

Huawei.H19-366.v2023-08-12.q128

□□□□:	H19-366
□□□□:	HCS-Pre-Sale-IP (Huawei Certified Pre-sales Specialist IP)
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□□:	v2023-08-12
# □□ □:	947
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https://www.krdump.com/Huawei.H19-366.v2023-08-12.q128.html	

NEW QUESTION: 1

what approach should a consultant use to ensure that knowledge search only display articles for a servcie agents product specialization ?

- A. Create a permission set for each record type ;assignpermisisions to service agents
- B. Crreate an article action for each record type;assign record types to service agents
- C. create a data category for each product assign data categories to service agents.
- D. Create a page layout for each record type ;assign layouts to servce agents

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 2

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- A. Lightning Guided Engagement □□
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Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 3

Universal Containers□ □□□ □□ □□□ □□□ □□ □□□ □□ □□□ □□□□ □ □□□□ □□□□□□□□ □□□. □□ □□□ □□□□ □□□.

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Answer: ([SHOW ANSWER](#))

NEW QUESTION: 16

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- D. Salesforce □□

Answer: B,D ([LEAVE A REPLY](#))

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(439 Q&As Dumps, **30%OFF** Special Discount: **KrDump**)

NEW QUESTION: 17

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Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 18

Cloud Kicks(CK)□ □□□□ □□□ □□□□□. CK□ □□ □□ □□ □□ □□□ □□□
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UC(Universal Containers) is a set of containers that are used to run applications in the Salesforce ecosystem. UCs are used to run applications that are built using the Salesforce Platform. UCs are used to run applications that are built using the Salesforce Platform. UCs are used to run applications that are built using the Salesforce Platform.

- A. Visualforce and APEX SOAP APIs
- B. GET, POST and PUT RESTful APIs
- C. Apex and REST APIs
- D. SOAP and REST APIs

Answer: D (LEAVE A REPLY)

NEW QUESTION: 27

Knowledge Lightning Knowledge is a set of knowledge articles that are used to provide support to users. Knowledge is used to provide support to users. Knowledge is used to provide support to users. Knowledge is used to provide support to users.

- A. Knowledge articles are used to provide support to users.
- B. Knowledge articles are used to provide support to users.
- C. Knowledge articles are used to provide support to users.
- D. Knowledge articles are used to provide support to users.

Answer: D (LEAVE A REPLY)

NEW QUESTION: 28

Universal Containers is a Salesforce Service Cloud customer. Universal Containers is a Salesforce Service Cloud customer. Universal Containers is a Salesforce Service Cloud customer. Universal Containers is a Salesforce Service Cloud customer.

- A. Universal Containers is a Salesforce Service Cloud customer.
- B. Universal Containers is a Salesforce Service Cloud customer.
- C. Universal Containers is a Salesforce Service Cloud customer.
- D. Universal Containers is a Salesforce Service Cloud customer.

Answer: B (LEAVE A REPLY)

NEW QUESTION: 29

Universal Containers is a Salesforce Service Cloud customer. Universal Containers is a Salesforce Service Cloud customer. Universal Containers is a Salesforce Service Cloud customer. Universal Containers is a Salesforce Service Cloud customer.

- A. Universal Containers is a Salesforce Service Cloud customer.
- B. Universal Containers is a Salesforce Service Cloud customer.

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Answer: B,C ([LEAVE A REPLY](#))

NEW QUESTION: 30

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Answer: B,C,E ([LEAVE A REPLY](#))

NEW QUESTION: 31

Universal Containers □ □□□ □□□□ □□ Knowledge □□□ □□□ □□□□□ □□ □ □□□ □□□ □□ □□ □ □□□ □□ 90□ □□ □□□□□□ □□ □□□ □□□ □ □□□□ □□□□□□. □□□ □□□□ □□□□ □□ □□□ □ □ □□ □□□□ □□ □□□?

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Answer: ([SHOW ANSWER](#))

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Answer: A,B,D ([LEAVE A REPLY](#))

NEW QUESTION: 40

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Answer: ([SHOW ANSWER](#))

NEW QUESTION: 41

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Answer: B,C ([LEAVE A REPLY](#))

NEW QUESTION: 42

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Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 50

Which of the following is a benefit of using Universal Containers? (Select two)

- A. It allows you to use a single instance of Salesforce for all your business processes.
- B. It allows you to use a single instance of Salesforce for all your business processes.
- C. It allows you to use a single instance of Salesforce for all your business processes.
- D. It allows you to use a single instance of Salesforce for all your business processes.

