ □□□ □□(MFA) □ □□□□□ □□□.
- MFA □ □□□□ □□ □□□□ □ □ □□ □□□ □□□□□?
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  - C. □□ □□
  - D. □□□ □□ □ □□□□

**Answer: A,D** ([LEAVE A REPLY](#))

**ADX-211** □□ □□□ □□□□□ □□ DumpTop □□ □□□□ □□□ ADX-211 □□!  
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 Dumps, **30%OFF** Special Discount: **KrDump**)

**NEW QUESTION: 77**

- Collaborative Forecast □□ □□ □□□□ □□□ □□□□ □□□□□□ □□ □□□ □□□□
- ? 2□ □□□□□□. \* (1□)
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  - F. □□□ □□

**Answer: (SHOW ANSWER)**



Answer: A,D ([LEAVE A REPLY](#))

**NEW QUESTION: 82**

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- B. □□ □□ □□
- C. □□ □□□ □□□ □□□□.
- D. □□ □□ □□

Answer: D ([LEAVE A REPLY](#))

**NEW QUESTION: 83**

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C. □□ □□ □□□ □□□□□ □□□ □□□.  
D. □□□□□ □□ □□□ □□□□ □□□□ □□□ □ □□□□.

Answer: ([SHOW ANSWER](#))

**NEW QUESTION: 84**

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E. □□□ □□ □ □□

Answer: A,B,E ([LEAVE A REPLY](#))

**NEW QUESTION: 85**

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Answer: A,D ([LEAVE A REPLY](#))

**NEW QUESTION: 86**



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- C. □□□ □□
- D. □□ □□ □□□□

Answer: C,D ([LEAVE A REPLY](#))

**NEW QUESTION: 91**

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Answer: A ([LEAVE A REPLY](#))

**ADX-211** □□ □□□ □□□□□ □□ DumpTop □□ □□□□ □□□ ADX-211 □□!  
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 Dumps, **30%OFF** Special Discount: **KrDump**)

**NEW QUESTION: 92**

Cloud Kicks□□ VIP □□□□□ □□□□□ □□ □□ □□□□.

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- A. □□□ □□
- B. □□ □□□
- C. □□ □□ □□ □□
- D. □□ □□ □□

Answer: C ([LEAVE A REPLY](#))

**NEW QUESTION: 93**

Universal Containers□□ □□ □□ □□□ □□□□. □□ □□□ □□□□ □□□ □□ □□□

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- A. □□ □□ □□□□ □□ □ □□□ □□ □□ □□/□□□ □□□□□.
- B. □□□ □□□ □□ □□ □□□ □□□ □□ □□ □□□ □□□□□ □□□□□.

- C. □□ □ □□□ □□ □□/□□□ □□ □□ □□□ □□□□.
- D. □□□ □□□ □□ □□ □□□ □□□ □□□□ □□□ □□□□ □□□□□□□□.

Answer: B ([LEAVE A REPLY](#))

**NEW QUESTION: 94**

Universal Containers □ Salesforce CRM □□□□ □□ □□ □□□ □□ □□□ □□□□□ □□ □ □□□□□ □□□ □□□ □□ □□□ □□□□ □□□□ □□ □□□ □□□□□□ □□□. □□ □□□□ □□□□□□□ □□□ □□□ □□□ □□□□□ □□ □□□ □□ □ □□□□□? 2□ □□

- A. □□□□□ □□ □ □□□ □□□ □□□□□□.(100%)
- B. □□□□□ □□ □□ □□ □□□ □□ □□□□ □□□ □□□ □□□□□.
- C. □□ □□□ □□ □□□ □□ □□□□ □□□□□.
- D. □□□□□ □□ □ □□□□ □□ □□ □□□ □□□□□.(100%)

Answer: ([SHOW ANSWER](#))

**NEW QUESTION: 95**

Universal Containers □ □□□□ □□ □□□ □□ □□□ □□ □□ □□□□□ □□□□□ □□ □. □ □□□□ □□□□□ □□ □□□ □□□□ □ □□□□ □□□ □ 24□□□□□ □□□□□ □□ □□□□□□. □□□□□ □ □□ □□□ □□□ □□□□□ □□□□?

- A. □□□□ □□□ □□
- B. □□□ □□□□ □□
- C. □□□□□□ □□ □□
- D. □□□□ □□□ □□□

Answer: D ([LEAVE A REPLY](#))

**NEW QUESTION: 96**

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- A. □□□ □□ □□
- B. □□ □□ □□
- C. □□□ □□□□ □□ □ □□ □□□
- D. □□□□ □□ □□□□

Answer: B ([LEAVE A REPLY](#))

**NEW QUESTION: 97**

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- B. □□ □□□ □□
- C. □□ □□

D. □□□□□□ □□□ □□

Answer: C,D ([LEAVE A REPLY](#))

**NEW QUESTION: 98**

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□ □□□□□? \* (1□)

A. Twitter□ □□□□ □□□□ □□□ □□ □□ □□

B. Facebook□ □□□□ □□ □□ □□□□

C. □□□ Salesforce Facebook □□□ □□□□□.

D. Linked in□ □□□□ □□ □□ □□□□

Answer: ([SHOW ANSWER](#))

**NEW QUESTION: 99**

Universal Containers□ □□ □□□□ □□□□ □□□□ □□ □□ □□□□ □□□ □□□□ □  
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□ □□□□□?

A. NOT(ISCHANGED(StageName), □□□ ID = \$user.id)

B. NOT(PRIORVALUE(StageName) , □□□ ID = \$user.id)

C. AND(ISCHANGED(StageName) < >; \$user.id)

D. AND(PRIORVALUE(□□ □□), □□□ ID < >; \$user,id)

Answer: C ([LEAVE A REPLY](#))

**NEW QUESTION: 100**

Universal Containers□ □□ □□ □ □□□□□ □□□□ □□□ □□□□□ Omni-Channel □□□□  
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B. □□ □□ □□□

C. □□ □□□□

D. □□□ □□ □□

Answer: B ([LEAVE A REPLY](#))

**NEW QUESTION: 101**

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A. □□ Closed Opportunity □□□ □□□□□□ □□ □□□ □□ □□□□ □□□□□.

B. □□ □□□ □□□ □□ IsClosed □□□ True□ □□□□□□□□ □□□□ □□ □□□□□□  
□□□□.

- C. PRIORVALUE( IsClosed ) = True □□□ □□□□ □□ □□□ □□ □□□□ □□□□.
- D. □□ □□□□ □□ □□ □□ □□ □ □ □□□ □□□□□.

Answer: ([SHOW ANSWER](#))

**NEW QUESTION: 102**

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- A. □□□□ □□□□ □□ □□□□□□ □□ □□□□ □□ □ □□□□.
  - B. □□□ □□ □□ □□ □□□□□ □□ □□□ □□□□□ □□ □□□ □□□□□.
  - C. □□□□□ □□□□□ □□ □□□□□□ □□□□□ □ □□ □□□□□□ □□□□□ □□□□□.
  - D. □□□ □□ □□ □□□ □□ □ □□□□□ □□□□□□ □□ □□□ □□□□□.

Answer: ([SHOW ANSWER](#))

**NEW QUESTION: 103**

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- A. □□, □□, □□□□
  - B. □□, □□, □□□□
  - C. □□□□, □□, □□
  - D. □□, □□□□, □□

Answer: ([SHOW ANSWER](#))

**NEW QUESTION: 104**

- Cloud Kicks(CK)□ □□ □□□(B2C) □ □□□(B2B)□ □□ □□□□□. CK□ B2C □□ □ □□ □ □ □ □□ □□□ □□□□ □□□ □ □□ □□□□ □□□□ □□□.
- □□□ □□□□ □□ CK□ □□□□ □□ □ □□ □□□ □□□□□?
- 2□□ □□□ □□□□□
- A. □□□ □□
  - B. □□ □□□ □□ □□□
  - C. □□ □□
  - D. □□

Answer: B,C ([LEAVE A REPLY](#))