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 51

Which of the following is a benefit of using Inside Sales Contact Center Manager? (Select two)

- A. It allows you to use a single instance of Salesforce for all your business processes.
- B. It allows you to use a single instance of Salesforce for all your business processes.
- C. It allows you to use a single instance of Salesforce for all your business processes.
- D. It allows you to use a single instance of Salesforce for all your business processes.
- E. It allows you to use a single instance of Salesforce for all your business processes.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 52

Which of the following is a benefit of using Universal Containers? (Select two)

- A. It allows you to use a single instance of Salesforce for all your business processes.
- B. It allows you to use a single instance of Salesforce for all your business processes.
- C. It allows you to use a single instance of Salesforce for all your business processes.
- D. It allows you to use a single instance of Salesforce for all your business processes.

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 53

Which of the following is a benefit of using Service Cloud? (Select two)

- A. Twitter
- B. CTI
- C. Salesforce
- D. Salesforce

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 54

Which of the following is a benefit of using Salesforce? (Select two)

- A. □□□
- B. □□□
- C. □□□□
- D. □□

Answer: B,C ([LEAVE A REPLY](#))

NEW QUESTION: 55

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Answer: ([SHOW ANSWER](#))

NEW QUESTION: 56

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Answer: ([SHOW ANSWER](#))

NEW QUESTION: 57

Universal Containers□ □□ □□ □□□ Salesforce Lightning Knowledge□ □□□□□□ □□ □□□□□□.

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- A. Classic Knowledge□ □□ □□ □ .html □□□ □□ □□□ □□□□□□.
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- D. Visualforce □□□□ Classic □□ □□□ □□□□□□.
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Answer: (SHOW ANSWER)

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 (439 Q&As Dumps, **30%OFF Special Discount: KrDump**)

NEW QUESTION: 62

Universal Containers □ Lightning Knowledge □□□□□□ □□□ □□□□ Classic Knowledge □□ Lightning Knowledge □ □□□□□□□□ □□□ □□ □□ □□□ □□□ □□□□□ □□ □□□ □□□□□□. □□□□□ □□ □□□ □□□ □□□□□□□ □ □□□□?

- A. Lightning Knowledge □□□□□□ □□□ □□□□ '□□ □□' □□□□□.
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Answer: B (LEAVE A REPLY)

NEW QUESTION: 63

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- C. □□□□ Salesforce □□□ □□□□ □□ □□□ □□□□□□ □□ □□□□□ □□ □□□□.
- D. □□□ □□ □□□□ □□ □□□□ □□□ □□□□□□.

Answer: D (LEAVE A REPLY)

NEW QUESTION: 64

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Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 73

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- D. □□□ □□ □□□

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 74

□□□ Salesforce Knowledge□ □□□□ □□ □□□□□ □□ □□□ □□□□ □□□? (2□ □□)

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- C. HTML □□□ □□ □□□ □□ □□ □□□ □□ □□□ □□
- D. □□ □□□ □□□□ □□□ □□ □□□□

Answer: B,C ([LEAVE A REPLY](#))

NEW QUESTION: 75

Universal Containers□ □□□□ □ □□□ □□ □□ □□□ □□□ □ □□ □ □□ □□ □□ □□ □□□□ □□□□□ □□□.

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Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 76

Universal Containers□ Salesforce□□ □□□ □□□ □□ □□ □□, □□ □□□□ □□ □ □□ □□ □□□ □□□□□ □□□. □ □□ □□□ □□□□ □□ □□□□□ □□ □□□□□ □□□?

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C. □□□□ Salesforce Console□ □□□□, Visualforce □□ □□□ □□□□, Knowledge □□□□□ □□□□□□.

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Answer: C ([LEAVE A REPLY](#))

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NEW QUESTION: 77

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Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 78

UC(Universal Containers)□ □□□ □□□□ Excel □□□□ □□□□□. Excel □□□□ □□ □□□□□□ □□ Salesforce □□, □□ □ □□□ □□□ □□□□ □□□. □□□□□ □□□□ □□ □ □□ □□ □□□ □□□□□? □□ 3□ □□

A. AppExchange□□ □□□ □□ □□ □□□□□ □□□□□.

B. Salesforce □□□ □□□ □□□□□ □□ □□ □□□□□□.

C. Salesforce□ □□□□ □□ □□□ □□ □□,

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Answer: B,C,D ([LEAVE A REPLY](#))

NEW QUESTION: 79

UC(Universal Containers)□ □□□ □□□ □□□□ □□□□ □□□ □□□ □□□□. □ □□□ □□□ □□ □□□ □□ □□□ □□□□□ □□□. □□□ □□□ □□□□ □□□ UC □

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- E. □□□ □□

Answer: B,C,E ([LEAVE A REPLY](#))

NEW QUESTION: 80

Universal Containers□ □□□□ □□□ □ □□ □□ □□□ □□ CTI □□□□ □□□□
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- D. □□ □□ □□

Answer: A,B ([LEAVE A REPLY](#))

NEW QUESTION: 81

Cloud Kicks(CK)□ □□ □□□□ □□□□ □□□□□ □□ □□ □□ □□□ □□□□□
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- C. □□ □□ □□□□ □□
- D. □□ □□ □□

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 82

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- D. □□□ □□□ □□ □□□

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 83

Universal Containers is looking for a tool to help them manage their customer service process. They want a tool that is easy to use and can be integrated with their existing CRM system. Which of the following tools would be the best choice for them?

Which of the following tools would be the best choice for them?

- A. Flow Builder
- B. Service Console
- C. Knowledge Base
- D. Case Management

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 84

Universal Containers is looking for a tool to help them manage their customer service process. They want a tool that is easy to use and can be integrated with their existing CRM system. Which of the following tools would be the best choice for them?

- A. Flow Builder
- B. Service Console
- C. Knowledge Base
- D. Case Management

Answer: B,C ([LEAVE A REPLY](#))

NEW QUESTION: 85

Universal Containers is looking for a tool to help them manage their customer service process. They want a tool that is easy to use and can be integrated with their existing CRM system. Which of the following tools would be the best choice for them?

- A. Flow Builder
- B. Service Console
- C. Knowledge Base
- D. IF ELSE IF

Answer: A,C ([LEAVE A REPLY](#))

NEW QUESTION: 86

UC(Universal Containers) is looking for a tool to help them manage their customer service process. They want a tool that is easy to use and can be integrated with their existing CRM system. Which of the following tools would be the best choice for them?

- A. Flow Builder

- B. Emebedded Chat Service
- C. Customer Community
- D. Web-to-Case

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 91

Inside Sales Contact Center Manager Contact Center ROI. ROI ROI ROI ROI? 3

- A.
- B.
- C.
- D.
- E.

Answer: B,C,D ([LEAVE A REPLY](#))

H19-366 DumpTop H19-366! DumpTop H19-366, DumpTop H19-366. DumpTop H19-366. <https://www.dumptop.com/Huawei/H19-366-dump.html> (439 Q&As Dumps, **30%OFF** Special Discount: **KrDump**)

NEW QUESTION: 92

Universal Containers Salesforce Knowledge. " " Salesforce Knowledge. ?

- A. src .html
- B. Salesforce.
- C. .jpeg.
- D. 25MB.

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 93

Lightning Knowledge. ?

- A.
- B.
- C.
- D.

Answer: [\(SHOW ANSWER\)](#)

NEW QUESTION: 94

Universal Containers is planning to launch a new product line. The product line will consist of 20 different products. Each product will be sold in a different size. The product line will be sold in a different region. The product line will be sold in a different country.

Which of the following is the best way to design the product line?

- A. Create a product catalog with 20 products.
- B. Create a product catalog with 20 products and 20 sizes.
- C. Create a product catalog with 20 products and 20 regions.
- D. Create a product catalog with 20 products, 20 sizes, 20 regions, and 20 countries.

Answer: A [\(LEAVE A REPLY\)](#)

NEW QUESTION: 95

Universal Containers is planning to launch a new product line. The product line will consist of 20 different products. Each product will be sold in a different size. The product line will be sold in a different region. The product line will be sold in a different country.

Which of the following is the best way to design the product line?

- A. Create a product catalog with 20 products.
- B. Create a product catalog with 20 products and 20 sizes.
- C. Create a product catalog with 20 products and 20 regions.
- D. Create a product catalog with 20 products, 20 sizes, 20 regions, and 20 countries.

Answer: D [\(LEAVE A REPLY\)](#)

NEW QUESTION: 96

Universal Containers is planning to launch a new product line. The product line will consist of 20 different products. Each product will be sold in a different size. The product line will be sold in a different region. The product line will be sold in a different country.