**NEW QUESTION: 105**

- Universal Containers□ □□ □□□ □□ □□ □□□ □□□ □□□ □□□□.
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- □□□□ □□□?
- A. □□□□ □□□□ □□□□□.
  - B. Milestone Tracker Time com □□
  - C. □□□□ □□□□ □□□□.
  - D. □□ □□□□ □□ □□

Answer: A ([LEAVE A REPLY](#))

**NEW QUESTION: 106**

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- A. □□ □□ □□□ □□□□ □□ □□ □□□ □□□□ □□
- B. □□ □□ □□□ □□□□ □□ □□ □□□ □□□□ □□
- C. □□□□ □□ □□□□ □□ □□ □□ □□
- D. □□ □□□ □□□ □□ □□ □□□ □□□□□.

Answer: A,C ([LEAVE A REPLY](#))

**ADX-211** □□ □□□ □□□□□ □□ DumpTop □□ □□□□ □□□ ADX-211 □□!  
 DumpTop □ □□ **ADX-211** □□ □□□ □□□□□□, DumpTop ADX-211 □□ □□□ □□  
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 □□ □□□□□. <https://www.dumptop.com/Salesforce/ADX-211-dump.html> (223 Q&As  
 Dumps, **30%OFF** Special Discount: **KrDump**)

**NEW QUESTION: 107**

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- A. Salesforce CRM □□□ □□□
- B. Salesforce CRM □□□ □□□
- C. Salesforce CRM □□□ □□□
- D. Salesforce CRM □□□ □□□

Answer: ([SHOW ANSWER](#))

**NEW QUESTION: 108**

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 □□□) CEO□ □□□ □□□ □□□□ □ □□□□□ □□□ □□□ □□ □□□?  
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- A. □□□ □□ □□□
- B. □□ □□ □□ □□□
- C. □□ □□□□□ □□ Mobile Lite □□□
- D. SMS/IM □□ □□□

Answer: A,B ([LEAVE A REPLY](#))

**NEW QUESTION: 109**

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- A. □□□ □□□ □□
- B. □□□ □□
- C. □□□ □□
- D. □□ □□ □□

Answer: ([SHOW ANSWER](#))

**NEW QUESTION: 110**

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- A. □□ □□ □□ □□□ □□
- B. □□□□ □□□ □□ □□
- C. □□□ □□ □□ □□
- D. □□□ □□ □ □□
- E. □□□□□ □□□ □□ □□

Answer: C,D,E ([LEAVE A REPLY](#))

**NEW QUESTION: 111**

Universal Containers □ □□ □□□ □□□□ □□ □□□ □□□□□. □□ □□□□ □□ □□ □□ □□ □□□□ □□□ □□ □□□ □□□□. □□ □ □□ □□□ □□□□ □□□□□. □□ □□□□□ □□□□ □□ □ □□ □□□□□.

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- A. □□□ □□□ □□□ □□□□ □□□ □□□ □□□ □□ □ □□□□□.
- B. □□□ □□□ □□□ □□□□ □□□ □□□ □□□ □□ □□□ □□□□□.
- C. □□□ □□□ □□□ □□□□ □□□ □□□ □□□ □□ □□□ □□□.
- D. □□ □□□□ □□□□ □□□ □□□ □□□ □□, □□, □□ □ □□□□□.
- E. □□□ □□□ □□□ □□□□ □□□ □□□ □□□ □□ □□□ □□□□□.

Answer: A,B,C ([LEAVE A REPLY](#))

**NEW QUESTION: 112**

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- A. □□ □□□□□□.
- B. □□ □□ □□
- C. □□□ □□□□ □□□□□.
- D. □□ □□□ □□□□□.

Answer: ([SHOW ANSWER](#))

**NEW QUESTION: 113**

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(1□)

- A. □□ □□□□ □□□□ □□ □□□ □□
- B. □□ □□□ □□□□ □□□□ □□ □□□ □□
- C. □□□□ □□□ □□□□ □□ □□ □□, □□ □ □□
- D. □□□□ □□□□ □□□□ □□ □□ □ □□

Answer: B ([LEAVE A REPLY](#))