- A. Create a product catalog with 20 products.
- B. Create a product catalog with 20 products and 20 sizes.
- C. Create a product catalog with 20 products and 20 regions.
- D. Create a product catalog with 20 products, 20 sizes, 20 regions, and 20 countries.

Answer: A,B [\(LEAVE A REPLY\)](#)

NEW QUESTION: 97

Universal Containers is planning to launch a new product line. The product line will consist of 20 different products. Each product will be sold in a different size. The product line will be sold in a different region. The product line will be sold in a different country.

- A. SFDC product catalog
- B. Create a product catalog with 20 products and 20 sizes.
- C. Create a product catalog with 20 products and 20 regions.

D. □□□□ □□□□□ □□□□ □□□□ □□□□ □□□□□.

Answer: (SHOW ANSWER)

NEW QUESTION: 98

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A. Visualforce□ □□□□ □ □□□□□ □□ □□□ □□

B. □ □□□□□ □□ □□□ □□□□□ □□ □□

C. Visual Workflow□ □□□□ □□□□ □□□

D. □□□□□ □ □□□ □□ □□□ □□ □□□ □□□□.

Answer: B,C (LEAVE A REPLY)

NEW QUESTION: 99

Universal Containers□ □□ □□ □□□□ □□ □□□□ □□□□ □□□.

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Answer: A,B (LEAVE A REPLY)

NEW QUESTION: 100

□□□ Service Cloud □□□ □□□□ □□□□ □□ □□ □□ □□□□ □□□□ □□
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Answer: A,B (LEAVE A REPLY)

NEW QUESTION: 101

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Answer: (SHOW ANSWER)

NEW QUESTION: 106

Universal Containers is implementing a new Salesforce Knowledge article type. The article type is intended to be used for articles that are related to a specific product. The article type is intended to be used for articles that are related to a specific product. The article type is intended to be used for articles that are related to a specific product.

- A. The article type is intended to be used for articles that are related to a specific product.
- B. The article type is intended to be used for articles that are related to a specific product.
- C. The article type is intended to be used for articles that are related to a specific product.
- D. The article type is intended to be used for articles that are related to a specific product.

Answer: ([SHOW ANSWER](#))

H19-366 questions and answers available at DumpTop. DumpTop is a leading provider of H19-366 questions and answers. DumpTop is a leading provider of H19-366 questions and answers. DumpTop is a leading provider of H19-366 questions and answers. <https://www.dumptop.com/Huawei/H19-366-dump.html> (439 Q&As Dumps, **30%OFF** Special Discount: **KrDump**)

NEW QUESTION: 107

Universal Container is implementing a new Salesforce Knowledge article type. The article type is intended to be used for articles that are related to a specific product. The article type is intended to be used for articles that are related to a specific product. The article type is intended to be used for articles that are related to a specific product.

- A. The article type is intended to be used for articles that are related to a specific product.
- B. CT1
- C. The article type is intended to be used for articles that are related to a specific product.
- D. The article type is intended to be used for articles that are related to a specific product.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 108

Universal Containers is implementing a new Salesforce Knowledge article type. The article type is intended to be used for articles that are related to a specific product. The article type is intended to be used for articles that are related to a specific product. The article type is intended to be used for articles that are related to a specific product.

- A. Case Historical Trending
- B. The article type is intended to be used for articles that are related to a specific product.
- C. The article type is intended to be used for articles that are related to a specific product.
- D. The article type is intended to be used for articles that are related to a specific product.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 109

Which of the following are supported by Salesforce Knowledge? (Select two)

- A. Lightning Knowledge
- B. Knowledge One
- C. Knowledge Two
- D. CTI Knowledge

Answer: C,D ([LEAVE A REPLY](#))

NEW QUESTION: 110

Universal Containers has a Knowledge base. Which of the following are supported by Knowledge One? (Select two)

Which of the following are supported by Knowledge One? (Select two)

(Select two)

- A. Knowledge One
- B. Knowledge Two
- C. Knowledge Three
- D. Knowledge Four

Answer: B,C ([LEAVE A REPLY](#))

NEW QUESTION: 111

Universal Containers has a Knowledge base. Which of the following are supported by Knowledge One? (Select two)

- A. Knowledge One, Knowledge Two, Knowledge Three
- B. Knowledge One, Knowledge Two, Knowledge Four
- C. Knowledge One, Knowledge Two, Knowledge Three, Knowledge Four
- D. Knowledge One, Knowledge Two, Knowledge Three, Knowledge Four

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 112

Tier 2 Knowledge is supported by Tier I Knowledge. Which of the following are supported by Tier I Knowledge? (Select two)

- A. Knowledge One
- B. Knowledge Two
- C. Lightning Flow Knowledge
- D. Knowledge Three

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 113

Universal Containers has a Knowledge base. Which of the following are supported by Knowledge One? (Select two)

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Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 114

Universal Container□ □□ □□□ □□□ □□□□□ □□ □□□ □□□□ □□ □□□ □□□□ □□□.

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Answer: A,C ([LEAVE A REPLY](#))

NEW QUESTION: 115

Universal Containers□□ □□, □□ □ □ □□ □□□ □□□ □□ □□□ □□□ □□□ □□□ □□ □□ □□ □□□ □□□□. □□ □□□ □□ □□□□ □□□□□ □□□□□ □□□ □□□□ □□□□ □□ □□□□□.

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- A. □□ □□ □□□□□ □□□□ □□
- B. □□ □□ □□ □□
- C. □□ □□ □□□ □□□□□ □□□□ □□
- D. □□□ □□□□ □□ □□ □□□ □□

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 116

Universal Containers□ □□□ □□□□□ SFDC□ □□□□ □□□□□□□ □□□□□. □□□ □□□□□□□ □□□□ □□ □□□□ □□ □□□ □□□□□(2□ □□)?

- A. □□□ □ □□
- B. □□□ □□ □□
- C. □□□□□□ □□□
- D. □□□ □□□ □□ □□ □□□

Answer: A,B ([LEAVE A REPLY](#))

NEW QUESTION: 117

NEW QUESTION: 121

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- A. □□ □□□ □□□
- B. Flow Builder/Process Builder □□
- C. □□□ □□ □□ □□□
- D. □□□ □□□□□□ □□ □□

Answer: (SHOW ANSWER)

H19-366 □□ □□□ □□□□□ □□ DumpTop □□ □□□□ □□□ H19-366 □□! DumpTop □ □□ **H19-366** □□ □□□ □□□□□□, DumpTop H19-366 □□ □□□ □□□□□□□□ □□□ □□□□□□□□. □□□□ □□□ □□□□ □□ DumpTop H19-366 □□□ □□□□□. <https://www.dumptop.com/Huawei/H19-366-dump.html> (439 Q&As Dumps, **30%OFF** Special Discount: **KrDump**)

NEW QUESTION: 122

Universal Containers□ □□ □□ □□□□ Salesforce□ □□□□ □□□□. □□ 5□ □ □□ □□ □□ □□, □□□, □□ □□ □□ □ □□□ □□□ □□□□ □□□□□ □□□□□□□□□□ □□□.

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- A. □□, □□, □□□, □□, □□
- B. □□, □□, □□□, □□, □□
- C. □□, □□, □□, □□, □□□
- D. □□, □□, □□, □□, □□□

Answer: B (LEAVE A REPLY)

NEW QUESTION: 123

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- A. □□ □□
- B. □ □□
- C. □□ □□
- D. □□□□ □□
- E. □□□ □□□

Answer: B (LEAVE A REPLY)

NEW QUESTION: 124

- C. □□ □□□□ □□ □□□ □□ □□
- D. □□ □□ □□
- E. RMA □ FSR □□□□□□ □□

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 128

Universal Containers □ Twitter □ Facebook □□ □□□ □□□ □□□ □□□□. □□□ □ □□□ □□□ □□ □□□ □□ □□□□ □□□□ □□□.

- A. □□ □□□ □□□ □□□ □□.
- B. Einstein Bot □□ □□□.
- C. Twitter □ Facebook □ □□ □□□□.
- D. Twitter □ Facebook □ □□ □□ □□□.

Answer: ([SHOW ANSWER](#))

H19-366 □□ □□□ □□□□□ □□ DumpTop □□ □□□□ □□□ H19-366 □□! DumpTop □ □□ **H19-366** □□ □□□ □□□□□□, DumpTop H19-366 □□ □□□ □□□□□□□□ □□□ □□□□□□□□. □□□□ □□□ □□□□ □□ DumpTop H19-366 □□□ □□□□□. <https://www.dumptop.com/Huawei/H19-366-dump.html> (439 Q&As Dumps, **30%OFF** Special Discount: **KrDump**)